

BOARD OF GOVERNORS MEETING

December 6, 2018 • 2:00 PM

L.A. Care Health Plan

1055 W. 7th Street, Los Angeles, CA 90017



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About L.A. Care Health Plan

Statement

L.A. Care's mission is to provide access to quality health care for Los Angeles County's vulnerable and low-income communities and residents and to support the safety net required to achieve that purpose.

Overview

Committed to the promotion of accessible, affordable and high quality health care, L.A. Care Health Plan (Local Initiative Health Authority of Los Angeles County) is an independent local public agency created by the State of California to provide health coverage to low-income Los Angeles County residents. Serving more than two million members in five product lines, L.A. Care is the nation's largest publicly operated health plan.

L.A. Care Health Plan is governed by 13 board members representing specific stakeholder groups, including consumer members, physicians, federally qualified health centers, children's health care providers, local hospitals and the Los Angeles County Department of Health Services.

L.A. Care advances individual and community health through a variety of targeted activities including a Community Health Investment Fund and sponsorships program that have awarded more than \$170 million throughout the years to support the health care safety net and expand health coverage. The patient-centered health plan has a robust system of consumer advisory groups, including 11 Regional Community Advisory Committees (governed by an Executive Community Advisory Committee), four Coordinated Care Initiative Consumer Councils, 35 health promoters and five Family Resource Centers that offer free health education and exercise classes to the community, and has made significant investments in Health Information Technology for the benefit of the more than 10,000 doctors and other health care professionals who serve L.A. Care members.

Programs

- Medi-Cal In addition to offering a direct Medi-Cal line of business, L.A. Care works with three subcontracted health plans to provide coverage to Medi-Cal members. These partners are Anthem Blue Cross, Care 1st Health Plan, and Kaiser Permanente. Medi-Cal beneficiaries represent a vast majority of L.A. Care members.
- L.A. Care Covered™ As a state selected Qualified Health Plan, L.A. Care provides the
 opportunity for all members of a family to receive health coverage under one health plan in the
 Covered California state exchange.





- L.A. Care Cal MediConnect Plan L.A. Care Cal MediConnect Plan provides coordinated care for Los Angeles County seniors and people with disabilities who are eligible for Medicare and Medi-Cal.
- PASC-SEIU Homecare Workers Health Care Plan L.A. Care provides health coverage to Los Angeles County's In-Home Supportive Services (IHSS) workers, who enable our most vulnerable community members to remain safely in their homes by providing services such as meal preparation and personal care services.

| L.A. Care Membership by Product Line – As o | f November 2018 |
|---|-----------------|
| Medi-Cal | 2,042,388 |
| L.A. Care Covered | 71,142 |
| Cal MediConnect | 16,430 |
| PASC-SEIU | 50,028 |
| Total membership | 2,179,988 |
| L.A. Care Providers | |
| Physicians | 5,466 |
| Specialists | 9,799 |
| Both | 419 |
| Hospitals, clinics and other health care | 7,625 |
| professionals | |
| Financial Performance (FY 2018-2019 budget) | |
| Revenue | \$7.7B |
| Fund Equity | \$820.3M |
| Net Operating Surplus | \$121.4M |
| Administrative cost ratio | 5.5% |
| Staffing highlights | |
| Full-time employees | 1,940 |
| Projected full-time employees (FY 2018-2019 budget) | 2,156 |





2.

AGENDA BOARD OF GOVERNORS MEETING



Thursday, December 6, 2018, 2:00 PM

L.A. Care Health Plan, 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017

Teleconference Call-In Information/Site Call (844) 907-7272 or (213) 438-5597 Participant Access Code #73259739

Hector De La Torre 11480 North Torrey Pines Road La Jolla, California 92037

Welcome Al Ballesteros, Vice Chair

1. Approve today's Agenda

Public Comment

Vice Chair

3.

Vice Chair

Approve Consent Agenda Items

Vice

Approve November 1, 2018 meeting minutes p.25

- Chair
- Approval of Charitable Organizations to Receive Board Member Stipends (BOG 100) p.38
- SAP America Contract (FIN 100) p.44
- Scout Exchange Contract (FIN 101) p.46
- Health Dialog Contract Amendment (FIN 102)
- IT Staff Augmentation Contract (FIN 103) p.48
- Consumer Advisory Committee Members (ECA 100)
- Ratify Elected Executive Community Advisory Committee (ECAC) At-Large Members (ECA 101) p.50
- Children's Health Consultant Advisory Committee Members (CHC 100) p.51

4. Chairperson's Report

Vice Chair

p.52 5. Chief Executive Officer Report

John Baackes

FY 2017-18 Sponsorship Report p.56

- Chief Executive Officer
- Proposed Coordinated Care Initiative (CCI) Councils Restructure
- L.A. Care Covered Marketing Campaign
- Chief Medical Officer Report 6.

Richard Seidman, MD, MPH Chief Medical Officer

Advisory Committee Reports

7. **Executive Community Advisory Committee** Hilda Perez/Lavla Gonzalez-Delgado Consumer member and Advocate member

Standing Committee Reports

Executive Committee

Vice Chair

8. Government Affairs Update

Cherie Compartore Senior Director, Government Affairs

9. Employee Annual Incentive Plan (EXE 100) p.97

Terry Brown Chief Human Resources Officer

Robert H. Curry, Chair

Chief Financial Officer's Report 10.

Finance & Budget Committee

Marie Montgomery Chief Financial Officer

- p.103 Financial Report (FIN 104) Monthly Investment Transactions Report
- p.114

12/3/2018 1:19 PM

Board of Governors Meeting Agenda December 6, 2018 Page 2 of 2

Compliance & Quality Committee

Christina Ghaly, MD Vice Chair

11. Committee Report

12. Public Comment Vice Chair

ADJOURN TO CLOSED SESSION (Estimated time: 25 minutes)

Vice Chair

13. CONTRACT RATES

Pursuant to Welfare and Institutions Code Section 14087.38(m)

- Plan Partner Rates
- Provider Rates
- DHCS Rates

14. REPORT INVOLVING TRADE SECRET

Pursuant to Welfare and Institutions Code Section 14087.38(n) Discussion Concerning new Service, Program, Business Plan Estimated date of public disclosure: December 2020

15. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION

Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Section 54956.9 of Ralph M. Brown Act: one case

RECONVENE IN OPEN SESSION

Vice Chair

Adjournment Vice Chair

There is no Board of Governors meeting in January 2019 The next meeting is scheduled on Thursday, February 7, 2019

Please keep public comments to three minutes or less.

The order of items appearing on the agenda may change during the meeting.

If a teleconference location is listed at the top of this agenda, the public can participate in the meeting at that location or by calling the teleconference call in number provided. If teleconference arrangements are listed at the top of this Agenda, note that the arrangements may change prior to the meeting. To confirm details with L.A. Care Board Services staff prior to the meeting call (213) 694-1250, extension 4183 or 4184.

THE PUBLIC MAY ADDRESS THE BOARD OF GOVERNORS ON ALL MATTERS LISTED ON THE AGENDA BY FILLING OUT A "REQUEST TO ADDRESS" FORM AND SUBMITTING THE FORM TO L.A. CARE STAFF PRESENT AT THE MEETING BEFORE THE AGENDA ITEM IS ANNOUNCED. YOUR NAME WILL BE CALLED WHEN THE ITEM YOU ARE ADDRESSING IS DISCUSSED. THE PUBLIC MAY ALSO ADDRESS THE BOARD ON L.A. CARE MATTERS DURING PUBLIC COMMENT. AN AUDIO RECORDING OF THE MEETING IS MADE TO ASSIST IN WRITING THE MINUTES AND IS RETAINED FOR 30 DAYS.

NOTE: THE BOARD OF GOVERNORS CURRENTLY MEETS ON THE FIRST THURSDAY OF MOST MONTHS AT 2:00 P.M. POSTED AGENDA and PRINTED MEETING MATERIALS ARE AVAILABLE FOR INSPECTION AT Board Services, 1055 W. 7th Street – 10th Floor, Los Angeles, CA 90017.

Any documents distributed to a majority of the Board Members regarding any agenda item for an open session after the agenda has been posted will be available for public inspection at Board Services, L.A. Care Health Plan, 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017, during regular business hours, 8:00 a.m. to 5:00 p.m., Monday – Friday.

Meetings are accessible to people with disabilities. Individuals who may require any accommodations (alternative formats – i.e., large print, audio, translation of meeting materials, interpretation, etc.) to participate in this meeting and wish to request an alternative format for the agenda, meeting notice, and meeting packet may contact LA. Care's Board Services Department at (213) 694-1250. Notification at least one week before the meeting will enable us to make reasonable arrangements to ensure accessibility to the meetings and to the related materials.



Schedule of Meetings December 2018

| Monday | Tuesday | Wednesday | Thursday | Friday |
|---|--|---|---|---|
| 3 | CHCAC 8:30 am (for approx. 1-1/2 hours) | 5 | Board of Governors 2 pm (for approx. 3 hours) | 7 |
| 10 | 11 | ECAC 10 am (for approx. 3 hours) | 13 | 14 |
| 17 RCAC 2 10:00 am (for approx. 2-1/2 hours) RCAC 5 2:00 pm (for approx. 2-1/2 hours) | RCAC 3 9:30 am (for approx. 2-1/2 hours) CCI Area 4 1:00 pm (for approx. 2-1/2 hours) | CCI Area 3 10:00 am (for approx. 2-1/2 hours) | 20 RCAC 6 3:00 pm (for approx. 2-1/2 hours) RCAC 10 1:00 pm (for approx. 2-1/2 hours) | 21 RCAC 1 10:00 am (for approx. 2-1/2 hours) |
| 24 | 25 | 26 | 27 | 28 |
| 31 | | | | |



Board of Governors & Public Advisory Committees 2018 Meeting Schedule / Member Listing

 $1055~\rm{W.}$ 7th Street, 10th Floor, Los Angeles, **CA 90017** Tel. (213) 694-1250 / Fax (213) 438-5728

| | MEETING DAY, TIME, | MEETING DATES | |
|--|--|---------------|---|
| | & LOCATION | | MEMBERS |
| Board of Governors General Meeting | 1st Thursday 2:00 PM (for approximately 3 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | December 6 | Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert Curry, Treasurer Layla Gonzalez-Delgado, Secretary Stephanie Booth, MD Christina R. Ghaly, MD George W. Greene, Esq. Antonia Jimenez Hilda Perez Courtney Powers, JD Honorable Mark Ridley-Thomas G. Michael Roybal, MD, MPH Ilan Shapiro, MD Staff Contact: John Baackes Chief Executive Officer x4102 Linda Merkens Senior Manager, Board Services, x4050 |

Board of Governors - Standing Committees

| | MEETING DAY, TIME, & LOCATION | MEETING DATES | MEMBERS |
|--------------------------------|---|---------------------------|---|
| Executive Committee | 4 th Monday of the month 2:00 PM (for approximately 2 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | No meeting in December | Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert H. Curry, Treasurer Layla Gonzalez-Delgado, Secretary Christina Ghaly, MD Hilda Perez Staff Contact: Linda Merkens, Senior Manager, Board Services, x4050 |
| Compliance & Quality Committee | 3 rd Thursday every 2 months 2:00 PM (for approximately 2 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | No meeting in December | Christina Ghaly, MD, Chairperson Alvaro Ballesteros, MBA Stephanie Booth, MD Hilda Perez Courtney Powers Ilan Shapiro, MD Staff Contact: Jennifer Carabali Board Specialist, Board Services, x 4184 |
| Finance & Budget Committee | 4 th Monday of the month 1:00 PM (for approximately 1 hour) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | No meeting in December | Robert H. Curry, Chairperson Hector De La Torre Antonia Jimenez Hilda Perez G. Michael Roybal, MD, MPH Staff Contact: Malou Balones Senior Board Specialist, Board Services/x 4183 |
| Governance Committee | 1055 W. 7th Street, 10th Floor Los Angeles, CA 90017 MEETS AS NEEDED | | Hilda Perez, <i>Chairperson</i> Stephanie Booth, MD Layla Gonzalez-Delgado Antonia Jimenez Courtney Powers, JD Staff Contact: Malou Balones Senior Board Specialist, Board Services/x 4183 |

| | MEETING DAY, TIME, | MEETING DATES | MEMBERS |
|-----------------------------------|--|------------------|---|
| Service Agreement Committee | & LOCATION 1055 W. 7th Street, 10th Floor Los Angeles, CA 90017 MEETS AS NEEDED | | Layla Gonzalez-Delgado, Chairperson Antonia Jimenez Hilda Perez Courtney Powers, JD Staff Contact Malou Balones Senior Board Specialist, Board Services/x 4183 |
| Audit Committee | 1055 W. 7th Street, 10th Floor Los Angeles, CA 90017 MEETS AS NEEDED | | Alvaro Ballesteros, MBA, Chairperson Layla Gonzalez-Delgado Stephanie Booth, MD Staff Contact Malou Balones Senior Board Specialist, Board Services, x 4183 |

| | MEETING DAY, TIME, & LOCATION | MEETING DATES | MEMBERS |
|-------------------------------------|---|------------------|---|
| L.A. Care Community Health | Meets Annually or as needed 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | | Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert Curry, Treasurer Layla Gonzalez-Delgado, Secretary Stephanie Booth, MD Christina R. Ghaly, MD George W. Greene, Esq. Antonia Jimenez Hilda Perez Courtney Powers, JD Honorable Mark Ridley-Thomas G. Michael Roybal, MD, MPH Ilan Shapiro, MD Staff Contact: John Baackes Chief Executive Officer x4102 Linda Merkens Senior Manager, Board Services, x4050 |
| L.A. Care Joint Powers Authority | Meets as needed 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | | Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert Curry, Treasurer Layla Gonzalez-Delgado, Secretary Stephanie Booth, MD Christina R. Ghaly, MD George W. Greene, Esq. Antonia Jimenez Hilda Perez Courtney Powers, JD Honorable Mark Ridley-Thomas G. Michael Roybal, MD, MPH Ilan Shapiro, MD |
| | | | Staff Contact: John Baackes Chief Executive Officer x4102 Linda Merkens Senior Manager, Board Services, x4050 |

Public Advisory Committees

| | MEETING DAY, | MEETING | |
|--|--|---|--|
| | TIME, | DATES | STAFF CONTACT |
| | & LOCATION | | |
| Children's Health Consultant Advisory Committee General Meeting | 3 rd Tuesday of every other month 8:30 AM (for approximately 2 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | | Staff Contact: Jennifer Carabali Board Specialist, Board Services/x 4184 |
| Executive Community Advisory Committee | 2 nd Wednesday of the month 10:00 AM (for approximately 3 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | December 12 | Christina Deh-Lee, Chairperson Staff Contact: Idalia Chitica, Community Outreach & Education, Ext. 4420 |
| Technical Advisory Committee | 4 th Thursdays every other month 9:00 AM (for approximately 2 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | This Committee is under restructure. | Chairperson to be elected Staff Contact: Jennifer Carabali Board Specialist, Board Services/x 4184 |

REGIONAL COMMUNITY ADVISORY COMMITTEES

| REGION | MEETING DAY, TIME, & LOCATION | MEETING DATE | STAFF CONTACT |
|---|--|-----------------|---|
| Region 1 Antelope Valley | 3rd Friday of every other month 10:00 AM (for approximately 2-1/2 hours) L.A. Care Family Resource Center-Palmdale 2072 E. Palmdale Blvd. Palmdale, CA 93550 (213) 438-5580 | December 21 | Russel Mahler, Chairperson Staff Contact: Kristina Chung Community Outreach & Education, x5139 |
| Region 2 San Fernando Valley | 3 rd Monday of every other month 10:00 AM (for approximately 2-1/2 hours) L.A. Care Family Resource Center-Pacoima 10807 San Fernando Road Pacoima, CA 91331 (844) 858-9942 | December 17 | Estela Lara, Chairperson Staff Contact: Kristina Chung Community Outreach & Education, x5139 |
| Region 3 Alhambra, Pasadena and Foothill | 3rd Tuesday of every other month 9:30 AM (for approximately 2-1/2 hours) Rosemead Community Center 3936 N. Muscatel Avenue, Room 3 Rosemead, CA 91770 (626) 569-2160 | December 18 | Staff Contact: Frank Meza Community Outreach & Education, x4239 |
| Region 4 Hollywood- Wilshire, Central L.A. and Glendale | 3 rd Tuesday of every other month 9:00 AM (for approximately 2-1/2 hours) Hope Street Family Center 1600 Hope Street, Rm 305 Los Angeles, CA 90015 (213) 742-6385 | | Sylvia Poz, Chairperson Staff Contact: Jose Rivas Community Outreach & Education, x4090 |

| REGION Region 5 Culver City, Venice, | MEETING DAY, TIME, & LOCATION 3rd Monday of every other month 2:00 PM | MEETING DATE December 17 | STAFF CONTACT Maria Sanchez, Chairperson |
|--|--|--------------------------|--|
| Santa Monica, Malibu, Westchester | (for approximately 2-1/2 hours) Veterans Memorial Building Garden Room 4117 Overland Avenue Culver City, CA 90230 (310) 253-6625 | | Staff Contact: Jose Rivas Community Outreach & Education, x4090 |
| Region 6 Compton, Inglewood, Watts, Gardena, Hawthorne | 3 rd Thursday of every other month 3:00 PM (for approximately 2-1/2 hours) South LA Sports Activity Center 7020 S. Figueroa Street | December 20 | Andria McFerson, Chairperson Staff Contact: |
| | Los Angeles, CA 90003 (323) 758-8716 | | Jose Rivas Community Outreach & Education, x4090 |
| Region 7 Huntington Park, Bellflower, Norwalk, Cudahy | 3 rd Thursday of every other month 2:00 PM (for approximately 2-1/2 hours) Community Empowerment Center 7515 Pacific Blvd. Walnut Park, CA 90255 (213) 516-3575 | | Staff Contact: Martin Vicente Community Outreach & Education, x 4423 |
| Region 8 Carson, Torrance, San Pedro, Wilmington | 3rd Friday of every other month 10:30 AM (for approximately 2-1/2 hours) Providence Community Health Wellness and Activity Center 470 N. Hawaiian Ave. Wilmington, CA 90744 (424) 212-5699 | | Ana Romo – Chairperson Staff Contact: Martin Vicente Community Outreach & Education, x 4423 |

| REGION | MEETING DAY, TIME, & LOCATION | MEETING DATE | STAFF CONTACT |
|--|---|-----------------|--|
| Region 9 Long Beach | 3 rd Monday of every other month 9:30 AM (for approximately 2-1/2 hours) Miller Family Health Education Center 3820 Cherry Avenue Long Beach, CA 90807 (562) 570-7987 | | Tanya Byrd, Chairperson Staff Contact: Kristina Chung Community Outreach & Education, x5139 |
| Region 10 East Los Angeles, Whittier and Highland Park | 3rd Thursday of every other month 1:00 PM (for approximately 2-1/2 hours) The East L.A. Community Service Center 133 N. Sunol Drive, Room 242 Los Angeles, CA 90063 (323) 260-2801 | December 20 | Damares de Cordero, Chairperson Staff Contact: Frank Meza Community Outreach & Education, x4239 |
| Region 11 Pomona and El Monte | 3 rd Thursday of every other Month 9:30 AM (for approximately 2-1/2 hours) dA Center for the Arts 252 D South Main Street Pomona, CA 91766 (909) 397-9716 | | Elda Sevilla, Chairperson Staff Contact: Frank Meza Community Outreach & Education, x4239 |

COORDINATED CARE INITIATIVE (CCI) CONSUMER COUNCIL

| REGION | MEETING DAY, TIME, & LOCATION | MEETING DATE | STAFF CONTACT |
|----------------------------------|---|---|---|
| Area 1 Antelope Valley | 4 th Tuesday of every other month 10:00 AM (for approximately 2-1/2 hours) Palmdale Family Resource Center 2072 E. Palmdale Blvd, Palmdale, CA 93350 (661) 267-5656 | | Demetria Saffore, Chairperson Staff Contact: Mariah Walton Communications and Community Relations, x5956 |
| Area 2 San Fernando Valley | 4 th Wednesday of every other month 10:00 AM (for approximately 2-1/2 hours) Pacoima Family Resource Center 10807 San Fernando Road Pacoima, CA 91331 (877) 287-6290 | | Wilma Ballew, Chairperson Staff Contact: Mariah Walton Communications and Community Relations, x5956 |
| Area 3 South Los Angeles | 4th Wednesday of every other month 10:00 AM (for approximately 2-1/2 hours) Inglewood Family Resource Center 3111 W. Century Boulevard, Suite 100 Inglewood, CA 90303 (310) 330-3130 | December 19* *meeting on a different week of the month due to holidays | Staff Contact: Susan Ma Communications and Community Relations, × 4586 |
| Area 4 Long Beach | 4 th Tuesday of every other month 1:00 PM (for approximately 2-1/2 hours) Mark Twain Branch Library 1325 E. Anaheim Street Long Beach, CA 90813 (562) 570-1046 | December 18* *meeting on a different week of the month due to holidays | Neisma Istrefi, Chairperson Staff Contact: Susan Ma Communications and Community Relations, x4586 |



Board of Governors & Public Advisory Committees 2019 Meeting Schedule / Member Listing

1055 W. 7th Street, 10th Floor, Los Angeles, **CA 90017** Tel. (213) 694-1250 / Fax (213) 438-5728

| | MEETING DAY, TIME, | MEETING DATES | |
|--|--------------------|---|--|
| | & LOCATION | | MEMBERS |
| Board of Governors General Meeting | - | No meeting in January February 7 March 7 * April 4 May 2 June 6 ** July 25 No meeting in August September 5 *** October 3 * November 7 December 5 | MEMBERS Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert Curry, Treasurer Layla Gonzalez-Delgado, Secretary Stephanie Booth, MD Christina R. Ghaly, MD George W. Greene, Esq. Antonia Jimenez Hilda Perez Courtney Powers, JD Honorable Mark Ridley-Thomas G. Michael Roybal, MD, MPH Ilan Shapiro, MD Staff Contact: John Baackes |
| | | | <u> </u> |

Board of Governors - Standing Committees

| Executive Committee | MEETING DAY, TIME, & LOCATION 4th Monday of the month 2:00 PM (for approximately 2 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 *Effective November 2018, | January 28 February 25 March 25 April 22 May 28 June 24 No meeting in July August 26 | MEMBERS Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert H. Curry, Treasurer Layla Gonzalez-Delgado, Secretary Christina Ghaly, MD Hilda Perez |
|--------------------------------|---|---|--|
| | Executive Committee will meet on the 4 th Monday of the month | September 23 October 28 November 18 No meeting in December | Staff Contact: Linda Merkens Senior Manager, Board Services, x4050 |
| Compliance & Quality Committee | 3 rd Thursday every 2 months 2:00 PM (for approximately 2 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | January 17 March 21 May 16 No meeting in July August 15 September 19 November 21 No meeting in December | Christina Ghaly, MD, Chairperson Alvaro Ballesteros, MBA Stephanie Booth, MD Hilda Perez Courtney Powers, JD Ilan Shapiro, MD Staff Contact: Jennifer Carabali Board Specialist, Board Services, x 4184 |
| Finance & Budget Committee | 4 th Monday of the month 1:00 PM (for approximately 1 hour) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | January 28 February 25 March 25 April 22 May 28 June 24 No meeting in July August 26 September 23 October 28 November 18 No meeting in December | Robert H. Curry, Chairperson Hector De La Torre Antonia Jimenez Hilda Perez G. Michael Roybal, MD, MPH Staff Contact: Malou Balones Senior Board Specialist, Board Services/x 4183 |

| | MEETING DAY, TIME, & LOCATION | MEETING DATES | MEMBERS |
|-----------------------------------|--|------------------|--|
| Governance Committee | 1055 W. 7th Street, 10th Floor Los Angeles, CA 90017 MEETS AS NEEDED | | Hilda Perez, Chairperson Stephanie Booth, MD Layla Gonzalez-Delgado Antonia Jimenez Courtney Powers, JD Staff Contact: Malou Balones Senior Board Specialist, Board Services/x 4183 |
| Service Agreement Committee | 1055 W. 7th Street, 10th Floor Los Angeles, CA 90017 MEETS AS NEEDED | | Layla Gonzalez-Delgado, Chairperson Antonia Jimenez Hilda Perez Courtney Powers, JD Staff Contact Malou Balones Senior Board Specialist, Board Services/x 4183 |
| Audit Committee | 1055 W. 7th Street, 10th Floor Los Angeles, CA 90017 MEETS AS NEEDED | | Alvaro Ballesteros, MBA, Chairperson Layla Gonzalez-Delgado Stephanie Booth, MD Staff Contact Malou Balones Senior Board Specialist, Board Services, x 4183 |

| | MEETING DAY, TIME, & LOCATION | MEETING DATES | MEMBERS |
|----------------------------------|---|------------------|---|
| L.A. Care Community Health | Meets Annually or as needed 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | | Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert Curry, Treasurer Layla Gonzalez-Delgado, Secretary Stephanie Booth, MD Christina R. Ghaly, MD George W. Greene, Esq. Antonia Jimenez Hilda Perez Courtney Powers, JD Honorable Mark Ridley-Thomas G. Michael Roybal, MD, MPH Ilan Shapiro, MD Staff Contact: John Baackes Chief Executive Officer x4102 Linda Merkens |
| L.A. Care Joint Powers Authority | Meets as needed 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | | Hector De La Torre, Chairperson Alvaro Ballesteros, MBA, Vice Chairperson Robert Curry, Treasurer Layla Gonzalez-Delgado, Secretary Stephanie Booth, MD Christina R. Ghaly, MD George W. Greene, Esq. Antonia Jimenez Hilda Perez Courtney Powers, JD Honorable Mark Ridley-Thomas G. Michael Roybal, MD, MPH Ilan Shapiro, MD |
| | | | Staff Contact: John Baackes Chief Executive Officer x4102 Linda Merkens Senior Manager, Board Services, x4050 |

Public Advisory Committees

| Children's Health Consultant Advisory Committee General Meeting | MEETING DAY, TIME, & LOCATION 3rd Tuesday of every other month 8:30 AM (for approximately 2 hours) | January 15 March 19 May 21 No meeting in July | STAFF CONTACT Lyndee Knox, PhD, Chairperson Staff Contact: |
|---|---|---|--|
| J | 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | August 20 September 17 November 21 | Jennifer Carabali Board Specialist, Board Services/x 4184 |
| Executive Community Advisory Committee | 2 nd Wednesday of the month 10:00 AM (for approximately 3 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | January 9 February 13 March 13 April 10 May 8 June 12 No meeting in July August 14 September 11 October 9 November 13 December 11 | Christina Deh-Lee, Chairperson Staff Contact: Idalia Chitica, Community Outreach & Education, Ext. 4420 |
| Technical Advisory Committee | 4 th Thursdays every other month 9:00 AM (for approximately 2 hours) 1055 W. 7th Street, 10th Floor, Los Angeles, CA 90017 | This Committee is under restructure. | Chairperson to be elected Staff Contact: Jennifer Carabali Board Specialist, Board Services/x 4184 |

REGIONAL COMMUNITY ADVISORY COMMITTEES

| REGION | MEETING DAY, TIME, & LOCATION | MEETING DATE | STAFF CONTACT |
|---|---|--|---|
| Region 1 Antelope Valley | 3rd Friday of every other month 10:00 AM (for approximately 2-1/2 hours) L.A. Care Family Resource Center-Palmdale 2072 E. Palmdale Blvd. Palmdale, CA 93550 (213) 438-5580 February 15 April 19 June 21 August 16 October 18 December 20 February 15 April 19 June 21 August 16 October 18 December 20 | | Russel Mahler, Chairperson Staff Contact: Kristina Chung Community Outreach & Education, x5139 |
| Region 2 San Fernando Valley | 3 rd Monday of every other month 10:00 AM (for approximately 2-1/2 hours) L.A. Care Family Resource Center-Pacoima 10807 San Fernando Road Pacoima, CA 91331 (844) 858-9942 | February 25* April 15 June 17 August 19 October 21 December 16 *rescheduled due to holiday | Estela Lara, Chairperson Staff Contact: Kristina Chung Community Outreach & Education, x5139 |
| Region 3 Alhambra, Pasadena and Foothill | 3rd Tuesday of every other month 9:30 AM (for approximately 2-1/2 hours) Rosemead Community Center 3936 N. Muscatel Avenue, Room 3 Rosemead, CA 91770 (626) 569-2160 | February 19 Apriul 16 June 18 August 20 October 15 December 17 | Staff Contact: Frank Meza Community Outreach & Education, x4239 |
| Region 4 Hollywood- Wilshire, Central L.A. and Glendale | 3 rd Tuesday of every other month 9:00 AM (for approximately 2-1/2 hours) Hope Street Family Center 1600 Hope Street, Rm 305 Los Angeles, CA 90015 (213) 742-6385 | January 15 March 19 May 21 July 16 September 17 November 19 | Sylvia Poz, Chairperson Staff Contact: Jose Rivas Community Outreach & Education, x4090 |

| REGION Region 5 Culver City, Venice, Santa Monica, Malibu, Westchester | MEETING DAY, TIME, & LOCATION 3rd Monday of every other month 2:00 PM (for approximately 2-1/2 hours) | MEETING DATE February 25* April 15 June 17 August 19 | STAFF CONTACT Maria Sanchez, Chairperson |
|---|--|--|---|
| | Veterans Memorial Building Garden Room 4117 Overland Avenue Culver City, CA 90230 (310) 253-6625 | October 21 December 16 *rescheduled due to holiday | Staff Contact: Jose Rivas Community Outreach & Education, x4090 |
| Region 6 Compton, Inglewood, Watts, Gardena, Hawthorne | 3 rd Thursday of every other month 3:00 PM (for approximately 2-1/2 hours) South LA Sports Activity Center 7020 S. Figueroa Street Los Angeles, CA 90003 (323) 758-8716 | February 21 April 18 June 20 August 15 October 17 December 19 | Andria McFerson, Chairperson Staff Contact: Jose Rivas Community Outreach & Education, x4090 |
| Region 7 Huntington Park, Bellflower, Norwalk, Cudahy | 3rd Thursday of every other month 2:00 PM (for approximately 2-1/2 hours) Community Empowerment Center 7515 Pacific Blvd. Walnut Park, CA 90255 (213) 516-3575 January 17 May 16 July 18 September 1 November 2 | | Fatima Vasquez, Chairperson Staff Contact: Martin Vicente Community Outreach & Education, x 4423 |
| Region 8 Carson, Torrance, San Pedro, Wilmington | 3rd Friday of every other month 10:30 AM (for approximately 2-1/2 hours) Providence Community Health Wellness and Activity Center 470 N. Hawaiian Ave. Wilmington, CA 90744 (424) 212-5699 | January 18 March 15 May 17 July 15 September 16 November 18 | Ana Romo – Chairperson Staff Contact: Martin Vicente Community Outreach & Education, x 4423 |

| REGION | MEETING DAY, TIME, & LOCATION | MEETING DATE | STAFF CONTACT |
|--|---|--|--|
| Region 9 Long Beach | 3 rd Monday of every other month 9:30 AM (for approximately 2-1/2 hours) Miller Family Health Education Center 3820 Cherry Avenue Long Beach, CA 90807 (562) 570-7987 | January 28* March 18 Nat 20 July 16 September 17 November 19 *rescheduled due to holiday | Tonya Byrd Chairperson Staff Contact: Kristina Chung Community Outreach & Education, x5139 |
| Region 10 East Los Angeles, Whittier and Highland Park | 3rd Thursday of every other month 1:00 PM (for approximately 2-1/2 hours) The East L.A. Community Service Center 133 N. Sunol Drive, Room 242 Los Angeles, CA 90063 (323) 260-2801 February 21 April 18 June 20 August 15 October 17 December 19 | | Damaris de Cordero, Chairperson Staff Contact: Frank Meza Community Outreach & Education, x4239 |
| Region 11 Pomona and El Monte | 3 rd Thursday of every other Month 9:30 AM (for approximately 2-1/2 hours) dA Center for the Arts 252 D South Main Street Pomona, CA 91766 (909) 397-9716 | January 17 March 21 May 16 July 18 September 19 November 21 | Elda Sevilla, Chairperson Staff Contact: Frank Meza Community Outreach & Education, x4239 |

COORDINATED CARE INITIATIVE (CCI) CONSUMER COUNCIL

| REGION | MEETING DAY, TIME, & LOCATION | MEETING DATE | STAFF CONTACT |
|----------------------------------|---|---|---|
| Area 1 Antelope Valley | 4 th Tuesday of every other month 10:00 AM (for approximately 2-1/2 hours) Palmdale Family Resource Center 2072 E. Palmdale Blvd, Palmdale, CA 93350 (661) 267-5656 | January 22 March 26 May 28 July 23 September 24 November 19* *Meeting on a different week of the month due to holidays | Demetria Saffore, Chairperson Staff Contact: Mariah Walton Communications and Community Relations, x5956 |
| Area 2 San Fernando Valley | 4th Wednesday of every other month 10:00 AM (for approximately 2-1/2 hours) Pacoima Family Resource Center 10807 San Fernando Road Pacoima, CA 91331 (877) 287-6290 | January 23 March 27 May 29 July 24 September 25 November 20* *Meeting on a different week of the month due to holidays | Wilma Ballew, Chairperson Staff Contact: Mariah Walton Communications and Community Relations, x5956 |
| Area 3 South Los Angeles | 4 th Wednesday of every other month 10:00 AM (for approximately 2-1/2 hours) Inglewood Family Resource Center 3111 W. Century Boulevard, Suite 100 Inglewood, CA 90303 (310) 330-3130 | February 27 April 24 June 26 August 28 October 23 December 18* *Meeting on a different week of the month due to holidays | Staff Contact: Susan Ma Communications and Community Relations, × 4586 |
| Area 4 Long Beach | 4th Tuesday of every other month 1:00 PM (for approximately 2-1/2 hours) Mark Twain Branch Library 1325 E. Anaheim Street Long Beach, CA 90813 (562) 570-1046 | February 26 April 23 June 25 August 27 October 22 December 17* *Meeting on a different week of the month due to holidays | Neisma Istrefi, Chairperson Staff Contact: Susan Ma Communications and Community Relations, x4586 |

Board of Governors Regular Meeting Minutes #275 November 1, 2018

L.A. Care Health Plan, 1055 W. 7th Street, Los Angeles, CA 90017

Members

Hector De La Torre, *Chairperson*Alvaro Ballesteros, MBA, *Vice Chairperson*Robert H. Curry, *Treasurer*Layla Gonzalez-Delgado, *Secretary*Stophonic Booth, MD

Stephanie Booth, MD Christina R. Ghaly, MD George W. Greene, Esq. Antonia Jimenez *
Hilda Perez
Courtney Powers, JD
Honorable Mark Ridley-Thomas
G. Michael Roybal, MD, MPH
Ilan Shapiro, MD

*Absent **Via teleconference



Management/Staff

John Baackes, *Chief Executive Officer*Terry Brown, *Chief of Human Resources*Augustavia Haydel, *General Counsel*Marie Montgomery, *Chief Financial Officer*Richard Seidman, MD, MPH, *Chief Medical Officer*

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| WELCOME Hector De La Torre Chairperson | Hector De La Torre, <i>Chairperson</i> , called the meeting to order at 2:06 p.m., and noted that the photos presented just prior to the meeting included an event to celebrate the signing of an agreement for services with UCLA Health. Many of the UC facilities do not have contracts to serve Medi-Cal beneficiaries, and L.A. Care is moving ahead to improve access for its members. | |
| | He welcomed everyone to the meeting and invited the members of the Board and senior staff to introduce themselves, beginning with new Board Members Courtney Powers and George Greene. | |
| | (Member Ridley-Thomas joined the meeting.) | |
| | Chairperson De La Torre announced the new officers of the Board: Alvaro Ballesteros, <i>Vice Chair</i> Robert H. Curry, <i>Treasurer</i> Layla Gonzalez-Delgado, <i>Secretary</i> | |
| | He announced that members of the public are welcome to introduce themselves or can remain anonymous, and the public may address the Board on matters listed on the agenda before or during the Board's consideration of the item, and on any other topic at the Public Comment item 2 on the agenda. | |
| | He welcomed members of the CCIs and RCACs and informed them that members will be introduced later in this meeting during the ECAC report. | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| | He also announced that the Board is pleased that people are here to speak to the Board, and would like to ensure that everyone who would like to do so has the opportunity to speak today. The Board wants to hear the comments and still needs to finish the business on today's Agenda. | |
| APPROVAL OF MEETING AGENDA Hector De La Torre | The agenda was approved as submitted. | Approved unanimously. 11 AYES (Ballesteros, Booth, Curry, De La Torre, Ghaly, Greene, Perez, Powers, Ridley- Thomas, Roybal, and Shapiro) |
| PUBLIC COMMENT | Elizabeth Cooper, RCAC 2, CCI Area 2 Member, asked for a moment of silence in memory of the victims of the Pittsburgh synagogue shooting. She asked the Chairperson to delay her further public comment so she could gather her thoughts. | |
| APPROVAL OF CONSENT AGENDA Hector De La Torre | Member Booth suggested edits on page 92 to change the definition in the Non-Travel Expense policy for a designee from a list of "all qualified employees" to "all employees qualified as a designee". Board Member Booth also suggested that the annual investment policy be edited to more clearly define the placement service deposits. Marie Montgomery, <i>Chief Financial Officer</i> , will review the suggestions and make appropriate edits to the policies. | |
| | Approve October 4, 2018 meeting minutes Quarterly Investments Report (FIN 100) Motion FIN 100.1118* To accept the Quarterly Investment Report for the quarter ending September 30, 2018, as submitted. Accounting & Financial Services Policy AFS 008 (Annual Investment Policy) (FIN 101) Motion FIN 101.1118* To approve Financial Services Policy AFS-008 (Annual Investment Policy) as submitted. Review of Accounting & Financial Services Policies (FIN 102) Motion FIN 102.1118* | The Consent Agenda was Approved unanimously. 12 AYES (Ballesteros, Booth, Curry, De La Torre, Ghaly, Gonzalez-Delgado, Greene, Perez, Powers, Ridley-Thomas, Roybal, and Shapiro) |

| AGENDA | MOTIONS / MAIOD DISCUSSIONS | ACTION TAKEN |
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| ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS To approve the following Accounting & Financial Services Policies as attached: | ACTION TAKEN |
| | (Member Delgado joined the meeting.) PUBLIC COMMENT: Ms. Cooper commented on Policy AFS 29 and Motion ECA 100. She acknowledged L.A. County Supervisor Mark Ridley-Thomas. She asked Board Members to be sure, there is adequate funding in the budget for the consumer advisory committees and for L.A. Care staff. She encouraged the Board to reach out for diversity in membership of the community advisory committees. | |
| CHAIRPERSON'S REPORT | Chairperson De La Torre announced committee assignments: Committee Members Executive Committee Hector De La Torre, Board Chairperson Alvaro Ballesteros, Vice Chairperson Robert H. Curry, Treasurer Layla Gonzalez-Delgado, Secretary Hilda Perez, Governance Committee Chair Christina Ghaly, MD, Compliance & Quality Committee Chair Finance & Robert H. Curry, Treasurer, Finance & Budget Hector De La Torre Antonia Jimenez Hilda Perez | |

| AGENDA ITEM/PRESENTER | | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| , | | G. Michael Roybal, MD | |
| | Compliance & Quality | Christina Ghaly, MD, Chair Alvaro Ballesteros Stephanie Booth, MD Hilda Perez G. Michael Roybal, MD Ilan Shapiro, MD | |
| | Governance | Hilda Perez, <i>Chair</i> Stephanie Booth, MD Layla Gonzalez-Delgado Antonia Jimenez Courtney Powers | |
| | Services Agreement Committee | Layla Gonzalez-Delgado, <i>Chair</i> Antonia Jimenez Hilda Perez Courtney Powers | |
| | Audit | Alvaro Ballesteros, <i>Chair</i> Stephanie Booth, MD Layla Gonzalez-Delgado | |
| | on December 1, 2018 | Members that committees will meet in November, and the Board will not December, and the Board will neet in January 2019. | |
| | Board Members are re the required training v | equired to complete compliance training annually and information about the provided. | out |
| | pleased and proud to Member. Member Gr | oard Members to address the Board. Member Powers indicated that sleerve on the Board and looks forward to working with each Board reene echoed her comments and looks forward to collaborating with thorganizations represented. | |

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| AGENDA | NOTION AND DISCUSSIONS | 4 CHT 0 2 TH 4 TTD 1 |
| ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
| CHIEF EXECUTIVE | John Baackes, Chief Executive Officer, congratulated Mr. De La Torre as the new Board | |
| OFFICER REPORT | Chairperson and welcomed the new Board Members. He also congratulated Christina Ghaly, | |
| John Baackes | MD as the new Director of the Los Angeles County Department of Health Services. Mr. Baackes reported: | |
| | • L.A. Care continued its support of the Care Harbor LA clinic, which provides free medical, | |
| | dental and vision services to people who are un- or under-insured or vulnerable, held on | |
| | October 15-16. Over the years, as more people gained health care coverage under the | |
| | Affordable Care Act, more people with insufficient coverage need the services provided at | |
| | this important event. | |
| | • L.A. Care signed an agreement for services with UCLA Health, the culmination of a lot of | |
| | hard work by both organizations. Both have mission driven statements to serve the public, | |
| | along with fiduciary responsibility to operate the organizations in a business-like fashion. | |
| | UCLA hospitals are now available to L.A. Care members (on a medically needed basis), and | |
| | the UCLA medical group is available for primary and specialty care services, as capacity | |
| | allows. He acknowledged with appreciation that the Health Services Department, led by | |
| | Richard Seidman, MD, MPH, Chief Medical Officer, did much of the hard work in achieving | |
| | this milestone. | |
| | Dr. Seidman expressed his appreciation to all those who contributed to the success of this accomplishment. He acknowledged John Ounjian, who has passed away, for his initial work | |
| | that opened the door for negotiation of the agreement. He explained that this agreement | |
| | removes a significant barrier in treatment for those with complex medical needs, expanding | |
| | access to high-quality care for in- and out-patient services. Another major breakthrough is | |
| | the access for primary care enrollment, although the enrollments are limited in number and | |
| | are only for complex medical needs at this time, it has expanded access to care for L.A. Care | |
| | members. | |
| | Covered California's open enrollment started October 15 and will end January 15, 2019. | |
| | L.A. Care is one of the plans available in the two regions in Los Angeles County. There are | |
| | six plans available in one region and five in the other. L.A. Care Covered is the lowest | |
| | priced plan available in all but one metal tier in one region, where there is less than \$1 | |
| | difference. L.A. Care will begin advertising after Election Day. It is expected that L.A. Care | |
| | will do well in enrollment again this year. The federal mandate for health insurance will end | |
| | in January 2019. Mr. Baackes believes that members will continue enrollment, but the rate of new enrollment may be lower. There are over 70,000 members in L.A. Care Covered. | |
| | | |
| | • "Public charge" is a term used for about a century in federal rules. A Public Charge assessment is currently only used at two points: 1) when a person applies to enter the United | |
| | assessment is currently only used at two points. 1) when a person applies to effect the Officer | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| | States; or 2) when a person applies to become a lawful permanent resident. For the past few decades, only two types of benefits are considered in public charge determination: 1) cash assistance, and 2) long-term institutional care. Public Charge is not used when a person is applying to become a U.S. citizen. A new federal rule has been published to expand considerations for eligibility for citizenship to include social services and government health care coverage. The deadline for public comments on the new rule is December 9. Some L.A. Care members may be impacted by this new rule. L.A. Care will provide comments in opposition to the expansion of "Public Charge". • The Women Physicians' Action Committee of the Los Angeles County Medical Association recognized Augustavia J. Haydel, Esq., General Counsel, for Extraordinary and Inspirational Achievement. | |
| 4th Quarter FY 2017-18 Organizational Goals Progress Report | Mr. Baackes summarized the 4th Quarter FY 2017-18 Organizational Goals Progress Report. (A copy of the report may be requested by contacting Board Services.) L.A. Care's strategic goals have remained consistent since 2015. L.A. Care's fourth quarter notable activities in the Strategic Directions include: L.A. Care was the only plan to qualify for a broker pilot to improve enrollment in the Cal MediConnect product The first year of the new Mentorship program concluded with a graduation recognizing all Mentors and Mentees. The third Medi-Cal VIIP report was released and this was the first tied to P4P. TransformLA, an effort to support providers in our Direct Network was launched. 99 people have received permanent supportive housing through the Brilliant Corners & Housing for Health initiative. | |
| Community Health Investment Fund (CHIF) Priorities FY 2018-19 John Baackes Roland Palencia | Members Ballesteros, Curry, Ghaly, Greene, Powers and Roybal may have financial interests in Plans, Plan Participating Providers or other programs and as such refrained from the discussion and vote on this motion. Mr. Baackes summarized the motion to approve priorities for the new fiscal year for the Community Health Investment Fund. Roland Palencia, Director, Commity Benefits, will oversee the \$10 million in funding, of which, \$4 million will be provided as the third annual installment of L.A. Care's five-year commitment to provide case management and permanent housing assistance in Los Angeles County. | |
| | Member Booth suggested amending the motion summary background section to " <u>upon</u> approval the grantee will sign an agreement outlining grantee responsibilities and accountability | |

| AGENDA | | |
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| ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
| | to perform according to agreed objectives and to provide regular reports of progress toward the goals of their project." In response to a question from Member Gonzalez-Delgado, Alison Klurfeld, <i>Director, Safety Net Programs & Partnerships, Safety Net Initiatives</i> , explained that through the Los Angeles County program, <i>Housing for Health</i> , there are 298 people currently in the program to be considered as candidates for L.A. Care support. L.A. Care wants to be sure that it is increasing the availability of housing. The first step is to identify people and get their consent, then their needs are determined and the appropriate housing is located. The individual will pay no more than 30% of his/her income for housing. | |
| | Motion BOG 100.1118 1. To approve the recommended use of the Community Health Investment Fund (CHIF) FY 2018-19 allocation of up to \$10 million in the following priority categories: a. Support safety net clinics' infrastructure to provide high quality and coordinated services to help them thrive in a managed care environment at \$2.5 million, b. Expand access to high-barrier services for low-income and vulnerable populations at \$1.5 million, c. Improve community health for underserved populations by addressing the social determinants that lead to poor health outcomes at \$2.0 million, d. \$4.0 million is recommended for Brilliant Corners, in partnership with the Los Angeles County Department of Health Services' Flexible Housing Subsidy Pool fund, to provide housing for homeless individuals, including L.A. Care members. These funds will also support the goals of the Whole Person Care initiative under the new California Medi-Cal waiver. 2. Delegate authority to implement the CHIF program to the CEO and also to approve grant investments of up to \$150,000 per applicant. Allow for CEO to adjust maximum or minimum priority category amounts noted above to align with community needs and requests. All other policies and approvals related to grant making investments will remain in place. PUBLIC COMMENT: | Approved unanimously. 6 AYES (Booth, De La Torre, Gonzalez-Delgado, Jimenez, Perez, Ridley-Thomas, and Shapiro), 6 ABSTENTIONS (Ballesteros, Curry, Ghaly, Greene, Powers and Roybal) |
| | PUBLIC COMMENT: Ms. Cooper stated that it is important for her that the 14 th Amendment is being impacted, and she is very concerned because it was for the slaves who came from Africa and became citizens. She also commented that housing does not just mean the homeless, but includes tenants who may be at risk of losing their home. She asked the Board to take notice of where the funds are going so it is not just | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| | the homeless but, with price of housing going up, the program should include tenants and some of that money should be used for tenants. She asked the two Board representing consumers to please take notice and have funds go to tenants. She asked the consumer representatives on the Board and the Honorable Mark Ridley-Thomas to take notice. She expressed concerns about the selection of medical students for the Elevating the Safety Net program, as she did not see anyone that looked like her in the group. Mr. De La Torre pointed out that an African American student received a scholarship award. Ms. Cooper conceded that she might have had an eyesight problem. Ms. Cooper also had asked to comment on standing committee reports but she had no comment today. She welcomed back Auleria Eakins, <i>Manager, and Community Outreach & Education</i> . | |
| STANDING COMMITTE | E REPORTS | |
| Executive Committee Hector De La Torre | The Executive Committee met on October 24. (Minutes of the meeting are available by contacting Board Services.) The Committee approved motions for Human Resources policies that do not require approval of the full Board. | |
| Government Affairs Update | Cherie Compartore, Senior Director, Government Affairs, clarified that changes to the use of Public Charge impacts immigrants seeking legal permanent residency (green card holders), which can be a key step to citizenship, but does not affect immigrants directly applying for citizenship. Today the Centers for Medicare and Medicaid Services (CMS) released a proposed rule that included a provision that it would pay doctors 3 percent less than they receive now for administering drugs that have just entered the U.S. market. New physician-administered drugs in Medicare Part B will be reimbursed at the wholesale acquisition cost plus 3 percent in 2019, according to the physician fee schedule. The current rate is Wholesale Acquisition Cost (WAC) plus 6 percent. The cut would be in effect for at least the first three months a drug is on the market. At the point when average sales price data become available, providers would be reimbursed for the Average Sales Price (ASP) at 6 percent, which is unchanged from the current rate for existing Part B drugs that are not new to the market. Another element of the rule expands the list of Medicare covered telehealth services. The agency proposed this summer shrinking the number of billing codes to reduce physicians' paperwork burdens, but doctors warned it would hurt financial incentives for treating patients with complex conditions. Dr. Seidman indicated that California Department Health Care Services (DHCS) also released a draft All-Plan Letter regarding telehealth, to clear the path for health plans to offer robust telehealth programs, including a change that telehealth does not have to originate from a delivery site (like a hospital or clinic). L.A. Care is in process of selecting a | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| TIDM, TREEDIVIDA | telehealth vendor to offer telehealth for urgent care services. He is pleased that regulators are clearing the path to additional ways to deliver care to our members. | 11011011 111111111 |
| Finance & Budget Committee | Robert H. Curry, <i>Treasurer</i> , reported that the Finance & Budget Committee met on October 24, and the Committee approved a contract with NetCentric Technologies for Remediation Services that does not require Board approval. Minutes of the meeting are available by contacting Board Services. | |
| Chief Financial Officer Report | Ms. Montgomery reported that no financial statements are presented for this meeting as September 30 is fiscal year end. Staff will present fiscal year end financials to Finance Committee later this month and to the Board in December. | |
| Monthly Investment Transaction Report | Ms. Montgomery referred to the report on investment transactions included in the meeting materials for Committee member review. (A copy of the report can be obtained by contacting Board Services). As of September 30, 2018, L.A. Care's total investment market value was \$ 1.3 billion. | |
| ADVISORY COMMITTE | E REPORT | |
| Executive Community Advisory Committee (ECAC) Hilda Perez/Layla Gonzalez-Delgado | Board Member Hilda Perez, Consumer Representative, acknowledged members of the CCI Councils and RCACs at the meeting. Board Member Layla Gonzalez-Delgado, Consumer Advocate Representative, reported: ECAC met October 10 at the South LA Sports Activity Center. Mr. Baackes updated the committee on the issues that he presented in his report earlier today. The Lynwood Family Resource Center (FRC) location has moved to a larger location nearby and will open to the public later this month. Staff from L.A. Care's Care Management team will work out of the FRCs to serve members with complex needs and increase opportunities for face-to-face contact. The goal is to have 13 operating FRCs by the end of 2020 across all of the RCAC and CCI Council regions. Francisco Oaxaca, Senior Director, Communication & Community Relations, reported that Care Harbor LA was held October 13-15, 2018, and 3,000 wristbands were given out. He reported that voter registration cards will be at every FRC. He informed members that a medical transportation vendor has been selected to serve L.A. Care members. The vendor will offer exciting new benefits, including a fleet of L.A. Care-branded vehicles. Hanan Obeidi, Senior Director, Medi-Cal Administration, provided an update on urgent care benefits. ECAC members had reported that members receive inaccurate urgent care | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
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| | information from L.A. Care departments, the Nurse Advice Line and Providers. Members have been turned away at urgent care centers because the center does not take Medi-Cal or does not contract with the member's Physician Provider Group (PPG). Members have to use the emergency room for care. Three strategies are in place to address the issues: Improve accuracy of urgent care center data by analyzing and updating urgent care data with affiliated PPG's. Enhanced Provider, member and L.A. Care Outreach & Engagement Seek ways to expand the urgent care center network Dan Salo, Senior Director, Medicare and CalMediConnect Operations, reported that the SilverSneakers program would be offered through L.A. Care Cal MediConnect program benefits starting in 2019. SilverSneakers is a fitness program that includes access to participating gym and fitness centers in the network. Most locations of LA Fitness, 24 Hour Fitness, Golds, Curves, and Planet Fitness gyms accept SilverSneakers; over 15,000 gyms nationwide. They also offer fitness classes for all abilities led by trained SilverSneakers instructors at gyms and other locations. An update will be presented at each consumer advisory committee meeting. | |
| | Member Perez related a question that Dove Pinckney asked at a RCAC 6 meeting: Why were UCLA and Drew chosen for the <i>Elevating the Safety Net</i> program? She thanked Mr. Baackes for his response that because Drew medical school focuses on minority students, those students would be more likely to be compatible with and willing to serve the communities served by L.A. Care members. UCLA also has a strong history of recruiting minority students too. L.A. Care continues to build a relationship with UCLA, as described in Mr. Baackes' report earlier today. | |
| | PUBLIC COMMENT: Wilma Ballew, <i>Member</i> , CCI Council Area 2, noted that there were quite a few L.A. Care members yesterday at the California Endowment Center attending the PASC open house. She was glad to see information about Cal Medi-Connect and representatives from L.A. Care, but there was not a speaker from L.A. Care. Mr. Baackes said he would look into it. | |
| ADJOURN TO CLOSED SESSION | PUBLIC COMMENT: Maggio Rolton, Mambar P.C.A.C. 2, stated that I. A. Caro was at the DASC magting vestarday. She al | less stated that she has |
| CLUSED SESSION | Maggie Belton, <i>Member</i> , RCAC 3, stated that L.A. Care was at the PASC meeting yesterday. She as concerns about the physician support program. She asked where the physicians would serve when | |
| Hector De La Torre | be the clientele and how the physicians will be enticed to serve as providers for L.A. Care member expert in these programs should be helping to developing the program. She strongly suggested the be included in the discussions about the program. Chairperson De La Torre responded that the physician training program is new, and when things should, adjustments will be made. This is an important program for L.A. Care. L.A. Care is in co | rs. She feels that an at the consumers should are not working, as they |

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| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN | |
| TIEM/TRESENTER | incentives but the medical schools select the students to be awarded the scholarships. The schools have the expertise in making the selection and they know their students. Mr. De La Torre noted that he wrote a program for California called the Steven M. Thompson Physician Corps Loan Repayment Program (now known as the Health Professions Education Foundation) that has operated continuously in California since the 1990s. He explained the concept is to apportion the benefits over several years so the beneficiary is incentivized to remain in the community. | | |
| | the program. The other programs are to support safety net providers in recruiting and supporting Benefits are paid monthly in those programs, so if the participant opts out, the payment stops. It years, the participant will have put down roots in the community and will not have overwhelming | onthly in those programs, so if the participant opts out, the payment stops. It is thought that after three will have put down roots in the community and will not have overwhelming debt and can choose to y to provide medical care to L.A. Care members. The same thinking is behind the payment of the arships. Doctors who graduate without the debt of college tuition can choose to remain in the | |
| | (Member Ridley-Thomas left the meeting.) | | |
| | Ms. Cooper noted that she has been a member of L.A. Care for a number of years. Since she firs about housing but nothing happens. She does not get any response from Board Members. She a to get a response. | · · | |
| | Chairperson De La Torre pointed out that the Board does take action on suggestions during publ that there was discussion and funding of housing related grants earlier in this meeting. | ic comment. He noted | |
| | Member Gonzalez-Delgado asked if there could be training for members regarding tenants' rights that he is happy to come to ECAC to share what L.A. Care is doing for the homeless and for tenahomelessness. | | |
| | Chairperson De La Torre noted that everything the public says and it impacts the direction of wh health plan to be involved in housing or in programs to recruit physicians are rare. These program consumer advisory committees. | | |
| | (The following comments were simultaneously transled.) Rut Hernandez, RCAC 1 Vice Chair, stated that there is a great need for doctors in the Antelope Value about grants to medical students and how we would retain the doctors and provide what they will asked how they would be encouraged to stay within the community. She proposed that students be placed in low income areas to serve L.A. Care and L.A. Care can pay for their specialty training Mr. Baackes noted that the scholarship program does not have a guarantee that the student will proposed that students will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the student will proposed that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the scholarship program does not have a guarantee that the sc | alley. She is concerned need in the future. She who want to be specialists g. ractice in the community. | |

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| ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN | |
| , | medical school staff to pick the students for this program. We do not know what area of practice the student will choose. We are also giving funds to practices to encourage doctors currently serving in the safety net in Los Angeles County to remain here. | | |
| | Dr. Seidman responded to Ms. Hernandez, adding that he would be happy to provide additional is with questions about the program. L.A. Care worked with the medical schools to develop these property to attend a consumer advisory committee meeting to provide further detail. | sumer advisory committee meeting to provide further detail. were simultaneously transled.) C 9, asked about the length of time for the scholarship. Dr. Seidman responded that the program has ments. The first is medical student scholarships for a four-year curriculum. Part two are grants that imployers that apply to receive funds of up to \$125 thousand to subsidize the salary, moving or for a new physician serving L.A. Care members. The third part is loan repayment for physicians who network. The recipients only get the benefit of the program if they serve in the L.A. Care network. | |
| | three separate components. The first is medical student scholarships for a four-year curriculum. L.A. Care makes to employers that apply to receive funds of up to \$125 thousand to subsidize the recruitment expenses for a new physician serving L.A. Care members. The third part is loan reparation of the components of t | | |
| | Mr. Baackes indicated that he would be glad to come back to ECAC to discuss the program. | | |
| | Dr. Booth described the process of medical training and how L.A. Care has approached the schol that L.A. Care has made good choices in developing this program in order to bring additional phy members. | | |
| | Ms. Yang thanked L.A. Care for the program and asked if three years is enough time. She asked i continue its commitment to the student. | f L.A. Care should | |
| | Ms. Haydel announced the following items to be discussed in closed session. A report is not experience adjourned to closed session at 3:54 p.m. | ected in open session. The | |
| | CONTRACT RATES Pursuant to Welfare and Institutions Code Section 14087.38(m) • Plan Partner Rates • Provider Rates • DHCS Rates | | |
| | CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION Significant exposure to litigation pursuant to paragraph (2) of Section 54956.9 of Ralph M. Brown | n Act: One case | |
| | (Members Ghaly and Roybal left the meeting.) | | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|---------------------------|--|---------------------|
| | CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Section 54956.9 of Ralph M. | Brown Act: One case |
| | (Members Powers, Shapiro and Ballesteros left the meeting.) REPORT INVOLVING TRADE SECRET Pursuant to Welfare and Institutions Code Section 14087.38(n) Discussion Concerning New Product Lines Estimated date of public disclosure: November 2020 | |
| | CONTRACT RATES Pursuant to Welfare and Institutions Code Section 14087.38(m) • Plan Partner Services Agreements | |
| RECONVENE IN OPEN SESSION | The Board reconvened in open session at 4:36 p.m. There was no report from the closed session. | |
| ADJOURNMENT | The meeting was adjourned at 4:36 p.m. | |

Respectfully submitted by: Linda Merkens, Senior Manager, Board Services Malou Balones, Senior Board Specialist Jennifer Carabali, Board Specialist

| APPROVED BY | : |
|-------------|---|
| Date Signed | |



<u>Date</u>: December 6, 2018 <u>Motion No</u>. **BOG 100.1218**

<u>Committee</u>: <u>Chairperson</u>: Hector De La Torre

Issue: Selection of two charitable organizations to receive Board members' stipend.

New Contract ☐ Amendment ☐ Sole Source ☐ RFP/RFQ was conducted

Background: L.A. Care Board members receive \$100 stipend for each meeting, up to a maximum of \$400 per month. For Board members who wish to contribute their stipend to charitable organizations, a random selection process was developed to comply with IRS guidance so Board members are not responsible for taxes on the value of the donated stipend.

In December 2017, the process for choosing the charitable organizations was updated.

- 1. L.A. Care staff will identify charitable organizations nominated to receive Board stipend.
- 2. The random selection of two charitable organizations will be conducted by staff prior to the Board meeting and a motion will be presented to the Board with the first two organizations drawn.

The two organizations listed in the motion below were randomly selected for this motion. Following is a list of organizations selected in past years:

- 2018: Kurka Children's Health Fund and The American Lung Association
- 2017: Strong Food/LA Kitchen and The American Lung Association
- 2016: Kurka Children's Health Fund and The American Lung Association
- 2015: Watts Willowbrook Boys and Girls Club and Downtown Women's Center Los Angeles
- 2014: Watts Willowbrook Boys and Girls Club and Downtown Women's Center Los Angeles
- 2013: Watts Willowbrook Boys and Girls Club and National Health Foundation
- 2012: Los Angeles Regional Food Bank and Para Los Niños
- 2011: JWCH Institute and Esperanza Community Housing
- 2010: JWCH Institute and Los Angeles Regional Food Bank
- 2009: Insure the Uninsured Project and Los Angeles Regional Food Bank
- 2008: Insure the Uninsured Project and Los Angeles Regional Food Bank
- 2007: National Health Foundation and Los Angeles Regional Food Bank

Member Impact: None.

Budget Impact: None.

Motion: To designate Insure the Uninsured Project and Project Angel Food as

authorized recipients of funds from Board Member stipends

according to Legal Services Policy 300 for the calendar year 2019.

2019 List of Charitable Organizations for Random Drawing

Citrus Valley Health Foundation

Project Angel Food

Kurka Children's Health Fund

The American Lung Association

Watts Willowbrook Boys and Girls Club

Downtown Women's Center Los Angeles

National Health Foundation

Para Los Niños

JWCH Institute

Esperanza Community Housing

Insure the Uninsured Project



Serving our community since 1989

Home (https://www.angelfood.org/) > About Us



SELECT LANGUAGE

ABOUT US (HTTPS://WWW.ANGELFOOD.ORADOUT US US/)

Project Angel Food cooks and delivers over 500,000 nutritious meals each year, free of charge, to the homes of men, women, and children affected by life-threatening illnesses. Our vital food and History (https://www.angelfood.org/aboundtrition services, including medically tailored meals and nutritional counseling, help underserved people throughout Los Angeles County who are too sick to shop or cook for themselves. Created in us/history/)

response to the HIV/AIDS epidemic, we expanded our mission in 2004 to help our neighbors who are struggling with any life-threatening illness burdened by hunger and malnutrition. We deliver more

Board and Staff Leadership (https://www.angelfood.org/abothan 11,000 meals every week to people in need.

us/board-and-staff-

leadership/) Mission

Location and Contacts Project Angel Food prepares and delivers healthy meals to feed people impacted by serious illness, (https://www.angelfood.org/abothinging comfort and hope every day. us/location-and-contacts/)

Vision

Financials & Annual Report

 $\label{thm:continuous} \mbox{(https://www.angelfood.org/about-world where every sick person is fed, nourished and loved.} \label{thm:continuous}$ us/financials-annual-report/)

Core Values Corporate & Foundation

Partners

Clients First (https://www.angelfood.org/about-Collaboration us/corporate-foundation-Commitment partners/) Empathy

Inclusiveness Certifications Innovation (https://www.angelfood.org/about Integrity us/certifications/) Joy

Service Privacy Policy Well-being (https://www.angelfood.org/about-

us/privacy-policy/)



About

Who We Are

ITUP is an independent 501(c)(3) nonprofit organization and health policy institute that for more than two decades has offered expert analysis and facilitated convenings of California health leaders on emerging issues affecting health and health policy in the state.

Mission

The mission of ITUP is to promote innovative and workable policy solutions that expand health care access and improve the health of Californians, through policy-focused research and broad-based stakeholder engagement.

Values

ITUP seeks a health care system that is:

Universal

All Californians are eligible for comprehensive health coverage and services, including primary and preventive health care services

Accessible

Californians have access to coverage choices and services that are available, timely and appropriate

Affordable

Coverage and care are affordable for public and private purchasers and for consumers at the point of care

Effective

Health care and related support services are cost-effective, coordinated, and high-quality

Equitable

Californians can expect fair access and treatment regardless of age, health status, income, language, race or ethnicity, gender, immigration status, geographic region, public or private coverage

What We Do

As an independent facilitator and honest broker, ITUP seeks common ground among diverse stakeholders and establishes connections among health care payers, providers, government, and advocates.

Based on policy research and real-world practical information from an extensive network of community health care leaders, ITUP educates and informs policymakers on policy challenges and opportunities, best practices from around the state, and innovative options to improve access and health outcomes.

To advance the implementation of health reform in California, ITUP hosts an annual statewide conference in Sacramento and facilitates regional workgroups and statewide issue workgroups on topics affecting the health of Californians. ITUP also offers technical assistance, facilitation and consulting services to policymakers, state agencies, researchers, clinics, counties, health plans, and other interested parties.

ITUP is funded primarily by grants from foundations and nonprofit organizations with core funding from the Blue Shield of California Foundation, The California Endowment, The California Wellness Foundation, The California Community Foundation, Kaiser Permanente and the California Health Care Foundation. ITUP also receives specific project-based contracts.

ITUP is generously funded by the following core funders:



<u>Date</u>: December 6, 2018 <u>Motion No</u>. FIN 100.1218

<u>Committee</u>: Finance & Budget <u>Chairperson</u>: Robert H. Curry

<u>Issue</u>: To execute a contract with SAP America to provide Private Cloud Services to support L.A. Care in the following services: Premium Billing, Claims/Capitation payments, Budget/Forecast, Financial Reporting, Contracts, Sourcing and Enterprise Resource Planning (ERP).

| New Contract Amendment | Sole Source RF | P/RFQ was conducted |
|------------------------|----------------|---------------------|
|------------------------|----------------|---------------------|

Background: L.A. Care staff requests approval to execute a contract with SAP America from January 1, 2019 to December 31, 2023 in the amount of \$8,200,000 to provide the following Public and Private Cloud Services:

- S4/HANA Financial Services-Collections and Disbursements (FSCD) Billing/Collections Payment Disbursements
- S4/HANA Enterprise Edition ERP
- S4/HANA Business Planning & Consolidation (BPC) Budget/Forecast
- SAP Business Objects (SAP Analytics Cloud for Financial Reporting)
- SAP Ariba Contracts
- SAP Ariba Supplier Risks and Sourcing
- SAP Data Services, Process Orchestration

L.A. Care requires these services because L.A. Care's current financial system Solomon, which was implemented 20 years ago, can no longer adequately support the expansive, complex, highly regulated business transactions and processes required. A significant number of business processes such as claims payment management, revenue recognition and bank reconciliations are currently performed manually. With the high volume of transactions and the growing demands for efficiency and reporting, Finance staff has reached the threshold where additional resources will not provide any significant improvement in efficiency for these key accounting processes.

The SAP HANA Cloud can provide L.A. Care the following services:

- ERP solutions that support key Accounting functions such as Procurement, Accounts Payable, Project Costing, Treasury and Cash Management, Fixed Assets, Automatic Bank Reconciliations, Allocations, Budget/Forecast.
- Payment disbursement solution that allows Medial Payment Systems and Services (MPSS) department to manage the high volume and high complexity of claims and capitation payments such as payment recovering, void, canceled, checks, 1099 and Escheatment reporting.
- Premium billing solution to accommodate payments from members and to assist the Premium Billing department. The premium billing capability will be integrated into several other information systems that L.A. Care currently uses such as QNXT and the L.A. Care Connect online member accounts for online payments.

- Automation of the majority of current manual processes, improving efficiencies, reducing redundancies in processes, improving data accuracy and establishing systemic internal controls and segregation of duties.
- Enhanced reporting capabilities including internal & external reporting and real-time ad-hoc analysis.

Sole source Justifications:

Requests for proposals were not performed because L.A. Care has an existing significant investment in SAP Cloud Solutions: SAP/SF Human Capital Suites for Human Resources (Employee Central), Payroll, and Concur (for Travel and Expense Reimbursement). Centralizing key enterprise applications such as HR and Finance ERP in one platform will:

- Reduce cost in developing and maintaining interfaces among various applications
- Reduce data redundancy and eliminate the data reconciliations processes that are required by internal controls to insure the integrity of financial transactions between systems
- Reduce the number of technical and business resources required to support various applications with different technology and process structures
- Allow technology to adapt nimbly to changes in business processes and strategy.
- Reduce overall total cost of ownership (TCO)

SAP is the only ERP that is capable of providing a complete and comprehensive Cloud Insurance Industry solution that can accommodate the complex premium billing requirements of L.A. Care Covered (LACC) as well as the high volume and high complexity of L.A. Care's claims payment process. The SAP Private Cloud Services provide configuration and programing flexibility to adapt to changes in federal healthcare regulations and L.A. Care's strategic business direction.

<u>Member Impact</u>: The ERP system will improve billing processes and reporting capabilities and will contribute to improved customer experience for LACC members.

Budget Impact: The cost was anticipated and included in the approved Strategic Projects budget for the Finance Department in this fiscal year. We will budget the balance in future fiscal years.

Motion: To authorize staff to execute a contract in the amount of \$8,200,000 with SAP America to provide SAP HANA Enterprise Cloud Services for the period of January 1, 2019 to December 31, 2023.



Date: December 6, 2018 **Motion No. FIN 101.1218**

<u>Committee</u>: Finance & Budget <u>Chairperson</u>: Robert H. Curry

Issue: Execute a contract with Scout Exchange to provide contingent worker vendor management services.

New Contract ☐ Amendment ☐ Sole Source ☐ RFP/RFQ was conducted

Background: L.A. Care staff requests approval to execute a contract with Scout Exchange from January, 1, 2019 to December 31, 2021 in the amount of \$11.1 million.

Estimated expenditures:

 2019, Year 1
 \$2,800,000

 2020, Year 2
 \$4,150,000

 2021, Year 3
 \$4,150,000

 Total
 \$11,100,000

The contingent worker (temporary employee) expenditure budget was \$5.1 million dollars in FY 2016-17, \$4.6 million dollars in FY 2017-18 and \$2.8 million dollars in FY 2018-19. An average of those three years was used to calculate a forecast of expenses for upcoming years.

In FY 2016-17, there was an approved motion for an added expenditure of \$500,000, and L.A. Care spent a total of \$5.5 million dollars on contingent workers. In FY 2017-18, L.A. Care spent \$3.1 million dollars on contingent workers. Talent Acquisition staff expects to spend within the contingent worker budget in the next three years at around \$2.8 to \$4.15 million dollars.

In FY 2016-17 L.A. Care employed 167 contingent worker at an average cost of \$32,934 per contingent worker. In FY 2017-18 L.A. Care employed 71 contingent workers at an average cost of \$43,662 per contingent worker. Using the average cost per worker over the last two years we expect each contingent worker to cost on average \$38,299. We expect to employ about 73 contingent workers in FY 2018-19 and in the following years we would expect to employ about 108 contingent workers with a yearly budget of \$4.15 million dollars.

The vendor will provide L.A. Care with software to assist in the management of contingent workers. Using Scout will streamline the contingent workforce management process, including timecards, staffing requests, and vendor management.

A request for proposal was distributed in July 2018 and three vendors responded to the request. Scout Exchange was selected because of its software that easily integrates into L.A. Care's Human Resources Information System (HRIS) and provides the best solution for L.A. Care.

There will be no additional cost to L.A. Care by using Scout exchange; the vendors supplying contingent workers will provide a three percent commission to Scout.

Member Impact: L.A. Care members benefit by enabling L.A. Care's Talent Acquisition staff to perform their job more efficiently, using all available resources to attract the best talent.

<u>Budget Impact</u>: The cost was anticipated and included in the approved budget for the Talent Acquisition Department in this fiscal year.

Motion: To authorize staff to execute a contract in the amount of \$11,100,000 with

Scout Exchange to provide Contingent Worker Vendor Management Services

for the period of January 1, 2019 to December 31, 2021.



<u>Date</u>: December 6, 2018 <u>Motion No</u>. FIN 102.1218

Committee: Finance & Budget **Chairperson:** Robert H. Curry

<u>Issue</u>: Amend current Nurse Advice Line contract with Health Dialog to extend the contract term by 18 months and add additional fees of \$3,531,632.

| ☐ New | Contract | Amendment | Sole Source | RFP/RFC | was conducted |
|-------|----------|------------------|-------------|---------|---------------|
|-------|----------|------------------|-------------|---------|---------------|

Background: The Nurse Advice Line (NAL) provides members an easy access advice/triage system managed by trained and experienced health coaches 365/24/7 in their preferred language. The NAL also provides information and tools that assist members in taking an informed role in decisions regarding their healthcare options. L.A. Care entered into a three-year contract with Health Dialog effective February 1, 2016 at a total amount of \$5,798,557 to provide NAL services to L.A. Care's direct line of business members in compliance with Department of Managed Healthcare (DMHC) requirements. In September, 2019, an additional \$878,198 was added for a new total of \$6,676,755 in order to cover costs due to greater than anticipated membership growth.

The contract with Health Dialog is scheduled to terminate on January 31, 2019. This amendment extends the term from February 1, 2019 through August 31, 2020 to align the termination date with another vendor providing health education and assessment services. As recommended by Gartner during their recent review of our vendor portfolio, this alignment will allow us to conduct an RFP to consider vendors with the capacity to provide both NAL and health education services, potentially reducing the number of vendors and providing potential cost savings.

L.A. Care staff requested that Health Dialog re-evaluate their pricing for the contract extension. The initially proposed \$0.152 PMPM (\$2,227,680 over a 12-month period) was negotiated down to \$0.147 PMPM with an 18-month contract extension (\$3,363,458.49 over an 18-month period). By extending the contract for an additional six months, L.A. Care was able to secure cost savings of approximately \$10,000 per month, a total estimated savings of \$180,000.00.

With current confirmed membership at 1,190,864 and factoring in projected membership at \$0.147 PMPM rate, the total projected cost for 18 months is \$3,363,458. An additional 5% budget buffer of \$168,172 was added to cover future potential membership growth, bringing the projected total cost to \$3,531,632. The amended contract total will be \$10,208,387 from February 1, 2019 to August 31, 2020.

Member Impact: L.A. Care members will continue to benefit from an easy to access advice/triage system managed by trained and experienced health coaches 365/24/7 in their preferred language and continued access to information and tools that assist members in making informed decisions about their healthcare options.

Budget Impact: The original projected budget for the entire FY18-19 was \$2,530,413. Due to a successfully negotiated lower rate, the remaining 8 months from February to September 2019, will realize cost savings of \$223,219. The remaining \$2,047,689 will be budgeted for FY19-20.

Motion: To authorize staff to amend a contract with Health Dialog to add an additional \$3,531,632 for a total contract amount not to exceed \$10,208,387 for the period of February 1, 2019 to August 31, 2020.



<u>Date</u>: December 6, 2018 <u>Motion No</u>. FIN 103.1218

Committee: Finance & Budget **Chairperson:** Robert H. Curry

<u>Issue</u>: Authorize spending with Cognizant, FlexTech, Infosys, HCL, Solugenix Corporation, Cumberland Consulting, Insight Global, and Synaptix Systems for professional services to support various Information Technology projects during FY 2018-19.

Background: In June 2015 the Board of Governors approved motion FIN 107.0615 authorizing staff to negotiate contracts with Cognizant, FlexTech, Infosys, and HCL following a competitive bidding process. In September 2018, L.A. Care concluded a RFP (Request for Proposal) process that evaluated over 20 vendors. During this evaluation process an additional four vendors were selected to provide IT professional services: Solugenix Corporation, Cumberland Consulting, Insight Global, and Synaptix. Three of the four vendors are either Southern California based or have a significant footprint in Los Angeles. All of the selected vendors have provided competitive rates and bring the specialized expertise required to support initiatives at L.A. Care.

Staff requests approval to authorize spending for IT staff augmentation/professional services in FY 2018-19. Staff augmentation is needed to ensure the staffing required to execute projects included in the approved budget for FY 2018-19. The budgeted amount requested for allocation to these vendors is consistent with the FY 2017-18 amount where a total of \$31.5M was allocated to staff augmentation through IT motions over the fiscal year. The exact amount to be distributed among each vendor is unknown at this time and will ultimately be determined by competitively sourcing each staff need; below are the estimated maximum obligations:

| Vendors | Estimated Additional |
|-----------------------|--------------------------------|
| | Obligation Allocation FY 18-19 |
| Cognizant | \$3,900,000 |
| FlexTech | \$2,000,000 |
| HCL | \$5,250,000 |
| InfoSys | \$1,400,000 |
| Solugenix | \$500,000 |
| Cumberland Consulting | \$500,000 |
| Insight Global | \$500,000 |
| Synaptix | \$500,000 |
| TOTAL | \$14,550,000 |

<u>Member Impact</u>: The services purchased will effectively continue L.A. Care's information system projects included in the FY 2018-19 Budget, indirectly resulting in higher quality and more efficient services to members.

Budget Impact: The cost of these agreements were anticipated and are included in the approved Information Technology Department budget for FY 2018-19. The budget includes \$37M for strategic projects.

Motion:

To authorize expenditures with: Cognizant, FlexTech, HCL, Infosys, Solugenix Corp., Cumberland Consulting, Insight Global, and Synaptix for \$14,550,000 (Total Contract Amount of \$85,580,000) for staff augmentation expenditures through June 30, 2019.



<u>Date</u>: December 6, 2018 <u>Motion No</u>. ECA 100.1218

<u>Committee</u>: Executive Community Advisory Committee <u>Chairperson</u>: Christina Deh-Lee

<u>Issue</u>: Approval of additional member (s) to the Regional Community Advisory Committees (RCACs).

Background: Senate Bill 2092 requires that L.A. Care Health Plan ensure community involvement through a Community Advisory Committee. L.A. Care's Regional Community Advisory Committee (RCAC) structure is composed of 5-35 members per RCAC. RCAC member recruitment is on-going to ensure the highest possible community involvement.

Member Impact: None

Budget Impact: None.

Motion:

To approve the following Regional Community Advisory Committee (RCAC) and Coordinated Care Initiative (CCI) Council members as reviewed by the Executive Community Advisory Committee (ECAC), during its November 14, 2018 meeting:

- Dawoud Moore, Consumer, RCAC 1
- Blanca Nelly Folgar, Consumer, RCAC 5
- Johnny Chua, Consumer, RCAC 11
- Alma Whitehurst, Consumer, CCI Area 4



<u>Date</u>: December 6, 2018 <u>Motion No</u>. ECA 101.1218

Committee: Executive Community Advisory **Chairperson:** Cristina Deh-Lee

Issue: Ratification of elected Executive Community Advisory Committee (ECAC) At Large Members for calendar year 2018.

Background: Per the Regional Community Advisory Committee (RCAC)/ECAC Operating Rules, the ECAC shall nominate two At-Large Members.

The elections took place during the November 14, 2018 ECAC meeting.

Budget Impact: N/A

Motion: To ratify the election of Deaka McClain and Lluvia Salazar as At

Large Members of the Executive Community Advisory Committee

(ECAC) for the calendar year 2019.



<u>Date</u>: December 6, 2018 <u>Motion No</u>. CHC 100.1218

<u>Committee</u>: Children's Consultant Advisory <u>Chairperson</u>: Lyndee Knox, PhD

Committee (CHCAC)

Issue: Approval of CHCAC members.

Background:

Member Impact: None

Budget Impact: None

Motion: To approve the nominations of:

Tara Ficek, MPH, representing Maternal and Child Health Advocates,
Parents or Consumers Seat

Rebecca Dudovitz, MD, MS, representing Undesignated seat



November 30, 2018

TO: Board of Governors

FROM: John Baackes, Chief Executive Officer

SUBJECT: CEO Report – December 2018

As we approach the end of the year, I would like to thank each of you for your hard work and commitment to providing quality health care for our members. With the health care industry constantly and rapidly evolving, it is inevitable that we will face a number obstacles. However, your continued support makes it all manageable.

But despite the challenges we face, I am particularly pleased with the ongoing member-centric initiatives that aim to directly or indirectly improve health outcomes for our more than 2 million members. Some of the activities listed below provide a snapshot of the great work by the extraordinarily dedicated L.A. Care staff who consistently make me proud. While we still have plenty of work to do in our endeavor to be a high-performing health plan, I am confident we will achieve more successes and accomplishments in the coming year.

I wish you and your loved ones a warm and joyous holiday season.

Below please find an update on organizational activities for the month of November.

- 1. L.A. Care Signs Groundbreaking Deal with UCLA to Serve Medi-Cal Patients
 On October 29 (post November CEO report detailing October activities), L.A. Care hosted a signing ceremony at its headquarters to mark the signing of a three-year contract with UCLA which will allow L.A. Care's 2.2 million members to receive advanced and highly specialized care, when deemed medically necessary, at the world-class Ronald Reagan UCLA Medical Center and the UCLA Medical Center in Santa Monica. In the new contract, 3,500 L.A. Care members will also be eligible to receive primary care from the UCLA Medical Group.
- 2. HASC CEO and CCALAC Government Affairs Director Join L.A. Care Board of Governors In November, L.A. Care was pleased to welcome George Greene, President and CEO of the Hospital Association of Southern California, and Courtney Powers, Director of Government and External Affairs at the Community Clinic Association of Los Angeles County, as the newest members of its Board of Governors. We are fortunate to have these two accomplished

individuals join our board. Their experience in the health care industry and beyond will be of tremendous value to our members.

3. Lynwood Family Resource Center Re-Opens its Doors in New Expanded Facility
On November 10, our Lynwood Family Resource Center (FRC) officially re-opened its doors
with a community celebration attended by approximately 400 people. The center, which was
the first of L.A. Care's five FRCs, was in Plaza Mexico for 11 years. It is now located right next
door, in a nearly 7,400 square foot facility – about double the size of the old facility. The
Lynwood FRC, like all L.A. Care FRCs, offers free classes – ranging from fitness and nutrition
to mental health and disease management – to members and the general public. The center
serves nearly 6,000 people each year. Below please find an article about the re-opening which
ran in The Bulletin, a local publication.

4. L.A. Care Hosts a Successful First Ever Nurse Job Fair

In an effort to fill a large number of nursing vacancies, our Health Services UM Director, Jean Giggers and Human Resources Talent Acquisition Director, Edward Topps and staff collaborated to hold the first L.A. Care Nurse Job Fair on November 17. The HR staff advertised the event widely and had over 120 nurses scheduled for the job fair. Senior and front line staff from our Case Management, Clinical Assurance, Long Term Care Services, Quality and Utilization Management teams interviewed nearly 100 applicants – and HR was able to give 21 job offers on the spot or within the next day or two of the event. The general feedback from staff and candidates was overwhelmingly positive. Many candidates expressed their appreciation for L.A. Care's mission and critical role in the community as well the opportunity to have direct and candid conversations with Health Services leadership and staff.

5. L.A. Care Staff Present at APHA Annual Meeting

Members of our Quality Improvement (QI) team headed to San Diego earlier this month for the American Public Health Association (APHA) Annual Meeting. The theme of this year's expo was Creating the Healthiest Nation: Health Equity Now. The L.A. Care team made six presentations (three oral and three poster) on the Consumer Assessment of Healthcare Providers and Systems (CAHPS), a survey that asks patients to report on their experiences with health care services. Congratulations to the QI team for making us proud.

Attachments:

- November 2018 sponsorship list
- The Bulletin article

November 2018 Sponsorship List

| Date | Organization | Event | Location |
|------------|--|--|---|
| 11/2/2018 | Antelope Valley Partners for Health | Antelope Valley Wellness Symposium | Antelope Valley Partners for Health |
| 11/6/2018 | California Association for Adult Day Services (CAADS) | Fall Conference | Sheraton Park Hotel |
| 11/6/2010 | California Association of Area | Annual Meeting and Allied | Sheraton Gateway |
| 11/6/2018 | Agencies (C4A) | Conference | Los Angeles Hotel |
| 11/10/2018 | TransLatina Coalition | Ground Breaking Activism Redirecting & Reforming All Systems | Double Tree by Hilton Los Angeles Downtown |
| 11/17/2018 | BREATHE LA | COPD Conference | Cedars-Sinai Medical Center |
| 11/17/2018 | Liberman / Que Buena | City of Lynwood Health Fair | Lynwood City Park |
| 11/30/2018 | Los Angeles County Medical Association (LACMA) | Los Angeles Healthcare Awards | Four Seasons Los Angeles |

The Bulletin

L.A. Care's Lynwood Family Resource Center is Doubling in Size



By Staff Reports November 7, 2018

L.A. Care's first Family Resource Center (FRC) located in Lynwood, has virtually doubled in size and moved next door. The center, which was the first of L.A. Care's five FRCs, has been in Plaza Mexico for 11 years, but the new facility is nearly 7,400 square feet.

L.A. Care Health Plan, the largest publicly-operated health plan in the country, is holding a community celebration in honor of the Grand Re-Opening this coming Saturday, November 10th from 11am-3pm.

"We have been an important resource in the community for more than a decade," said Margaret Coins, FRC Administrator. "The additional space is going to allow us to offer many more classes for our neighbors."

The Lynwood Family Resource Center, like all L.A. Care FRCs, offer health education classes free to members and the public. Classes include fitness, nutrition, mental health and disease management. The center serves nearly 6,000 people each year.

The Grand Re-Opening Celebration will include free popcorn, snow cones, face painting, a rock-climbing wall and a balloon artist. There will also be free haircuts and health screenings. The center is located at 3200 East Imperial Highway in Lynwood.



November 2, 2018

TO: Members of the Executive Committee

Through: Francisco Oaxaca, Senior Director of Communications & Community Relations

FROM: Jejuana Johnson, Communications Specialist

SUBJECT: Fiscal Year 2017-2018 Sponsorship Report

A report to the Board on sponsorships is required by L.A. Care policies 603 and 603.2.

All sponsorships were carefully reviewed to ensure that the petitioning organization and/or the event met the requirements of the policies. Special consideration was given

- 1) When the event offered considerable exposure to L.A. Care,
- 2) If the organization was a former CHIF grantee,
- 3) If the organization is within our provider network, or
- 4) When a department was interested in participating.

Highlights for this fiscal year:

The FY 2017-18 budget line item for sponsorships was \$900,000. Staff reviewed and managed 235 requests and grantee events from many local, state and national organizations. Requests were forwarded to the Communications department from other departments that received direct solicitations from the organizations. A total of 126 sponsorships were approved and 84 were declined.

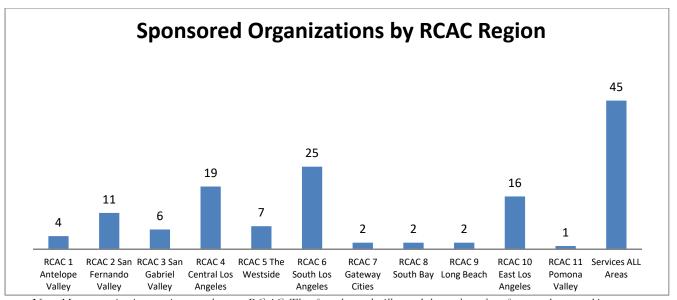
Seven organizations received in-kind donations in lieu of sponsorships, and four grantees provided L.A. Care with sponsorship recognition as a part of the grant agreements. Total expenditures were \$816,040 for the fiscal year. In addition to financial sponsorships, L.A. Care was also able to provide 12 organizations with in-kind donations of promotional items with a value totaling \$43,380.

As in the past, staff continued to focus on increasing L.A. Care's visibility among seniors and people with disabilities, our provider networks, and events that could promote L.A. Care CoveredTM and the corporate brand. We also focused on developing partnerships with organizations that serve the LGBTQI community and those that address other social determinants of health; such as homelessness, education, poverty, access to healthy food, and violence. Examples include Care Harbor LA, Clinica Romero, Jovenes, Inc., I Love Me Foundation, Southside Coalition of Community Health Centers, LA PRIDE, and Teachers for Healthy Kids, among others.

Annual Sponsorship Report November 2, 2018 Page 2

Communications staff worked closely with Community Benefits staff to manage 13 grantee events where we received sponsorship benefits as a part of our grant agreement. This allowed L.A. Care to maximize the reach of the sponsorship budget and to take into consideration new allocations and partnerships.

In the attached sponsorship log, please note that we have included the geographic target area of each sponsorship by the L.A. Care Regional Community Advisory Committee (RCAC) regions. More than one third of the sponsorships, 36.22%, were awarded to county or statewide organizations that serve all RCAC areas.



Note: Many organizations service more than one RCAC. Therefore, the total will exceed the total number of approved sponsorships (126).

Compared to the previous year:

L.A. Care received more sponsorship requests in FY 2018 (235) than in FY 2017 (196), and approved more sponsorships in FY 2018 (126) than in FY 2017 (117). We also spent \$59,223 more in FY 2018 (\$816,040) than in FY 2017 (\$756,817). This is, in part, due to an effort to develop new partnerships with organizations such as United Friends of the Children, Teachers for Healthy Kids, American Heart Association, and WYNK Corporation CBAS Center.

A look ahead:

Based on the results of FY 2018, the communications team is exploring opportunities to support events in areas that received fewer sponsorships, including Long Beach, San Gabriel Valley and the Gateway Cities. Staff will also continue to identify and partner with organizations that enhance the diversity of the organization's Sponsorship Program, with a special focus to target many categories of Social Determinants of Health.

Please reference the FY 2018 sponsorship log for further detail on individual sponsorships.

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|--|------------------------------------|----------|----------------------|-------------------------------|------------------------------|------|
| 10/5/2017 | Conference/ Symposium/ Forum/Summit | Vision y Compromiso | Annual Promoters & Community Health Workers Conference | YES | \$10,000 | \$0 | Advocates | Latino - Health Promoters | ALL |
| 10/6/2017 | Dinner/Gala/ Luncheon/ Reception | Plaza Community Services | Bridges of Opportunity | YES | \$1,000 | \$0 | Providers/ Advocates | Medical Professionals | 10 |
| 10/6/2017 | Conference/ Symposium/ Forum/Summit | Viet - C.A.R.E. API Mental Health | Asian Pacific Islander Mental Health Conference | YES | \$1,000 | \$0 | Providers/ Advocates | Asian - Mental Health | ALL |
| 10/8/2017 | Dinner/Gala/ Luncheon/ Reception | Alliance for Housing & Healing | Best in Drag Show | YES | \$10,000 | \$0 | Advocates | LGBTQ | 3 |
| 10/8/2017 | Community Fair | Southern California Resource Services for Independent Living | Disability Pride Parade | YES | \$5,000 | \$0 | Members/ Potential Members | SPD | 10 |
| 10/12/2017 | Conference/ Symposium/ Forum/Summit | California Primary Care Association (CPCA) | Annual Conference | YES | \$5,000 | \$0 | Providers | Medical Professionals | ALL |
| 10/12/2017 | Dinner/Gala/ Luncheon/ Reception | KHEIR Center | Anniversary Fundraising Dinner & Awards | YES | \$5,000 | \$0 | Providers | Medical Professionals | 4 |
| 10/12/2017 | Dinner/Gala/ Luncheon/ Reception | Watts Healthcare | 50th Anniversary Celebration | YES | \$5,000 | \$0 | Providers | Medical Professionals | 6 |
| 10/13/2017 | Dinner/Gala/ Luncheon/ Reception | Downtown Women's Center | Dinner With A Cause | YES | \$5,000 | \$0 | Advocates | Homeless Services | 4, 6 |
| 10/14/2017 | Community Fair | LAC+USC Medical Center | Annual Kidz Health Fair | YES | \$2,500 | \$0 | Members/ Potential Members | Children | 10 |
| 10/15/2017 | Community Fair | Familia Unida | Wheelchair Wash | YES | \$5,000 | \$0 | Members/ Potential Members | Special Needs | 10 |
| 10/18/2017 | Conference/ Symposium/ Forum/Summit | Personal Assistance Services Council | Open House | YES | \$1,300 | \$0 | Advocates | Caregivers | 3 |
| 10/19/2017 | Dinner/Gala/ Luncheon/ Reception | Black Women for Wellness | Anniversary Gala | YES | \$5,000 | \$0 | Providers/ Advocates | Health Promoters | 6 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|---|--|------------------------------------|----------|----------------------|-------------------------|--------------------------|-------------------|
| 10/19/2017 | Conference/ Symposium/ Forum/Summit | Black Women for Wellness | Reproductive Justice Conference | YES | \$10,000 | \$0 | Advocates | Health Promoters | 6 |
| 10/19/2017 | Conference/ Symposium/ Forum/Summit | Network of Ethnic Physician Organizations | NEPO Building Healthy Communities Summit | YES | \$5,000 | \$0 | Providers | Medical Professionals | ALL |
| 10/21/2017 | Dinner/Gala/ Luncheon/ Reception | JWCH Institute, Inc. | Wesley Benefit Dinner & Dancing | YES | \$5,000 | \$0 | Providers | Medical Professionals | 4, 10 |
| 10/21/2017 | Dinner/Gala/ Luncheon/ Reception | Special Needs Network, Inc. | Annual Evening Under the Stars | YES | \$5,000 | \$0 | Advocates | Special Needs | 6 |
| 10/27/2017 | Conference/ Symposium/ Forum/Summit | Antelope Valley Partners for Health | Antelope Valley Wellness Symposium | YES | \$5,000 | \$0 | Providers | Medical Professionals | 1 |
| 10/27/2017 | Dinner/Gala/ Luncheon/ Reception | The Achievable Foundation | Legislative Breakfast | YES | \$5,000 | \$0 | Providers/ Advocates | Seniors | 5 |
| 10/28/2017 | Dinner/Gala/ Luncheon/ Reception | Latino Equality Alliance | Calavera | YES | \$5,000 | \$0 | Advocates | LGBTQ | 10 |
| 10/28/2017 | Conference/ Symposium/ Forum/Summit | University of Southern California Leonard Davis School of Gerontology | C.A.L.M. Conference Caregivers Are Learning More | YES | \$3,000 | \$0 | Providers/ Advocates | Caregivers | 6 |
| 11/1/2017 | Dinner/Gala/ Luncheon/ Reception | Los Angeles County Medical Association (LACMA) | Los Angeles Healthcare Awards | YES | \$2,500 | \$0 | Providers/ Advocates | Providers | ALL |
| 11/3/2017 | Dinner/Gala/ Luncheon/ Reception | WYNK Corporation | Annual Fundraiser | YES | \$1,500 | \$0 | Providers | Seniors | 3 |
| 11/4/2017 | Health Fair | Chinatown Service Center | Community Health and Resource Fair | YES | \$5,000 | \$0 | Providers | Chinese | 3, 4 |
| 11/6/2017 | Conference/ Symposium/ Forum/Summit | California Association for Adult Day Services (CAADS) | Fall Conference | YES | \$4,500 | \$0 | Providers/ Advocates | Seniors | ALL |
| 11/11/2017 | Dinner/Gala/ Luncheon/ Reception | TransLatina Coalition | G.A.R.R.A.S. Annual Fashion Show | YES | \$2,500 | \$0 | Advocates | LGBTQ | 59 ^{ALL} |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|---|------------------------------------|----------|----------------------|-------------------------------|---|------|
| 11/12/2017 | Conference/ Symposium/ Forum/Summit | Lesbian and Gay Psychotherapy Association | Annual LGBTQI Psychotherapy Conference | YES | \$4,000 | \$0 | Providers | LGBTQ | ALL |
| 11/14/2017 | Conference/ Symposium/ Forum/Summit | California Association of Area Agencies on Aging (C4A) | C4A Annual Meeting and Allied Conference | YES | \$5,000 | \$0 | Advocates | Seniors | ALL |
| 11/16/2017 | Dinner/Gala/ Luncheon/ Reception | Hunger Action LA (HALA) | Awards Dinner | YES | \$3,000 | \$0 | Advocates | Families | ALL |
| 11/17/2017 | Health Fair | Care Harbor | Care Harbor LA Healthcare Clinic | YES | \$75,000 | \$0 | Members/ Potential Members | Adults | ALL |
| 12/2/2017 | Health Fair | Mexican American Opportunity Foundation | Vive tu Vida! Get Up! Get Moving! | YES | \$5,000 | \$0 | Advocates | Latino | ALL |
| 12/8/2017 | Conference/ Symposium/ Forum/Summit | Maternal Mental Health Now | Bringing Light to Motherhood: A Policy Roundtable | YES | \$10,000 | \$0 | Providers/ Advocates | Mental Health | ALL |
| 12/12/2017 | Community Fair | Mexican American Opportunity Foundation | Holiday Senior Luncheon | YES | \$1,000 | \$0 | Members/ Potential Members | Seniors | 10 |
| 12/13/2017 | Conference/ Symposium/ Forum/Summit | Vision y Compromiso | Mitch Katz Farewell | YES | \$5,000 | \$0 | Advocates | Latino - Health Promoters | ALL |
| 1/10/2018 | Dinner/Gala/ Luncheon/ Reception | Move LA/ Community Partners | 10th Anniversary Celebration | YES | \$2,500 | \$0 | Advocates | Community Leaders | ALL |
| 1/27/2018 | Health Fair | Be Social Productions | Feria de Salud | YES | \$6,000 | \$0 | Members/ Potential Members | Families | 6 |
| 1/31/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles Area Chamber of Commerce | Inaugural Dinner | YES | \$9,500 | \$0 | Advocates | Business Professionals/ Elected Officials | ALL |
| 2/5/2018 | Conference/ Symposium/ Forum/Summit | Insure the Uninsured Project (ITUP) | ITUP Conference | YES | \$5,000 | \$0 | Advocates | Medical Professionals | ALL |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|---|------------------------------------|----------|----------------------|-------------------------------|-----------------------------|-------|
| 2/10/2018 | Health Fair | L.A. Trust for Children's Health | Tooth Fairy Convention | YES | \$10,000 | \$0 | Members/ Potential Members | Children | ALL |
| 2/15/2018 | Dinner/Gala/ Luncheon/ Reception | Westside Family Health Center | I Love WFHC | YES | \$5,000 | \$0 | Providers | Medical Professionals | 5 |
| 2/22/2018 | Dinner/Gala/ Luncheon/ Reception | Charles Drew University School of Medicine | President's Breakfast | YES | \$1,500 | \$0 | Providers/ Advocates | Medical Professionals | 6 |
| 3/2/2018 | Conference/ Symposium/ Forum/Summit | Community Clinic Association of Los Angeles County | Annual Health Care Symposium | YES | \$20,000 | \$0 | Providers/ Advocates | Medical Professionals | ALL |
| 3/2/2018 | Conference/ Symposium/ Forum/Summit | St. Barnabas Senior Services Center | Aging Into the Future/ Los Angeles Aging Advocacy Coalition | YES | \$5,220 | \$0 | Providers/ Advocates | Seniors | 6 |
| 3/9/2018 | Health Fair | American Red Cross | Humanitarian Celebration | YES | \$10,000 | \$0 | Advocates | Families | ALL |
| 3/12/2018 | Conference/ Symposium/ Forum/Summit | Patient and Family Centered Care Partners | Patient and Family Centered Care Conference | YES | \$1,000 | \$0 | Providers/ Advocates | Healthcare Professionals | ALL |
| 3/14/2018 | Dinner/Gala/ Luncheon/ Reception | Valley Community Healthcare | Magical, Mystical Night at Rick's Café | YES | \$2,500 | \$0 | Provider | Medical Professionals | 2 |
| 3/17/2018 | Conference/ Symposium/ Forum/Summit | National Alliance on Mental Illness | 4th Annual Parent and Caregiver Conference | YES | \$1,000 | \$0 | Advocates | Caregivers | ALL |
| 3/22/2018 | Dinner/Gala/ Luncheon/ Reception | Clinica Romero | 35th Anniversary Gala | YES | \$15,000 | \$0 | Providers | Medical Professionals | 4, 10 |
| 3/24/2018 | Dinner/Gala/ Luncheon/ Reception | Rancho Los Amigos National Rehabilitation Center | Amistad Gala | YES | \$7,500 | \$0 | Providers | Medical Professionals | 7 |
| 3/31/2018 | Health Fair | Be Social Productions | Feria de Salud | YES | \$2,500 | \$0 | Members/ Potential Members | Families | 10 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|---|--|------------------------------------|----------|----------------------|-------------------------------|--------------------------|-----------|
| 4/1/2018 | Conference/ Symposium/ Forum/Summit | The Achievable Foundation | Speakers Panel | YES | \$5,000 | \$0 | Providers/ Advocates | Mental Health | 5 |
| 4/5/2018 | Conference/ Symposium/ Forum/Summit | Community Service Resource Corporation | Older Adult Summit | YES | \$5,000 | \$0 | Members/ Potential Members | Seniors | 3 |
| 4/5/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles Family Housing | LAFH Awards | YES | \$5,000 | \$0 | Advocates | Medical Professionals | ALL |
| 4/7/2018 | Conference/ Symposium/ Forum/Summit | USC Suzanne Dworak-Peck School of Social Work | Art Rx Symposium | YES | \$2,500 | \$0 | Providers/ Advocates | Medical Professionals | 6 |
| 4/11/2018 | Conference/ Symposium/ Forum/Summit | Hospital Association of Southern California (HASC) | Annual Meeting | YES | \$10,990 | \$0 | Providers | Medical Professionals | ALL |
| 4/17/2018 | Conference/ Symposium/ Forum/Summit | California Association of Physician Groups | CAPG Annual Conference | YES | \$10,980 | \$0 | Providers | Medical Professionals | ALL |
| 4/20/2018 | Dinner/Gala/ Luncheon/ Reception | Antelope Valley Community Clinic | Annual Friends of AV Community Clinic Fundraising Gala | YES | \$5,000 | \$5,000 | Providers | Medical Professionals | 1 |
| 4/26/2018 | Dinner/Gala/ Luncheon/ Reception | Arroyo Vista Family Health Center | Benefit Dinner and Silent Auction | YES | \$2,500 | \$0 | Providers | Medical Professionals | 10 |
| 4/26/2018 | Dinner/Gala/ Luncheon/ Reception | CADRE | CADRE Annual Spring Fundraiser | YES | \$2,500 | \$0 | Advocates | Community Leaders | 6 |
| 4/27/2018 | Dinner/Gala/ Luncheon/ Reception | ONEgeneration | Enriching Lives Dinner | YES | \$2,500 | \$0 | Advocates | Seniors | 2 |
| 4/28/2018 | Health Fair | KLJH - Taxi Production | Women's Health Expo | YES | \$10,000 | \$0 | Members/ Potential Members | Women | 9 |
| 4/28/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles Christian Health Centers | Spirit of Healing Celebration | YES | \$2,500 | \$0 | Providers/ Advocates | Homeless | 4 |
| 5/1/2018 | Conference/ Symposium/ Forum/Summit | California Association for Adult Day Services (CAADS) | Spring Conference | YES | \$350 | \$0 | Providers/ Advocates | Seniors | ALL 62 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|---|--|------------------------------------|---------|----------------------|-------------------------------|--|------|
| 5/3/2018 | Conference/ Symposium/ Forum/Summit | Alzheimer's Greater Los Angeles | Summit on Quality Dementia Healthcare | YES | \$7,500 | \$0 | Providers/ Advocates | Seniors | ALL |
| 5/3/2018 | Dinner/Gala/ Luncheon/ Reception | Eisner Health | Promise of Care Luncheon | YES | \$5,000 | \$0 | Providers/ Advocates | Medical Professionals | 4 |
| 5/4/2018 | Conference/ Symposium/ Forum/Summit | Mexican American Opportunity Foundation | National Latina Women's Conference | YES | \$2,500 | \$0 | Advocates | Latino Women | ALL |
| 5/6/2018 | Community Fair | KFWB & KWKW Radio | Cinco de Mayo at Olvera Street | YES | \$2,500 | \$0 | Members/ Potential Members | Latino Families | 4 |
| 5/15/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles Business Journal | Health Care Awards | YES | \$8,500 | \$0 | Providers | Medical Professionals | ALL |
| 5/16/2018 | Dinner/Gala/ Luncheon/ Reception | UCLA Fielding School of Public Health | Leaders of Today, Leaders of Tomorrow | YES | \$2,000 | \$0 | Advocates | Medical Professionals/ Educators | 5 |
| 5/17/2018 | Dinner/Gala/ Luncheon/ Reception | Human Services Association | Spirit of Service Gala | YES | \$2,500 | \$0 | Providers/ Advocates | Families | 6 |
| 5/17/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles Police Department - Hollenbeck Police Activities League | Awards Gala | YES | \$5,000 | \$0 | Advocates | Children | 10 |
| 5/17/2018 | Dinner/Gala/ Luncheon/ Reception | Valley Presbyterian Hospital Foundation | Celebration of Excellence Gala | YES | \$2,500 | \$0 | Providers | Medical Professionals/ Educators | 2 |
| 5/18/2018 | Community Fair | The City of San Fernando | Senior Expo 2018 | YES | \$200 | \$0 | Members/ Potential Members | Seniors | 2 |
| 5/19/2018 | Health Fair | Los Angeles Child Guidance Clinic | Annual Family Fun Fest | YES | \$2,500 | \$0 | Members/ Potential Members | Families | 6 |
| 5/19/2018 | Conference/ Symposium/ Forum/Summit | Los Angeles County Department of Public Health | Violence Prevention Unity Summits - West Athens | YES | \$5,000 | \$0 | Members/ Potential Members | Families | 6 |
| 5/19/2018 | Conference/ Symposium/ Forum/Summit | ONEgeneration | Annual Senior Symposium | YES | \$2,500 | \$0 | Advocates | Adults | 63 2 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|--|------------------------------------|----------|----------------------|-------------------------------|---------------------------|------|
| 5/23/2018 | Dinner/Gala/ Luncheon/ Reception | Essential Access Health | Setting the Future in Motion | YES | \$5,000 | \$0 | Providers/ Advocates | Reproductive Health | ALL |
| 6/1/2018 | Conference/ Symposium/ Forum/Summit | St. Barnabas Senior Services Center | Annual Summit on Aging | YES | \$10,000 | \$0 | Providers/ Advocates | Seniors | 6 |
| 6/2/2018 | Run/Walk/ Sports/Other | Alzheimer's Greater Los Angeles | Caregiver Wellness Day | YES | \$5,000 | \$0 | Members/ Potential Members | Caregivers | 10 |
| 6/2/2018 | Run/Walk/ Sports/Other | Union Rescue Mission Walk | URM Walk - The Walk to Fight Homelessness | YES | \$5,000 | \$0 | Advocates | Homeless Services | 4 |
| 6/4/2018 | Dinner/Gala/ Luncheon/ Reception | Partners in Care | Annual Tribute Dinner | YES | \$5,000 | \$0 | Providers | Medical Professionals | 2 |
| 6/8/2018 | Dinner/Gala/ Luncheon/ Reception | Baron Jay Foundation | Trailblazer Luncheon | YES | \$5,000 | \$0 | Advocates | Business Professionals | ALL |
| 6/9/2018 | Conference/ Symposium/ Forum/Summit | Los Angeles County Department of Public Health | Violence Prevention Unity Summits - Willowbrook Summit | YES | \$5,000 | \$0 | Members/ Potential Members | Advocates | 6 |
| 6/10/2018 | Dinner/Gala/ Luncheon/ Reception | Housing Works | Annual Fundraising Dinner | YES | \$10,000 | \$0 | Advocates | Homeless Services | 4 |
| 6/10/2018 | Community Fair | LA PRIDE | LA PRIDE Festival | YES | \$25,000 | \$10,000 | Members/ Potential Members | LGBTQ | 4 |
| 6/19/2018 | Community Fair | Black Arts LA | Juneteenth Heritage Festival | YES | \$5,000 | \$0 | Members/ Potential Members | Families | 6 |
| 6/22/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles Business Journal | Women's Council and Awards | YES | \$12,500 | \$0 | Providers | Women | ALL |
| 6/23/2018 | Dinner/Gala/ Luncheon/ Reception | Project Angel Food | Angel Art | YES | \$5,000 | \$0 | Advocates | Homeless Services | 4 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|---|------------------------------------|----------|----------------------|-------------------------------|--------------------------|----------------|
| 6/27/2018 | Dinner/Gala/ Luncheon/ Reception | National Medical Fellowships | Champion of Health Awards | YES | \$15,000 | \$0 | Providers | Medical Professionals | ALL |
| 7/9/2018 | Conference/ Symposium/ Forum/Summit | Insure the Uninsured Project (ITUP) | L.A. Health Collaborative | YES | \$2,500 | \$0 | Advocates | Medical Professionals | ALL |
| 7/14/2018 | Community Fair | City of Los Angeles Department of Recreation and Parks | Lotus Festival | YES | \$15,000 | \$0 | Members/ Potential Members | Asian | 4 |
| 7/20/2018 | Conference/ Symposium/ Forum/Summit | Community Clinic Association of Los Angeles County | Policy Café | YES | \$7,000 | \$0 | Providers | Medical Professionals | ALL |
| 7/27/2018 | Dinner/Gala/ Luncheon/ Reception | AltaMed Health Corporation | East LA Meets Napa | YES | \$15,000 | \$0 | Providers | Medical Professionals | 4,6,7,9, 10,11 |
| 8/2/2018 | Conference/ Symposium/ Forum/Summit | Center for Oral Health | Oral Health Summit | YES | \$5,000 | \$0 | Providers | Medical Professionals | ALL |
| 8/4/2018 | Conference/ Symposium/ Forum/Summit | Antelope Valley Breastfeeding Coalition | AV Baby Expo | YES | \$1,000 | \$0 | Advocates | Mothers | 1 |
| 8/11/2018 | Health Fair | Harbor Community Clinic | National Health Center Week - Back to School | YES | \$2,500 | \$0 | Members/ Potential Members | Children | 8 |
| 8/11/2018 | Health Fair | South Los Angeles Health Projects | Family and Back to School Event | YES | \$1,000 | \$0 | Members/ Potential Members | Families | 6 |
| 8/11/2018 | Health Fair | UCLA Stein Eye Institute | Back to School Event | YES | \$1,000 | \$0 | Members/ Potential Members | Families | 10 |
| 8/12/2018 | Dinner/Gala/ Luncheon/ Reception | Northeast Valley Health Center (NEVHC) | National Health Center Week | YES | \$2,500 | \$0 | Members/ Potential Members | Families | 2 |
| 8/12/2018 | Health Fair | South Central Family Health Center | National Health Center Week | YES | \$2,500 | \$0 | Members/ Potential Members | Families | 4, 6 |
| 8/13/2018 | Health Fair | South Bay Family Health Center | National Health Center Week | YES | \$2,500 | \$0 | Members/ Potential Members | Families | 65 6, 8 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|---|---|------------------------------------|----------|----------------------|-------------------------------|--------------------------|------|
| 8/15/2018 | Health Fair | Venice Family Clinic | National Health Center Week | YES | \$2,500 | \$0 | Members/ Potential Members | Families | 5 |
| 8/18/2018 | Dinner/Gala/ Luncheon/ Reception | Jovenes, Inc. | Taco Festival | YES | \$15,000 | \$0 | Providers/ Advocates | Homeless Youth | 10 |
| 8/18/2018 | Dinner/Gala/ Luncheon/ Reception | Project Angel Food | Angel Awards | YES | \$10,000 | \$0 | Advocates | Homeless Services | 4 |
| 8/18/2018 | Health Fair | Southside Coalition of Community Health Centers | Walk4Health/ Back2School Health and Resource Fair | YES | \$10,000 | \$500 | Members/ Potential Members | Families | 6 |
| 8/20/2018 | Conference/ Symposium/ Forum/Summit | Black Women for Wellness | Reproductive Justice Conference and Reception | YES | \$15,000 | \$0 | Advocates | Health Promoters | 6 |
| 8/23/2018 | Conference/ Symposium/ Forum/Summit | Institute for High Quality Care (IHQC) | Quality Improvement Summit | YES | \$5,000 | \$0 | Providers | Medical Professionals | ALL |
| 8/29/2018 | Initiative | Meet Each Need with Dignity (MEND) | Head to Toes Event | YES | \$5,000 | \$0 | Members/ Potential Members | Children | 2 |
| 8/30/2018 | Conference/ Symposium/ Forum/Summit | Antelope Valley Health Neighborhood/ L.A. County Department of Mental Health | Antelope Valley Health Neighborhood Case Management Symposium | YES | \$3,500 | \$0 | Providers | Mental Health | 1 |
| 9/1/2018 | Initiative | Teachers for Healthy Kids | LAUSD Teachers for Healthy Kids | YES | \$20,000 | \$0 | Members/ Potential Members | Children | ALL |
| 9/12/2018 | Conference/ Symposium/ Forum/Summit | California Pan-Ethnic Health Network (CPEHN) | Voice for Change | YES | \$1,000 | \$0 | Providers | Medical Professionals | ALL |
| 9/14/2018 | Dinner/Gala/ Luncheon/ Reception | The Achievable Foundation | Achievers Gala | YES | \$5,000 | \$0 | Providers/ Advocates | Seniors | 5 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|----------------------------------|------------------------------------|----------|----------------------|-------------------------------|--------------------------|------|
| 9/15/2018 | Initiative | GOOD Plus Foundation | Volunteer Days | YES | \$500 | \$0 | Members/ Potential Members | Families | ALL |
| 9/15/2018 | Dinner/Gala/ Luncheon/ Reception | Mexican American Opportunity Foundation | Fiesta Ranchera | YES | \$1,000 | 0 | Members/ Potential Members | Seniors | 10 |
| 9/19/2018 | Conference/ Symposium/ Forum/Summit | State of Reform | Health Policy Conferences | YES | \$15,000 | \$0 | Providers/ Advocates | Medical Professionals | ALL |
| 9/21/2018 | Dinner/Gala/ Luncheon/ Reception | Esperanza Community Housing Corporation | Dancing Under the Stars | YES | \$5,000 | \$0 | Advocates | Housing | 4, 6 |
| 9/22/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles County Medical Association (LACMA) | Los Angeles Healthcare Awards | YES | \$10,000 | \$0 | Providers/ Advocates | Providers | ALL |
| 9/22/2018 | Health Fair | Northridge Chamber of Commerce Senior Services Business Council | Family Health & Senior Expo | YES | \$2,000 | \$0 | Advocates | Families | 2 |
| 9/23/2018 | Dinner/Gala/ Luncheon/ Reception | I Love Me Foundation | Breaking the Silence Awards | YES | \$5,000 | \$0 | Advocates | LGBTQ | 4, 5 |
| 9/24/2018 | Initiative | United Friends of the Children | Transition Supply Giveaway | YES | \$15,000 | \$0 | Members/ Potential Members | Foster Youth | ALL |
| 9/28/2018 | Dinner/Gala/ Luncheon/ Reception | Chinatown Service Center | Anniversary Dinner | YES | \$7,500 | \$0 | Providers | Chinese Families | 3, 4 |
| 9/28/2018 | Dinner/Gala/ Luncheon/ Reception | Valley Care Community Consortium | Community Caring Award Dinner | YES | \$5,000 | \$0 | Providers/ Advocates | Community Leaders | 2 |
| 9/29/2018 | Run/Walk/ Sports/Other | American Heart Association | Heart Walk | YES | \$25,000 | \$0 | Advocates | Families | ALL |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|---|------------------------------------|----------|----------------------|-------------------------------|--------------------------|----------------|
| 9/29/2018 | Conference/ Symposium/ Forum/Summit | California Black Women's Health Project / Sage Sistahs | Celebrating the Aging Journey | YES | \$2,500 | \$0 | Advocates | Black Women 40+ | ALL |
| 9/29/2018 | Health Fair | City Lites | Inner City Mini Marathon & Health Festival | YES | \$10,000 | \$5,000 | Members/ Potential Members | Families | 6 |
| 9/30/2018 | Run/Walk/ Sports/Other | Valley Village | Village Run/Walk | YES | \$5,500 | \$0 | Members/ Potential Members | SPD | 2 |
| 11/16/2017 | Dinner/Gala/ Luncheon/ Reception | Coalition for Humane Immigrant Rights (CHIRLA) GRANTEE | Anniversary Gala Power to the Immigrant Spirit | N/A | \$0 | \$0 | Advocates | Latino Immigrants | ALL |
| 1/12/2018 | Dinner/Gala/ Luncheon/ Reception | Martin Luther King Jr. Community GRANTEE | Sharing the Dream | N/A | \$0 | \$0 | Advocates | Medical Professionals | 6 |
| 2/21/2018 | Dinner/Gala/ Luncheon/ Reception | Valley Presbyterian Hospital GRANTEE | Corporate Circle Networking Reception | N/A | \$0 | \$0 | Providers | Medical Professionals | 2 |
| 3/19/2018 | Dinner/Gala/ Luncheon/ Reception | Venice Family Clinic GRANTEE | Silver Circle Gala | N/A | \$0 | \$0 | Providers | Medical Professionals | 5 |
| 3/24/2018 | Dinner/Gala/ Luncheon/ Reception | Children's Dental Clinic GRANTEE | Anniversary Event Celebration | N/A | \$0 | \$0 | Providers | Medical Professionals | 9 |
| 3/25/2018 | Dinner/Gala/ Luncheon/ Reception | Project Angel Food GRANTEE | Circle of Angels Garden Party | N/A | \$0 | \$0 | Advocates | Homeless Services | 4 |
| 3/31/2018 | Community Fair | Metro/ Open Streets GRANTEE | San Fernando Street Festival | N/A | \$0 | \$0 | Members/ Potential Members | Families | 2 |
| 4/21/2018 | Dinner/Gala/ Luncheon/ Reception | ChapCare GRANTEE | Making A Difference - Past, Present, Future Dinner | N/A | \$0 | \$0 | Providers/ Advocates | Medical Professionals | 3 |
| 5/20/2018 | Dinner/Gala/ Luncheon/ Reception | Venice Family Clinic GRANTEE | Venice Art Walk & Auctions | N/A | \$0 | \$0 | Providers | Medical Professionals | 5 68 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|--|------------------------------------|-----|----------------------|-------------------------------|--------------------------|-------------|
| 9/15/2018 | Community Event | National Health Foundation GRANTEE | NHF Block Party | N/A | \$0 | \$0 | Providers | Medical Professionals | ALL |
| 9/17/2018 | Conference/ Symposium/ Forum/Summit | Southern California Grantmakers GRANTEE | Annual Conference | N/A | \$0 | \$0 | Advocates | Medical Professionals | ALL |
| 9/20/2018 | Dinner/Gala/ Luncheon/ Reception | Northeast Valley Health Center GRANTEE | Anniversary Gala | N/A | \$0 | \$0 | Providers | Medical Professionals | 2 |
| 9/27/2018 | Dinner/Gala/ Luncheon/ Reception | KHEIR Center GRANTEE | Anniversary Fundraising Dinner & Awards | N/A | \$0 | \$0 | Providers | Medical Professionals | 4 |
| 10/1/2017 | Community Fair | I Am My Sister's Keeper Breast Cancer Foundation IN-KIND | Run 4 Her Life Breast Cancer Race | N/A | \$0 | \$200 | Members/ Potential Members | Women | 0 |
| 11/1/2017 | Health Fair | Black Women for Wellness IN-KIND | Health Fair | N/A | \$0 | \$900 | Members/ Potential Members | Women | 6 |
| 11/1/2017 | Initiative | l Love Me Foundation IN-KIND | Breaking the Silence Awards | N/A | \$0 | \$15,000 | Advocates | LGBTQ | 4, 5 |
| 2/8/2018 | Dinner/Gala/ Luncheon/ Reception | American Red Cross IN-KIND | Fundraising Dinner | N/A | \$0 | \$1,000 | Advocates | Business Leaders | ALL |
| 4/30/2018 | Health Fair | St. Barnabas Senior Services Center IN-KIND | Health Fair | N/A | \$0 | \$120 | Members/ Potential Members | Families | |
| 5/30/2018 | Conference/ Symposium/ Forum/Summit | LA Best Babies Network IN-KIND | Advocate Appreciation Event | N/A | \$0 | \$1,200 | Advocates | Families | ALL |
| 6/21/2018 | Community Fair | Antelope Valley Community Clinic IN-KIND | Annual Friends of AV Community Clinic Fundraising Gala | N/A | \$0 | \$1,450 | Members/ Potential Members | Families | 1 |
| 7/1/2018 | Community Fair | JWCH Institute, Inc. IN-KIND | Community | N/A | \$0 | \$750 | Members/ Potential Members | Families | 4, 10 69 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|--|------------------------------------|-----|----------------------|-------------------------------|--------------------------|------|
| 7/28/2018 | Health Fair | First Ladies Health Initiative IN-KIND | Back to School | N/A | \$0 | \$1,000 | Members/ Potential Members | Women | 6 |
| 8/20/2018 | Conference/ Symposium/ Forum/Summit | Black Women for Wellness IN-KIND | Reproductive Justice Conference and Reception | N/A | \$0 | \$600 | Members/ Potential Members | Women | 6 |
| 9/18/2018 | Health Fair | AIDS Project Los Angeles IN-KIND | AIDS Walk Los Angeles | N/A | \$0 | \$300 | Advocates | LGBTQ | ALL |
| 9/23/2018 | Initiative | I Love Me Foundation IN-KIND | Breaking the Silence Awards | N/A | \$0 | \$360 | Advocates | LGBTQ | 4, 5 |
| 10/1/2017 | Dinner/Gala/ Luncheon/ Reception | Neighborhood Legal Services Los Angeles | Just Neighbors | NO | \$0 | \$0 | Advocates | Legal | ALL |
| 10/7/2017 | Community Fair | Center for the Arts Eagle Rock | Eagle Rock Music Festival | NO | \$0 | \$0 | Members/ Potential Members | Families | 10 |
| 10/7/2017 | Run/Walk/ Sports/Other | Moms House | Alzheimer's Association Walk to End Alzheimer's | NO | \$0 | \$0 | Members/ Potential Members | Special Needs | 1 |
| 10/10/2017 | Conference/ Symposium/ Forum/Summit | Insure the Uninsured Project (ITUP) | L.A. Health Collaborative | NO | \$0 | \$0 | Advocates | Medical Professionals | ALL |
| 10/13/2017 | Dinner/Gala/ Luncheon/ Reception | Mexican American Opportunity Foundation | Aztec Awards Gala | NO | \$0 | \$0 | Advocates | Latino | ALL |
| 10/14/2017 | Dinner/Gala/ Luncheon/ Reception | American Cancer Society | Giants of Science | NO | \$0 | \$0 | Providers/ Advocates | Medical Professionals | ALL |
| 10/21/2017 | Community Fair | KUH - Taxi Production | Taste of Soul | NO | \$0 | \$0 | Members/ Potential Members | Families | 6 |
| 10/22/2017 | Dinner/Gala/ Luncheon/ Reception | ACT Today - Autism Care and Treatment | Denim, Diamonds & Stars | NO | \$0 | \$0 | Advocates | Special Needs | 2 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|---|------------------------------------|-----|----------------------|-------------------------------|--------------------------|---------|
| 10/26/2017 | Community Fair | City of Long Beach | Disability Employment Awareness Month Celebration | NO | \$0 | \$0 | Members/ Potential Members | SPD | 7 |
| 10/26/2017 | Dinner/Gala/ Luncheon/ Reception | Hollenbeck Police Business Council & Inner-City Games | Miracle on 1st Street Tree Lighting | NO | \$0 | \$0 | Members/ Potential Members | Children | 10 |
| 10/26/2017 | Dinner/Gala/ Luncheon/ Reception | Los Angeles Trade-Technical College Foundation | Support A Dream Student Benefit Dinner | NO | \$0 | \$0 | Advocates | Educators | 4 |
| 10/28/2017 | Community Fair | National Parkinson Foundation | Moving Day Los Angeles | NO | \$0 | \$0 | Advocates | Special Needs | ALL |
| 10/29/2017 | Run/Walk/ Sports/Other | Alzheimer's Greater Los Angeles | Walk4ALZ | NO | \$0 | \$0 | Advocates | Seniors | 5 |
| 10/29/2017 | Dinner/Gala/ Luncheon/ Reception | Convalescent Aid Society | Gourmet Garden Party | NO | \$0 | \$0 | Advocates | Seniors | 3 |
| 11/4/2017 | Conference/ Symposium/ Forum/Summit | Space 67 Productions | The Mujer Summit | NO | \$0 | \$0 | Members/ Potential Members | Latinas | ALL |
| 11/6/2017 | Conference/ Symposium/ Forum/Summit | California State University, Long Beach (CSULB) | Educational Seminar for Health Care Professionals | NO | \$0 | \$0 | Providers | Medical Professionals | ALL |
| 11/13/2017 | Run/Walk/ Sports/Other | Partners in Care | Golf Classic Tournament | NO | \$0 | \$0 | Providers | Medical Professionals | 2 |
| 11/16/2017 | Dinner/Gala/ Luncheon/ Reception | SPIRITT Family Services | SPIRITT Gala & Casino Night | NO | \$0 | \$0 | Advocates | Families | 10 |
| 11/18/2017 | Conference/ Symposium/ Forum/Summit | Access Health Association | Hemophilia Conference | NO | \$0 | \$0 | Advocates | Medical Professionals | 3 |
| 11/18/2017 | Health Fair | Beauty-n-Motion | Health, Beauty and Wellness Expo | NO | \$0 | \$0 | Members/ Potential Members | Women | 6 71 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|---|--|------------------------------------|-----|----------------------|-------------------------------|--------------------------|-----------------|
| 11/18/2017 | Dinner/Gala/ Luncheon/ Reception | I-Help Foundation, Inc. | Charity Award Luncheon | NO | \$0 | \$0 | Advocates | Medical Professionals | ALL |
| 11/23/2017 | Community Fair | Hope of the Valley Rescue Mission | Thanksgiving Banquet | NO | \$0 | \$0 | Members/ Potential Members | Homeless Families | 2 |
| 11/30/2017 | Dinner/Gala/ Luncheon/ Reception | Southern California Leadership Network | Visionaries Awards | NO | \$0 | \$0 | Advocates | Community Leaders | ALL |
| 12/9/2017 | Conference/ Symposium/ Forum/Summit | BREATHE LA | COPD Conference | NO | \$0 | \$0 | Providers | Medical Professionals | ALL |
| 12/15/2017 | Community Fair | Asian Pacific Health Care Venture, Inc | Holiday Fair | NO | \$0 | \$0 | Members/ Potential Members | Families | 4 |
| 12/15/2017 | Dinner/Gala/ Luncheon/ Reception | L.A. Trust for Children's Health | Belmont Health Fair | NO | \$0 | \$0 | Advocates | Children | ALL |
| 12/23/2017 | Dinner/Gala/ Luncheon/ Reception | National Council of Negro Women | Christmas Party | NO | \$0 | \$0 | Advocates | Community Leaders | ALL |
| 1/1/2018 | Initiative | Community Health Councils | Committed to South LA | NO | \$0 | \$0 | Advocates | Families | ALL |
| 1/18/2018 | Dinner/Gala/ Luncheon/ Reception | African American Leadership Organization | MLK Community Breakfast | NO | \$0 | \$0 | Advocates | African American | 5 |
| 1/25/2018 | Community Fair | City of Inglewood | Annual Dr. Martin Luther King Jr. Celebration | NO | \$0 | \$0 | Community Members | Families | 6 |
| 1/27/2018 | Health Fair | Arroyo Vista Family Health Center | Family Health Fitness and Nutrition Fair | NO | \$0 | \$0 | Members/ Potential Members | Families | 10 |
| 1/27/2018 | Community Fair | Night on Broadway | Night on Broadway | NO | \$0 | \$0 | Members/ Potential Members | Families | 72 ⁴ |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|-------------------------------------|---|---|------------------------------------|-----|----------------------|-------------------------------|--------------------------|------|
| 2/1/2018 | Run/Walk/ Sports/Other | LA Clippers | Non-Profit of the Night | NO | \$0 | \$0 | Members/ Potential Members | Families | ALL |
| 3/1/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles County Commission for Women | Women of the Year Awards and Scholarship Luncheon | NO | \$0 | \$0 | Advocates | Women | ALL |
| 3/4/2018 | Dinner/Gala/ Luncheon/ Reception | American Kidney Foundation | Bonne Sante A Food and Spirits Showcase | NO | \$0 | \$0 | Advocates | Kidney Patients | ALL |
| 3/11/2018 | Health Fair | Telemundo | La Feria de la Salud | NO | \$0 | \$0 | Members/ Potential Members | Families | 4 |
| 3/15/2018 | Dinner/Gala/ Luncheon/ Reception | Covered Community | Insight for Change Awards | NO | \$0 | \$0 | Providers/ Advocates | Vision Providers | ALL |
| 3/17/2018 | Health Fair | The Wellness Center | Anniversary Celebration | NO | \$0 | \$0 | Members/ Potential Members | Families | 10 |
| 3/21/2018 | Dinner/Gala/ Luncheon/ Reception | National Health Foundation | Tribute Dinner | NO | \$0 | \$0 | Providers | Medical Professionals | ALL |
| 3/31/2018 | Health Fair | Miguel Contreras Learning Complex | Block Party | NO | \$0 | \$0 | Members/ Potential Members | Families | 4 |
| 4/7/2018 | Health Fair | Disability Athletics Faire | Disability Athletics Faire | NO | \$0 | \$0 | Members/ Potential Members | Special Needs | 11 |
| 4/19/2018 | Dinner/Gala/ Luncheon/ Reception | Charles Drew University School of Medicine | A Tribute to Legends | NO | \$0 | \$0 | Providers/ Advocates | Medical Professionals | 6 |
| 4/21/2018 | Community Fair | Los Angeles Times | Festival of Books | NO | \$0 | \$0 | Members/ Potential Members | Families | 6 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|---|------------------------------------|-----|----------------------|-------------------------------|--|-----------------|
| 4/21/2018 | Conference/ Symposium/ Forum/Summit | Speak Up Empowerment Foundation | Ms. Single Mom Empowerment Forum | NO | \$0 | \$0 | Advocates | Women | ALL |
| 4/26/2018 | Run/Walk/ Sports/Other | AltaMed Health Corporation | Annual Golf Tournament | NO | \$0 | \$0 | Providers | Advocates | 4,6,7,9, 10,11 |
| 4/26/2018 | Dinner/Gala/ Luncheon/ Reception | Pat Brown Institute for Public Affairs | Women Transforming Our Worlds Gala | NO | \$0 | \$0 | Advocates | Women | ALL |
| 4/28/2018 | Health Fair | Faith & Hope Community Church | Family Fun Day 2018 | NO | \$0 | \$0 | Members/ Potential Members | Families | 6 |
| 5/3/2018 | Dinner/Gala/ Luncheon/ Reception | USC Neighborhood Academic Initiative | Annual Gala & Awards Ceremony | NO | \$0 | \$0 | Advocates | Business Leaders | 6 |
| 5/5/2018 | Dinner/Gala/ Luncheon/ Reception | St. Vincent Foundation | White Coat Gala | NO | \$0 | \$0 | Providers | Medical Professionals | 4 |
| 5/6/2018 | Community Fair | Event Biz USA | Cinco de Mayo | NO | \$0 | \$0 | Advocates | Families | 6 |
| 5/16/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles LGBT Center | LGBTQ Youth Awards | NO | \$0 | \$0 | Advocates | LGBTQ | 4 |
| 5/17/2018 | Conference/ Symposium/ Forum/Summit | California School Based Health Alliance | Statewide School-Based Health Conference | NO | \$0 | \$0 | Advocates | School Based Medical Professionals | ALL |
| 5/18/2018 | Dinner/Gala/ Luncheon/ Reception | AltaMed Health Corporation | Wine Tasting | NO | \$0 | \$0 | Providers/ Advocates | Community Leaders | 0 |
| 5/19/2018 | Dinner/Gala/ Luncheon/ Reception | AltaMed Health Corporation | Duck-A-Thon | NO | \$0 | \$0 | Members/ Potential Members | Families | 0 |
| 5/19/2018 | Dinner/Gala/ Luncheon/ Reception | Project Angel Food | Bowling for Angels | NO | \$0 | \$0 | Advocates | Homeless Services | 4 7 4 |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|---|--|------------------------------------|-----|----------------------|-------------------------------|--|------|
| 6/3/2018 | Dinner/Gala/ Luncheon/ Reception | Homeless Health Care Los Angeles | Plato de Oro | NO | \$0 | \$0 | Providers | Medical Professionals | 4 |
| 6/9/2018 | Community Fair | Levitt Pavilion Los Angeles | Summer Concert Series | NO | \$0 | \$0 | Members/ Potential Members | Families | 4 |
| 6/9/2018 | Dinner/Gala/ Luncheon/ Reception | Mexican American Bar Foundation | Annual Scholarship & Awards Gala | NO | \$0 | \$0 | Advocates | Legal | ALL |
| 6/13/2018 | Conference/ Symposium/ Forum/Summit | First 5 LA/ LA's Best Babies Network | L.A. County Family Strengthening Summit | NO | \$0 | \$0 | Providers/ Advocates | Medical Professionals | ALL |
| 6/19/2018 | Conference/ Symposium/ Forum/Summit | Public Health Advocates | Diving into Drinking Water | NO | \$0 | \$0 | Advocates | Medical Professionals | ALL |
| 6/21/2018 | Dinner/Gala/ Luncheon/ Reception | Disabled Resources Center, Inc. | Annual Awards Dinner: Reaching for the Stars | NO | \$0 | \$0 | Advocates | SPD | 9 |
| 6/21/2018 | Community Fair | East Los Angeles Chamber of Commerce | Biz Mix Raffle Fundraiser | NO | \$0 | \$0 | Advocates | Business Professionals | 10 |
| 6/21/2018 | Dinner/Gala/ Luncheon/ Reception | L.A. Trust for Children's Health | Summer Solstice Garden Party | NO | \$0 | \$0 | Advocates | Medical Professionals | ALL |
| 6/21/2018 | Dinner/Gala/ Luncheon/ Reception | Los Angeles County Medical Association (LACMA) | Installation of Officers | NO | \$0 | \$0 | Providers/ Advocates | Medical Professionals | ALL |
| 6/24/2018 | Conference/ Symposium/ Forum/Summit | School-Based Health Alliance | National School-Based Health Care Convention | NO | \$0 | \$0 | Advocates | School Based Medical Professionals | ALL |
| 6/27/2018 | Conference/ Symposium/ Forum/Summit | BREATHE LA | The Forgotten Plague: Tuberculosis in America | NO | \$0 | \$0 | Providers | Medical Professionals | ALL |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--|---|------------------------------------|-----|----------------------|-------------------------------|--------------------------|------|
| 6/27/2018 | Dinner/Gala/ Luncheon/ Reception | Daylight Adult Day Health Care Center | 20th Anniversary Celebration | NO | \$0 | \$0 | Providers | Medical Professionals | 4 |
| 6/28/2018 | Dinner/Gala/ Luncheon/ Reception | Latino Equality Alliance | Purple Lily Awards | NO | \$0 | \$0 | Advocates | LGBTQ | 10 |
| 6/30/2018 | Conference/ Symposium/ Forum/Summit | Proyecto Pastoral | Community Women's Conference | NO | \$0 | \$0 | Advocates | Latino Women | 6 |
| 7/1/2018 | Run/Walk/ Sports/Other | Inner City Youth Orchestra of Los Angeles | 10th Annual Season Finale | NO | \$0 | \$0 | Advocates | Musicians | ALL |
| 7/3/2018 | Community Fair | WereSirius Entertainment | Marijuana, Music & Art Festival | NO | \$0 | \$0 | Members/ Potential Members | Adults | ALL |
| 7/14/2018 | Conference/ Symposium/ Forum/Summit | West Angeles Community Development Corporation | FAITH Community Expo | NO | \$0 | \$0 | Members/ Potential Members | Adults | 6 |
| 7/23/2018 | Conference/ Symposium/ Forum/Summit | Maternal Mental Health Now | Perinatal Mental Health Conference | NO | \$0 | \$0 | Providers/ Advocates | Mental Health | ALL |
| 7/28/2018 | Dinner/Gala/ Luncheon/ Reception | Moms House | Multigenerational Fashion Show | NO | \$0 | \$0 | Members/ Potential Members | Seniors | 2 |
| 7/28/2018 | Health Fair | Orthopedic Institute for Children | Ozzie's Birthday Bash | NO | \$0 | \$0 | Members/ Potential Members | Children | 6 |
| 8/5/2018 | Community Fair | Wade & Associates Group | A Taste of Inglewood | NO | \$0 | \$0 | Members/ Potential Members | Families | 6 |
| 8/14/2018 | Conference/ Symposium/ Forum/Summit | L.A. County DPSS | Business Services Specialists Conference | NO | \$0 | \$0 | Advocates | Community Leaders | ALL |

| Event Date | Cat. | Organization | Event | Sponsorship Dollars Awarded? | Amt | Promo Items Value | Target Group | Target Sub Group | RCAC |
|------------|---|--------------------------|--|------------------------------------|-----|----------------------|-------------------------------|------------------|------|
| 8/15/2018 | Health Fair | North Valley Family YMCA | YMCA Senior Spectacular Resource and Wellness Exposition | NO | \$0 | \$0 | Members/ Potential Members | Seniors | 2 |
| 8/25/2018 | Conference/ Symposium/ Forum/Summit | LatinHeat Media | LATINA Fest | NO | \$0 | \$0 | Members/ Potential Members | Latino Women | ALL |
| 8/30/2018 | Health Fair | Harbor Community Clinic | Women's Health Fair | NO | \$0 | \$0 | Members/ Potential Members | Women | 8 |
| 9/9/2018 | Community Fair | Event Biz USA | Hispanic Heritage Month - Mexican Independence Day | NO | \$0 | \$0 | Members/ Potential Members | Latino Families | 6 |
| 9/9/2018 | Community Fair | The McClemmy Companies | Fiesta Patrias | NO | \$0 | \$0 | Members/ Potential Members | Families | 6 |
| 9/30/2018 | Run/Walk/ Sports/Other | Lynne Cohen Foundation | Annual Kickin' Cancer! Walk / Run / Stroll | NO | \$0 | \$0 | Advocates | Cancer | 5 |

APPROVED / YES - Evaluation has been signed by Communications, Legal and CEO. The sponsorship has been approved for payment.

IN-KIND DONATION - In-kind donation of promotional items was given to agency to support a specific event of initiative.

GRANTEE EVENT - Organization was awarded a grant from L.A. Care and is providing sponsor recognition at event as part of their grant agreement.

NO - A requuest for sponsroship was submitted, but denied because: event does not align with mission, was received too late or target audience is outside of L.A. County.



To: The Board of Governors

From: Richard Seidman, MD, MPH, Chief Medical Officer

Subject: CMO Report – November 2018

The last several months have been busy wrapping up the annual Healthcare Effectiveness Data and Information Set (HEDIS) reporting and Consumer Assessment of Healthcare Providers and Systems (CAHPS) cycles, finalizing and distributing the results of the annual Plan Partner, Group level Value Initiative for IPA Performance (VIIP), and physician level incentive program results, and managing back to back audits including Department of Managed Health Care (DMHC), Department of Health Care Services (DHCS), and Centers for Medicare and Medicaid Services (CMS). Highlights of recent activities include the following:

Quality

Quality Performance Management

HEDIS 2018 Reporting – Data

National Commission on Quality Assurance (NCQA) accreditation status of "<u>Commendable</u>" for the Medi-Cal LOB was received August 31, 2018 (expires 6/8/2020)

| NCQA Accreditation Score | | HEDIS 2015 | HEDIS 2016 | HEDIS 2017 | HEDIS 2018 |
|---------------------------|--------|------------|------------|------------|------------|
| Standards | 50.00 | 50.00 | 50.00 | 49.46 | 49.46 |
| HEDIS | 37.00 | 20.37 | 21.95 | 24.47 | 24.95 |
| CAHPS | 13.00 | 5.84 | 3.58 | 3.03 | 6.54 |
| Total Accreditation Score | 100.00 | 76.20 | 75.53 | 76.96 | 80.96 |

 Cal MediConnect (CMC) Accreditation Score. Medicare CMC HEDIS accreditation score improved by 1.64 points – equivalent to movement of five measures to the next NCQA threshold.

| Accreditation | n Score | HEDIS Effectiveness of Care | Consumer Assessment of Healthcare Providers and Systems (CAHPS) | Standards |
|---------------------------------|---------|-----------------------------------|---|-----------|
| HEDIS 2017 - Final | 68.335 | 14.3848 | 4.485 (CAHPS 2017) | 49.46 |
| HEDIS 2018 - Preliminary | 69.973 | 16.028 | 4.485 (CAHPS 2017 proxy score) | 49.46 |

- 3) Received final NCQA Health Insurance Plan Ratings on September 12, 2018
 - a. Ratings are based on three categories: HEDIS measures (prevention & treatment), CAHPS (member experience), and NCQA accreditation standards
 - b. Medi-Cal: 3.5 stars (out of 5 stars), up from 3.0 stars in 2017
 - Consumer Experience: 1.5 stars (1.5 stars in 2017)
 - Prevention: 3.5 stars, up from 2.5 stars in 2017
 - Treatment 3.0 stars (3.0 stars in 2017)

Medicare 3.0 stars (not accurate comparison since MMP is compared against other MA/MAPD plans)

- Consumer Experience: 2.0 stars, up from 1.5 stars in 2017
- Prevention: 2.0 stars, up from 1.5 stars in 2017
- Treatment: 2.5 stars (2.5 stars in 2017)
- 4) 9/12/19: Preliminary rating for RY LACC/Marketplace Quality Rating System (QRS)
 - a. Rating of each summary indicator for Clinical Quality Management, Enrollee Experience, and Plan Efficiency, Affordability and Management, domains, and composite measures
 - b. Global rating: 3 stars (out of 5 stars)
 - Clinical Quality Management: 4 stars, up from 3 stars in 2017
 - Enrollee Experience: 1 star, down from 2 stars in 2017
 - Plan Efficiency, Affordability and Management: 4 stars (4 stars in 2017)

Clinical Initiatives

Quality Improvement (QI) Work Groups

Adult Prevention and Screening Workgroup

- a. Breast Cancer Screening reminder calls went out on 9/17 to 30, 275 MCLA members and 2, 113 CMC members. A mailer also went to a similar cohort of members on the same date.
- b. Colorectal Cancer Screening Robo calls went out on 9/10. Results are still pending. The calls went out to 96,023 MCLA members, 5,746 CMC and 6,218 LACC members.
- c. Avoidance of Antibiotic treatment in Adults with acute Bronchitis. Providers with high rates of antibiotic prescriptions will be receiving an educational flyer on appropriate antibiotic use (meant for the member and provider) will be mailed out in October.

Child and Adolescent Health Workgroup

a. Children with Pharyngitis. L.A. Care collaborated with Anthem and Care 1st to conduct Provider outreach to 10 groups that were found to be low performing for this HEDIS

- measure. L.A. Care reached out to three of the groups, and Care 1st and Anthem reached out to the other seven. This outreach began on 8/29. L.A Care received a response from one medical group acknowledging that they were not following the clinical practice guideline. Dr. Cuddihy reached out to group and now the group has implemented an intervention to disseminate practice guidelines and reach out to their low performing providers.
- b. California Immunization Registry (CAIR) Update. L.A. Care sent CAIR a list of its network physicians and asked CAIR to match CAIR organization codes to the list. The list came back with 633 CAIR organization codes. The incentives and initiatives team is combining that data with data from other sources to determine what proportion of practices in our network are using the Registry. This is the first step in determining coverage and use across the network.
 - There are some providers who are resistant to using the CAIR registry. Additional ideas are being investigated to explore how L.A. Care can best support these physicians and promote adoption of use of the registry.
- c. QI will be visiting with RAC 3 to share Immunization results and gain perspective from the community on potential barriers to improving immunization rates.

Chronic Care Workgroup

- a. The workgroup has prioritized Pharmacotherapy Management for COPD (PCE) and Controlling Blood Pressure (CBP) since they did not meet the 2018 goals and impact multiple product lines. A root cause analysis is in progress to determine the cause of the rate drop for PCE. The CBP measure now allows for the use of Current Procedural Terminology (CPT) II codes. Staff are updating the existing CPT II tip sheet to include those codes to distribute to providers.
- b. Controlling Blood Pressure. As part of our participation in the Target BP program, the disease management program has added educational materials from the American Heart Association into their mailers to members to help them improve their blood pressure control.
- c. Asthma Medication Ratio (AMR). Staff made targeted calls to 830 members on September 21. The calls were made to members with an AMR score between 0 and 0.5, African American members, and those who had filled a controller at some point. The member received a live call by the disease management team. Members were offered education and assistance in refilling drugs.
- d. Annual Monitoring of Patients on Persistent Medication measure-member mailer dropped 9/10. This is a reminder to members to have lab monitoring when on ACEi, ARB, Diuretics, and Digoxin. (a HEDIS measure).

Performance Improvement Projects (PIPs)

- Improving CIS-3 by Targeting Children in the San Gabriel Valley (Medi-Ca). QI staff conducted nine provider office visit to low performing clinics, encouraging registry use, providing information on how to connect with CAIR and their staff as well as providing clinic with the "gaps in care" list for the site to make sure the clinic follows up with members due for service. An analysis is underway to determine if there has been any improvement.
- Improving Individualize Care Plan (ICP) Completion Rates for CalMediConnect. The PIP focuses on improving the percentage of eligible members with an ICP completed for high and

low risk members (CA 1.5) and the percentage of eligible members with documented discussion of care goals (CA 1.6). Our second quarter rates showed continued improvement. For high risk members, the rate has increased from 37% to 60%, exceed our goal of 40%. For low risk members, the rate has increased from 36% to 58% exceeding our goal of 39%. This was achieved by a high touch intervention initiated by the Clinical Assurance Dept. to provide a score card and monthly feedback session or more often for poor performers. The 1.6 indicator is recalculated annually but was at 100% during the baseline measurement period.

Engagement Activities

- Member Advisory Committee QI trainings. On September 28, the Initiatives Team presented an overview of the Quality Improvement programs to Executive Community Advisory Committee (ECAC) members. Topics covered included the initiatives team activities, the 8 workgroups we manage, the measures we cover, and examples of specific member interventions. The goals are to establish an understanding about what the QI team does and establish an ongoing relationship so that interventions can have member input while they are being developed.
- The Quality Improvement in Primary Care CME Conference on September 29 had 171 attendees. Topics included diabetes care, vaccinations, blood pressure care and guidelines, and treatment of ADHD. Preliminary review of the evaluations showed most participants rated it as an excellent conference. In addition, L.A. Care received a plaque for participation in the Target BP Program. This is an American Heart Association Program aimed at providers who are committed to improving blood pressure rates.

Incentives

- Value Initiative for IPA Performance (VIIP) +P4P (Medi-Cal)
 The results of the VIIP + P4P Program are now available and the aggregate results will be shared with the PPGs at the PPG Summit on November 8, 2018. Overall, the performance of the network has improved and the variation among groups has been reduced, with more groups moving towards mid-range performance. A more detailed report to the Board will be scheduled at an upcoming meeting.
- VIIP for CMC and L.A. Care Covered (LACC)
 VIIP will be introduced to the CMC and LACC lines of business in 2018 as baseline years.
 - a. For CMC, in collaboration with Medicare Operations, we have finalized a baseline performance report for CMC IPAs which will be shared with the groups at the PPG Summit on November 8, 2018.
 - b. For LACC, we are collaborating with the Integrated Healthcare Association (IHA) and plan to participate in their Value Based P4P Program for measurement year 2019.

Pharmacy

PGY1 Managed Care Pharmacy Residency Program
 L.A. Care Health Plan's new pharmacy residency program in managed care is an innovative postgraduate program with a focus on clinical experience in a managed care setting. Our program, which launched in July of 2018, will prepare the resident to be at the forefront of transforming health care delivery for vulnerable and low-income communities.

The resident will work closely with L.A. Care network providers as well as other departments within L.A. Care (e.g., QI, QPM, DM, Health Education, etc.) and our external vendors (e.g., Navitus, Kroger Specialty Pharmacy, SinfoniaRx, etc.) to improve quality of care and maximize cost containment. These partnerships will offer an excellent opportunity to explore many areas of interest geared towards high-risk commercial, Medicaid, and Medicare members. A resident pharmacist is in a unique position to produce and track these healthcare initiatives using data analysis to manage population health or by treating individual patients with a high degree of medication complexity as part of a clinical care team. For example, our resident has developed a diabetes care program targeting LACC members with A1C greater than 10% to review and improve their medication regimen and track any clinical improvement. Additional programs and interventions will be developed in the near future.

Vaccine Education

Immunization among older adults is a flagship healthcare topic addressed across numerous prevention measures for all lines of business. These measures are listed among the technical specifications of the following, but not limited to: NCQA Health Plan Accreditation, Medicare Quality Withhold Measures, CAHPS survey, and the QRS Rating System/QHP Enrollee Survey for Covered California. The Pharmacy Clinical Programs team has built various interventions to promote vaccine education and boost immunization rates.

As included in our call script for medication adherence reminder calls, the Clinical Programs team has educated over 487 CMC members with the importance of receiving influenza, shingles, and pneumococcal vaccinations. Clinical as well as coverage information for the above listed vaccines can also be found on pharmacy's newly launched vaccine webpage within the "Pharmacy Services" tab of the lacare.org website. The page was developed alongside the Health Education department to support this year's flu campaign. A landing site of this webpage can also be found on the calmediconnectla.org website. This member-facing webpage includes materials such as bulleted quick notes regarding clinical and statistical relevance of the vaccines, frequently asked questions, and hyperlinks to related resources within the CDC website. A table that summarizes each vaccine's out-of-pocket expense to members across each line of business at a network pharmacy is conveniently displayed at the bottom of each respective vaccine tab. Additional promotional materials or informational guides and the addition of childhood vaccines will also be considered in the future.

Care Management Program (Lumicera Specialty Pharmacy)

In an effort to decrease the frequency of ER visits and hospitalizations, L.A. Care Health Plan's specialty pharmacy vendor Lumicera has initiated placement of our highest risk members in a new Care Management Program. Specialty pharmacists at Lumicera monitor these members to provide frequent interventions based on identification of adherence issues, depression/self-harm risk, needs related to specialty provider referral, and other clinical or socioeconomic needs. Lumicera manages L.A. Care's members who are prescribed medications for rheumatoid arthritis, multiple sclerosis, and atopic dermatitis. Within the scope of disease management for multiple sclerosis, adherence issues can lead to hospitalizations associated with debilitating acute exacerbations/flares of the disease. For rheumatoid arthritis patients, adherence issues can lead to painful progression of disease, contributing to ER visits and increased healthcare costs.

With frequent communication between members, the specialty pharmacy, and L.A. Care's pharmacy department, Lumicera's Care Management Program provides an effective system for driving positive outcomes of member-specific issues related to disease management or drug therapy. To date, L.A. Care and Lumicera has collaborated on 46 members in this program, with 3 cases resulting in successful specialty physician referral, 6 referrals for behavioral health consultation, and numerous cases in which delays in therapy were prevented. Though the program has only just begun, placement of additional members will help prevent ER visits and hospitalizations of high-risk chronic disease patients and ultimately improve member satisfaction with quality pharmacy service.

• Hepatitis C Management

While the latest novel hepatitis C medications have greatly improved morbidity and mortality in this population, appropriate medication management is necessary to mitigate uncontrolled rises in healthcare costs. Thus, the Pharmacy Department actively monitors members receiving hepatitis C treatment and holds weekly conference calls with our network specialty pharmacies and community clinics to resolve issues with therapy, ensure medication adherence, and avoid treatment failure.

To date, the Pharmacy Department has monitored and managed almost 900 members receiving hepatitis C treatment, of which at least 84 members were homeless. We are also working with local clinics to deliver direct observation therapy (DOT) to select homeless members who are at higher risk of becoming non-adherent to their therapy. Through DOT, medication adherence is ensured by delivering the medication directly to the member on a daily basis. Thus far, 15 homeless L.A. Care members have received their hepatitis C medication through the DOT program. Upon review of all patients that completed hepatitis C therapy with our specialty pharmacy vendor Kroger, those with a reported sustained virologic response at least 12 weeks after completion of therapy were undetectable, suggesting success of treatment.

• Cal MediConnect Medication Refill Reminder Calls

Taking chronic maintenance medications for high blood pressure, high cholesterol, and diabetes regularly helps reduce the risk of heart attack and stroke. To improve access for members taking these chronic maintenance medications, pharmacy technicians conduct daily outreach calls to identify and resolve barriers to medication adherence, such as assisting members in refilling their medications by contacting the prescriber or pharmacy, converting to a 90-day supply prescription for maintenance medications, providing transportation resources, recommending tips to assist with adherence, offering members enrollment in the new mail order pharmacy service, and transferring to a clinical pharmacist if a member has concerns about medication side effects.

Given the statistically significant improvement in adherence rates among CMC members for Diabetes, RAS Antagonist, and Statin medication adherence measures in 2017, the Pharmacy Department has restarted the member outreach calls in late April of this year. Comparing January-July 2018 adherence rates among Diabetes, RAS Antagonist (used treat hypertension) and Statin therapies to Jan-Jul 2017, adherence rates have increased on average 1% this year. In addition, to help protect our members against preventable diseases, we are also encouraging members to discuss the flu, shingles, and pneumococcal vaccines (all available with their pharmacy benefit without prior authorizations) with their PCP or pharmacist during our refill

reminder calls. As of 2018, pharmacy team has attempted outreach to over 944 CMC members, educated 487 members on the importance of vaccinations, enrolled 20 members to mail order pharmacy, and converted 40 members to a 90-day supply on their maintenance medications.

Health Information Technology

- The Los Angeles Practice Transformation Network (LAPTN), a federally funded program (Transforming Clinical Practice Initiative (TCPI)) to transform the way care is delivered and improve outcomes, is starting its fourth and final year. Preparations are underway to identify high performing practices and share their stories with CMS and L.A. Care. 95% of clinical outcome and process and utilization goals have either already been achieved or will be achieved by the end of program. L.A. Care is one of the highest performing PTNs in the nation.
- TransformLA is an L.A. Care adaption of TCPI/LAPTN methodologies offering practice
 transformation and quality improvement with tailored coaching to interested direct network
 practices. Outreach calls are underway to 25 primary care and sub-specialty direct network
 practices. Several practices are in the pipeline and a few agreed to participate. Baseline
 assessment visits were completed for five practices.
- eManagement is implemented with 226 providers. Almost 19,000 behavioral health screenings were conducted and 216 eDialogues submitted with 89% of closed cases managed in primary care medical homes. Providers were paid \$293,000 in incentives. The third party evaluation with JSI is in process. Work remains on getting PCPs to dialogue with psychiatrists.
- eConnect is live at 41 of 62 hospital sites representing 16 organizations. Three more hospital
 sites are in testing and two are in discussion for 2018 implementation. L.A. Care is exploring
 how to use data and a number of FQHC and DHS sites are using eConnect to improve 7-day
 follow up and manage out-of-network admissions.
 - A proposal was submitted in response to the RFP from CMS to participate in the Network of Quality Improvement and Innovation Contractors (NQIIC) program. L.A. Care submitted answers to clarifying questions from CMS. Contractor selection is expected in December.
- California Technical Assistance Program (CTAP) continues the work of HITEC-LA to support the implementation of meaningful use (MU) of electronic health records (EHRs) and has helped providers achieve 5,400 adoptions, implementation or upgrade (AIU) and MU milestones which earned \$6.5M towards the \$10.8M goal.

Continuing Medical Education

In 2018, L.A. Care Health Plan's Provider Continuing Education (PCE) Program planned, developed, and implemented five (5) directly provided CME/CE activities on Substance Use Disorder (SUD) and Opioid Use Disorder (OUD).

- February 28, 2018 (SBIRT) Screening, Brief Intervention and Referral to Treatment CME/CE Dinner Event,
- March 21, 2018 Combating The Opioid Epidemic Webinar
- March 24, 2018 Opioid Epidemic Conference,
- April 25, 2018 Cannabis Use Disorder & Clinical Effects CME/CE Dinner Event, and

 July 28, 2018 Behavioral Health Disorders & Treatments Conference, with total of 661 attendees (mixed audience of MDs, DOs, PAs, PsyDs, PharmDs, NPs, RNs, LCSWs, LMFTs, and others) from all five CME/CE activities.

For external collaborations with other organizations on SUD and OUD trainings, L.A. Care's PCE Program planned, developed and implemented a total of eight (8) jointly provided and co-sponsored CME/CE activities including four (4) Project ECHO webinars with UCLA Integrated Substance Abuse Programs (ISAP).

UCLA ISAP Project ECHO webinar trainings were the following:

- January 29, 2018 Introduction to Project ECHO and Opioid Use Disorder Webinar,
- February 26, 2018 Medication Treatment to Opioid Use Disorder Webinar,
- March 26, 2018 Risk Reduction and Safe Use of Opioids Webinar, and
- April 23, 2018 Hepatitis C Virus and Infectious Disease Webinar with total of 17 participants from four Project ECHO webinars.

Other SUD and OUD jointly provided and co-sponsored CME/CE activities were the following:

- September 18, 2018 Science and Practice of Treating Patients with Pain and Opioid Use Disorder, Live course in Oakland, CA. Co-Sponsored CME/CE activity with UCLA ISAP, total of 46 attendees.
- September 21, 2018 The Opioid Crisis: State and County efforts to combat the Opioid Epidemic, Live course in Alhambra, CA, jointly provided CME/CE activity with LA County Department of Public Health Substance Abuse and Prevention Control (DPH SAPC) and UCLA ISAP. Total of 112 attendees.
- September 26, 2018 Science and Practice of Treating Patients with Pain and Opioid Use
 Disorder, Live course in San Bernardino, CA Co-Sponsored CME/CE activity with UCLA
 ISAP, total of 20 attendees.
- October 10, 2018 Science and Practice of Treating Patients with Pain and Opioid Use Disorder, Live course in Clovis, CA – Co-Sponsored CME/CE activity with UCLA ISAP, total of 13 attendees.

Safety Net Initiatives

- Planning for Health Homes Program (HHP) implementation on 7/1/19 continues. We envision contracting with 20+ Community Based Care Management Entities (CB-CMEs) as well as serving in this role ourselves to support this intensive case management program for some of our most complex and costly members. In collaboration with the Medi-Cal Product team, we held a 2nd Town Hall meeting with over 120 attendees including representatives from our Plan Partners, Health Net and Molina, Continuing Clinic Association of Los Angeles County (CCALAC), potential CB-CMEs, and other stakeholders.
- Housing for Health (HfH) & Brilliant Corners Partnership
 - o L.A. Care referrals: As of 9/28, 111 members are enrolled with Housing for Health and are receiving Intensive Case Management Services (ICMS), and 17 households have been housed. Overall, L.A. Care has received 232 referrals from internal & external partners, and 121 have been accepted.
 - o HfH referrals: As of 9/15, 187 individuals are enrolled and receiving services and 82 households have been housed.

- Homelessness & Housing Initiatives
 - o Presented at Association of Community Affiliated Plans Congressional Staff Briefing on Social Determinants of Health in Washington DC.
 - O SNI and Social Services participated in 2nd meeting with CEO Homeless Initiatives/LAHSA/CSH on 9/26/18 to provide feedback on various homeless data initiatives underway at L.A. Care, HMIS read-only access for health plans, and working with the Coordinated Entry System to better prioritize vulnerable members for assessment and matching to housing. Ongoing conversations with LAHSA continue.
 - Hosted Policy Action Team Coalition focused on aging & homelessness (9/6/18) and submitted comments to CEO Homeless Initiative on hospice/palliative care in interim housing.
- Completed L.A. Care Social Determinants of Health workgroup on housing & homelessness initiatives.
- Criminal Justice Reentry. Received interest from several community clinics in participating in a capacity building pilot in partnership with the Transitions Clinic Network to better serve the reentry population by integrating CHWs into the care team.
- Attached is the MY 2017 After-hours trend by Provider Group, which is broken down by individual measures access & timeliness, the combined rate for access & timeliness, and the goals respectively. The after-hours are also included.
- Attached is the script used by the Quality Performance Management Department team for the
 pilot, Interactive Voice Response outreach campaign. The outreach voice message script goes
 through a series of prompts and questions, and calls are transferred to a quality performance
 management call queue with four agents answering calls live.

Board of Governors

Executive Community Advisory Committee Meeting Minutes - October 10, 2018



| outh LA Sport Activity Center 7020 S. Figueroa Street, Los Angeles, CA 90003 | | | | | |
|--|------------------------------|---|--|--|--|
| ECAC Members | RCAC Members/Public | L.A. Care Board of Governors/Staff | | | |
| Russell Mahler, RCAC 1 Chair | Rita Gamboa, RCAC 1 | Hilda Pérez, Member, Board of Governors | | | |
| Estela Lara, RCAC 2 Chair | Rut Hernandez, RCAC 1 | Layla Delgado-Gonzalez, Member Advocate, Board of Governors | | | |
| Cynthia Conteas-Wood, RCAC 3 Chair | Gonzalo Sandoval, RCAC 3 | John Baackes, Chief Executive Officer, L.A. Care Health Plan | | | |
| Silvia Poz, RCAC 4 Chair | Phylis Coto, RCAC 4 | Jose Quintero, Member Retention Unit, Member Services Department | | | |
| Maria Sanchez, RCAC 5 Chair | Deysi Corona, RCAC 5 | Jennifer Carabali-Cunningham, Board Specialist, Board Services | | | |
| Andria McFerson, RCAC 6 Chair | Guadalupe Perez, RCAC 7 | Kristina Chung, Community Outreach Field Specialist, CO&E | | | |
| Fátima Vázquez, RCAC 7 Chair | Heang Por Ing, RCAC 9 | Nubia Cruz, Family Resource Center Administrator | | | |
| Ana Romo, RCAC 8 Chair | Bunly Buth, RCAC 9 | Idalia De La Torre, Field Specialist Supervisor, CO&E | | | |
| Tonya Byrd, RCAC 9 Chair | Janner Gavidia, RCAC 10 | Erika Estrada, Supervisor, Community Relations | | | |
| Damares de Cordero Hernandez, RCAC | Marina Garcia, RCAC 11 | Felicia Gray, Community Outreach Liaison, CO&E | | | |
| 10 Chair | Elizabeth Cooper, CCI Area 2 | Hilda Herrera, Community Outreach Liaison CO&E | | | |
| Elda Sevilla, RCAC 11 Chair and At Large | Jo Lynn Horton, CCI Area 3 | Susan Ma, CCI Field Specialist, Communication and Community | | | |
| Member | | Relations | | | |
| Deaka McClain, At Large Member | Eduardo Kogan, Interpreter | Frank Meza, Community Outreach Field Specialist, CO&E | | | |
| Demetria Saffore, CCI Area 1 Chair | Paula Alvira, Interpreter | Nancy Molina, CCI Liaison, Communication and Community Relations | | | |
| Wilma Ballew, CCI Area 2 Chair | Vesna Loek, Interpreter | Candace Nafissi, Senior Communication Specialist, Communication and | | | |
| JoAnn Cannon, CCI Area 3 Vice-Chair | Sina New, Interpreter | Community Relations | | | |
| Nesima Istrefi, CCI Area 4 Chair | | Francisco Oaxaca, Senior Director, Communication & Community | | | |
| | | Relations | | | |
| * Excused Absent ** Absent | | Hanan Obeidi, Senior Director, Medi-Cal Administration | | | |
| *** Via teleconference | | Jose Quintero, Member Retention Unit, Member Services Department | | | |
| | | Jose Ricardo Rivas, Community Outreach Field Specialist CO&E | | | |
| | | Victor Rodriquez, Community Outreach Liaison CO&E | | | |
| | | San Salo, Senior Director, Medicare and CalMediConnect Operations | | | |
| | | Prity Thanki, Local Government Advisor, Government Affairs | | | |
| - | | Manuel Vizcarra, Community Outreach Liaison CO&E | | | |
| | | Martin Vicente, Community Outreach Field Specialist, CO&E | | | |
| | | Mariah Walton, CCI Field Specialist, Communication and Community | | | |
| | | Relations | | | |
| | | | | | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|--|---|---|
| CALL TO ORDER | Andria McFerson, ECAC member, called the meeting to order at 10:00 a.m. | |
| CALL TO OKDER | | |
| APPROVE MEETING AGENDA | The Agenda for today's meeting was approved as submitted. | Approved. 16 AYES (Ballew, Byrd, Cannon, Conteas-Wood, Hernandez de Cordero, Istrefi, Lara, McClain, McFerson, Mahler, Poz, Romo, Saffore, Sanchez, Sevilla and Vazquez). |
| APPROVE MEETING MINUTES | Ms. McFerson noted that on page 8 should state RCAC 4 not RCAC 6, and noted that Jose Ricardo Rivas' title needs to be updated to Field Specialist. | |
| | Cynthia Conteas-Wood, RCAC 3 Chair, noted that on page. 2 the reason she was late to the August meeting was not included. She was late due to construction in the L.A. Care headquarters parking structure. She arrived at the parking structure on time but could not find a parking spot, which caused her to arrive late to the meeting. The meeting minutes for September 12, 2018 were approved as amended. | Approved unanimously 16 AYES |
| STANDING ITEMS | | |
| ECAC CHAIR PERSON REPORT APPROVAL OF RCAC/CCI MEMBERSHIP | Ms. McFerson presented a motion to approve Mario Magadaleno Serafin Mosqueda, Consumer, as a member of RCAC 8, Rita Sisowath, Consumer, as a member of RCAC 9. | Approved unanimously 16 AYES |
| BOARD MEMBER REPORT | Layla Gonzalez-Delgado, Member Advocate, Board of Governors, reported that the Board of Governors met on October 4. It was the last Board Meeting for Louise McCarthy, Mark Gamble, and Mike Roybal, MD. All three have served a maximum two terms on the Board. The Board approved a sponsorship of \$75,000 for the "Care Harbor LA" Healthcare Clinic, which will be held this weekend. The Board elected new Board Officers that will start their terms in office on November 1, 2018: Chairperson Hector De La Torre Vice Chairperson Alvaro Ballesteros Treasurer Robert Curry | |

Secretary

Layla Gonzalez-Delgado

The Board welcomed Dr. Ilan Shapiro to his first Board meeting. Dr. Shapiro was born and raised in Mexico City. After graduating as the Honorary Valedictorian and obtaining his MD, he began working for the Mexican Secretary of Health as the liaison for Mexico with the World Health Organization (WHO), followed by a Pediatric Residency at Mount Sinai Children's Hospital in Chicago; a community hospital serving and advocating for minorities and the less privileged. Dr. Shapiro is currently the Medical Director of Medical Education, Wellness and Behavioral Health and a Board Certified Pediatrician with AltaMed.

Estela Lara, RCAC 2 Chair, asked about the location for distributing bracelets for Care Harbor. Member Advocate Gonzalez-Delgado responded that they were distributed at Ted Watkins Park Fieldhouse and at the L.A. Trade Technical College. Idalia De La Torre, Field Specialist Supervisor, CO&E, added that flyers were distributed at all CAC meetings with information about Care Harbor.

Ana Romo, RCAC 8 Chair, shared that she also attended the Board meeting.

Ms. Lara congratulated Member Advocate Gonzalez-Delgado on being elected as a Board Officer and noted that she will have an important role moving forward.

Elizabeth Cooper, CCI Area 2 Member, shared that there are some issues that should be taken to the Governance Committee. She addressed Member Perez, who is the Governance Committee Chair, and asked when will there be a Governance Committee meeting. Member Perez responded the Governance Committee only meets as needed.

UPDATE FROM CHIEF EXECUTIVE OFFICER

John Baackes, *Chief Executive Officer*, reported that Covered California is a government agency offering subsidized health plans under the Affordable Care Act.

John Baackes, Chief Executive Officer, reported that Covered California is a government agency offering subsidized health plans under the Affordable Care Act.

L.A. Care participates in Covered California because it is important for L.A. Care's Medi-Cal members to maintain access to the same physicians and other providers when they become ineligible for Medi-Cal. L.A. Care is currently the lowest priced plan participating in Covered California in the LA market. In one region of Los Angeles County, L.A. Care is number two in the silver metal tier, by only 93 cents. Mr. Baackes encouraged members to share this information with their communities. Eighty-seven percent of the individuals that joined L.A. Care through the exchange receive a subsidy for premium payments that is based on income. The largest segment of this group are members between the ages of 50

and 59. The tax penalty mandate for health plan enrollment will expire January 1, which may affect the number of individuals who enroll during open enrollment.

L.A. Care's Family Resource Centers (FRCs) are expanding. The Lynwood FRC location was moved to a larger location nearby, and will open to the public later this month. Staff from L.A. Care's Care Management team will work at the FRCs to provide services to members with complex needs to increase opportunities for face-to-face contact. The East Los Angeles FRC will open before the end of the year. The next FRC site will be in the Eastern San Gabriel Valley. The goal is to have 13 operating FRCs by the end of 2020 across all of the RCAC and CCI Council regions. L.A. Care's care coordination management will move to FRCs to increase personal contact with members in need of case management services.

Proposed changes to the "Public Charge" rule was formally announced today, starting the 60-day public comment period, which will end December 10. Receipt of designated public benefits, including cash assistance for income maintenance, Medi-Cal, Medicare Part D Low Income Subsidy, the Supplemental Nutrition Assistance Program (SNAP, or food stamps), any benefit provided for institutionalization for long-term care at government expense, Section 8 Housing Choice Voucher Program, Section 8 Project-Based Rental Assistance, and Public Housing benefits are proposed to be included in "public charge". L.A. Care may have an estimated 170,000 members potentially impacted by the changes. L.A. Care will oppose having member participation in health care programs count against those members who may be applying for a green card. The public comments are taken into consideration and sometimes result in changes. L.A. Care will be opposing this on behalf of its members.

Member Perez asked for Mr. Baackes' recommendation to members who might be impacted by public charge revised ruling, who are considering whether or not to continue to receive health services or food stamps due to fear of losing their ability to apply for citizenship. Mr. Baackes responded that L.A. Care is opposing the changes to the public charge rule, and as an individual, each will have to weigh what the greater good is with their health and food benefits.

Ms. Romo shared that it is important that the changes are not implemented. The ones to be impacted the most will be children. If individuals are given an opportunity to become resident or citizen, then they will be able to work and will no longer be a public charge. She added that there are efforts to address homelessness, but with the public charge changes, a lot of individuals are going to become homeless out of fear for receiving public housing assistance.

Ms. Cooper encouraged all members to vote. She shared that she is concerned that when she encourages her RCACs and CCI Council members to vote, she is criticized. Mr. Baackes encouraged everyone to vote.

Rut Hernandez, RCAC 1 member, asked what L.A. Care members could do to improve issues around social determinants of health. Mr. Baackes responded that L.A. Care members could advocate for including social services and social service benefits in a comprehensive package for potential enrollees in the health plan. L.A. Care is participating in a state-funded program where L.A. Care will be delivering nutritionally tailored meals to congestive heart failure patients for 10 days after discharge from a hospital. A study will be conducted to determine if there is a decrease in hospital readmission for those on the meal program. This will provide evidence of cost savings in covering food plans through Medi-Cal to keep individuals healthy with adequate and appropriate food.

COMMUNICATION AND COMMUNITY RELATIONS UPDATE

Francisco Oaxaca, Senior Director, Communication & Community Relations, reported the following:

- Care Harbor LA will be held October 13-15, 2018. Three thousand wristbands have been given out. Hundreds of medical professionals will be on hand to address dental, vision and medical needs. For more information please go to www.careharbor.org
- Code of Conduct Training will be held this winter at each RCAC and CCI meeting. The Code of Conduct training will discuss the general guidelines and principles for appropriate behavior as a member of L.A. Care's community advisory committees. After the training, members will be asked to sign an acknowledgment to confirm that each person has read and understand what is expected of them. The acknowledgement is required by the Consumer Advisory Committee Operating Rules. Breach of the Code of Conduct may result in removal from a community advisory committee.
- As of <u>November 1</u>, voter registration cards will be at every Family Resource Center.
- Proposition 10 will allow local governments to adopt rent control ordinances, regulations that govern how much landlords can charge tenants for renting apartments and houses. Proposition 10 was discussed at the Executive Committee meeting but no action was taken and it was not discussed at the Board of Governors meeting.
- Open enrollment for Covered California will be held <u>October 15-January 15</u>. For more information please visit: http://www.lacarecovered.org/

- Mr. Oaxaca congratulated Ms. Ballew who was elected Vice Chair of the Personal Assistance Services Council for Los Angeles County.
- A member medical transportation vendor was selected, and when the contract is finalized, an announcement will be made. The vendor will be offering exciting new benefits, which include a fleet of L.A. Care branded member transportation vehicles.
- The contract with the current vendor for L.A. Care consumer advisory committee meeting transportation requirements will expire early next year. Staff will develop an approach to consider a new vendor or remain with the current vendor.

Ms. McFerson asked what is a work plan and what CCI Council members can become a Chair without an election. Mr. Oaxaca responded that work plan activities are related to partnerships that each RCAC and CCI Council forms with community based organizations. Five thousand dollars is allocated to each committee to provide to a community based organization that is doing work that aligns with the work plan chosen by the RCAC or CCI Council. All members of the committee participate in the process. The election process is to ensure there is sufficient representation in the committee to hold an election. If the membership drops lower than the minimum number, staff asks the committee to hold off on making important decisions until the membership increases. Until then the current chair's term will be extended.

Jo-Ann Cannon, *CCI 3 Vice Chair*, asked if existing transportation authorization would be transferred to the new transportation vendor. Mr. Oaxaca responded yes, all pre authorization will be transferred.

GLOBAL MEMBER ISSUES

Ms. Conteas-Wood asked if Mr. Oaxaca could provide an update on reimbursement for hearing aid batteries. Mr. Oaxaca responded that an initial set of batteries are included, but not replacement sets.

Demetria Saffore, CCI Area 1 Chair, encouraged L.A. Care to continue to support the community clinics that have extremely long wait times.

Member Gonzalez-Delgado shared that during RCAC and CCI Council meetings she has attended, members have shared that they have issues with transportation. Ms. Lara added that she waited an hour for her transportation to arrive. Ms. De La Torre reminded all members that if they have issues with the L.A. Care transportation, please inform Hilda Herrera, Community Outreach Liaison CO&E.

Russell Mahler, RCAC 1 Chair, asked if members can get transportation to the pharmacy. Ms. De La Torre responded that members should speak to a health care navigator to submit a request for transportation.

| | Ms. McFerson shared that a provider that she saw did not look into her medical history prior to prescribing her medication. Tonya Byrd, RCAC 9 Chair, shared that she called L.A. Care Member Services Department and they have her the wrong information on how to get her medication mailed. Ms. Conteas-Wood encouraged all members to be their own advocates when going to a specialist and to make sure to inform them of their medical history. | |
|-------------------------------|--|--|
| OLD BUSINESS | | |
| URGENT CARE CENTERS UPDATE | Hanan Obeidi, Senior Director, Medi-Cal Administration, provided an update on urgent care benefits. ECAC members reported that members are receiving inaccurate urgent care information from member facing departments, the Nurse Advice Line and Providers. Members are being turned away at urgent care centers because the center does not take Medi-Cal or does not contract with the Physician Provider Group (PPG). Members are resorting to using the emergency room. Three strategies are in place to address the issues: 1. Improve accuracy of urgent care center data by analyzing and updating urgent care data with affiliated PPG's. Medi-Cal Product called over 200 Urgent Care Centers to verify accuracy. Increased the number of urgent care centers online from 77 to 146. Validated the type of service provided at urgent care locations. Analyzed grievances to track urgent care trends. Provider, member and L.A. Care Outreach & Engagement Currently developing FAQ for providers. Provide all member facing departments and Nurse Advice Line with accurate data. Provide training to Customer Solution Center with up-to-date materials. Investigating all areas online and in-print that address Urgent Care Centers in order to develop streamlined messaging. Offer training to advisory committee members about the characteristics of urgent care center and emergency room, where to get information about urgent care centers, and what to do if the member receives a bill. Seek ways to expand the urgent care center network Research possible alternative methods to address the shortage or backlog of urgent care center. L.A. Care has begun contracting with minute clinics and has started to explore virtual health options. | |

Ms. McClain asked if anything mentioned has been implemented and if the information provided by the customer solution center has been updated. Ms. Obeidi responded that there are now 146 urgent cares listed and the customer solution center uses current online information.

Ms. Lara asked how often the information is updated. Ms. Obeidi responded it is updated at least every quarter.

Member Gonzalez-Delgado shared that having correct urgent care information will help members access services and use the emergency room only when necessary. She asked how long it would take to print urgent care information on the member identification cards. Ms. Obeidi responded there is a space for limited information on the identification card. She noted also that urgent care centers tend to change frequently, so it will not be in the members' best interests to have that information on the card.

Mr. Mahler shared that there has been a decline in the provider network in the Antelope Valley. Ms. Obeidi responded that the provider network team is working on identifying providers in that area.

Ms. McFerson shared that some members do not have access to a phone and suggested a list be created and mailed to the members. Ms. Obeidi responded that members might request urgent care information to be mailed to them. The information on the website is updated frequently.

Ms. Romo suggested that L.A. Care use Health Promoters to educate the community. Ms. Obeidi responded that staff will work with the ECAC, FRCs, RCACs and CCIs to ensure they receive updated information.

Member Perez asked if staff would be conducting a field test of urgent care centers to confirm that the correct information has been collected. Ms. Obeidi responded that staff did go to some sites to confirm information.

Ms. Obeidi noted that L.A. Care is contracted with Kroger Mail Order Pharmacy. Members may complete a form on the L.A. Care website to sign up for maintenance medication to be mailed to them at no charge.

Nesima Istrefi, CCI Area 4 Chair, asked what happens if members are not accepted at the urgent care because the center is not affiliated with L.A. Care. Ms. Obeidi responded that if the member is suffering from a life threating condition they should go to the emergency room. If they are not, they could contact the customer solution center to get information about the closest urgent care center that is affiliated with L.A. Care.

NEW BUSINESS

Dan Salo, Senior Director, Medicare and CalMediConnect Operations, reported that the SILVER SNEAKERS SilverSneakers program would be part of L.A. Care Cal MediConnect benefits starting in **PROGRAM** 2019. SilverSneakers is a fitness program that includes access to participating gym and fitness centers in the network. LA Fitness, 24 Hour Fitness, Golds, Curves, Planet Fitness, most locations accept SilverSneakers. Members will have access to over 15,000 gyms nationwide. They also offer fitness classes for all abilities led by SilverSneakers trained instructors at gyms and other locations. All members will receive a SilverSneakers ID card in January. New members will receive a SilverSneakers ID card within 30 days of membership. Gyms will be able to verify eligibility without the SilverSneakers ID card. Mr. Salo also shared that L.A. Care Cal MediConnect members also have over the counter (OTC) benefits that cover non-prescription items such as vitamins, allergy medications, cold remedies and more. Member Perez asked if this information will be made available to all current members that qualify for this benefit. She also asked what is the minimum number to have a fitness class at a community center. Mr. Salo responded that information will be sent to all eligible members. Staff will also receive information about the new benefits. Information will be provided to providers and the disease management team as well. This is the first stage of the program and in the future will work with ECAC and the FRC to find opportunities to take classes to local community centers. Ms. McFerson suggested a map showing all locations of the gyms that accept SilverSneakers. Ms. Cooper thanked Ms. McFerson for showing empathy and asked if there will be any services provided for disabled members. Mr. Salo noted that the program is for Cal MediConnect members. Phyllis Coto, RCAC 4 member, thanked L.A. Care for this program. She shared that when attending the gym, it will be useful if they can have a trainer or a gym employee show the members around and help them with different machines. Member Perez requested discussing a strategy for member recruitment for CACs. **FUTURE AGENDA** ITEMS Ms. Byrd requested an overview on the mail order pharmacy process. Ms. Ballew suggested a discussion around the possibility of dually eligible RCAC members to be transferred to a CCI Council. Ms. McFerson shared that RCAC 6 members have been discussing funeral expenses for low-income individuals and she will bring that topic for further discussion to a future ECAC meeting.

| Ms. Istrefi shared that the font size for member materials is too small. | |
|--|---|
| The meeting adjourned at 1:04pm. | , |
| | |

RESPECTFULLY SUBMITTED BY:

Malou Balones, Senior Board Specialist, Board Services Jennifer Carabali, Board Specialist, Board Services Linda Merkens, Senior Manager, Board Services APPROVED BY

Cynthia Conteas-Wood, ECAC Member

Date

Executive Community Advisory Committee October 10, 2018 / Page 10 of 10



<u>Date</u>: December 6, 2018 <u>Motion No</u>. **EXE 100.1218**

<u>Committee</u>: Executive Committee <u>Chairperson</u>: Hector De La Torre

<u>Issue</u>: Approve the disbursement of funds for the Annual Incentive Plan, based on the results of individual performance goals and organizational targets for fiscal year 2017-18.

Background:

Currently employees are eligible to participate based upon job classification and under one of the following components of the Annual Incentive Program:

- Monthly Production Incentives Program based on pre-determined criteria;
- Individual Annual Incentives Program based on pre-determined goals; and,

The Production Incentive Program was budgeted and paid monthly according to policy.

This request is for authorization to payout for the Annual Incentives Program, not to exceed \$7,000,000.

Budget Impact: The Annual Incentive Program budget previously approved by the Board of Governors for 2017-2018 was 3.5% of Payroll. The projected amount for a potential incentive for the Chief Executive Officer has a separate budget.

Motion:

To authorize the disbursement of funds up to \$7,000,000.00 for the Individual Annual Incentive Program, based on the completion of predetermined individual goals and targets in support of L.A. Care's 2017 – 2018 Organizational Goals. Distribution of the annual incentive payout shall be guided by Human Resource Policy No. 602, Annual Organizational Incentive Program.

BOARD OF GOVERNORS

Executive Committee Meeting Minutes - October 24, 2018

1055 West 7th Street, Los Angeles, CA 90017



Louise McCarthy, Chairperson
Hector De La Torre, Vice Chairperson **
Mark Gamble, Treasurer
G. Michael Roybal, MD, MPH, Secretary
Christina Ghaly, MD
Hilda Perez



All votes during a teleconferenced portion of the meeting were by roll call

Management/Staff

John Baackes, Chief Executive Officer Terry Brown, Chief Human Resources Officer Augustavia Haydel, Esq., General Counsel Marie Montgomery, Chief Financial Officer

*Absent ** Via Teleconference

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|---|---|---|
| CALL TO ORDER Louise McCarthy | Louise McCarthy, <i>Board Chairperson</i> , called the meeting to order at 2:10 pm. She announced that members of the public may address the Committee on each matter listed on the agenda before or during the Committee's consideration of the item, or on | |
| | any other topic at the Public Comment section. | |
| APPROVE MEETING AGENDA | The Agenda for today's meeting was approved as amended. | Approved unanimously by roll call. 6 AYES (De La Torre, Gamble, Ghaly, |
| Louise McCarthy | | McCarthy, Perez, and Roybal) |
| PUBLIC COMMENTS | There was no public comment. | |
| APPROVE MEETING MINUTES Louise McCarthy | Stephanie Booth, MD, Board Member, requested a correction to her comments regarding Proposition 10 recorded in the September 26 meeting minutes. It should read "because of unintended consequences likely to increase homelessness, she recommended taking a "no position" stance on Proposition 10". The minutes of the September 26, 2018 meeting were approved as amended. | Approved unanimously by roll call. 6 AYES (De La Torre, Gamble, Ghaly, McCarthy, Perez, and Roybal) |
| CHAIRPERSON'S REPORT | Chair McCarthy thanked the Board members and staff for their support during her time as Board member. She noted that Board members put in a lot of time preparing for and | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|---|---|--------------|
| Louise McCarthy | attending meetings, and in attending other L.A. Care events. She estimated she put in about 500 hours, and she attended ECAC and RCAC meetings and other special events. | |
| | She appreciates the commitment that board members make to help L.A. Care succeed and excel. | |
| CHIEF EXECUTIVE OFFICER REPORT John Baackes | John Baackes, Chief Executive Officer, reported: Health Services department is growing to meet the needs of new enrollment with care management needs. L.A. Care will have care management staff in the Family Resource Centers (FRCs). The Centers for Medicare and Medicaid Services (CMS) Audit of Cal MediConnect has ended. Staff expects audit findings which may lead to the development of corrective action plans (CAPs). There are opportunities for improvement. The construction of HQ 1st Floor conference rooms has started and is expected to be completed by January 2019. Covered California's open enrollment started October 15 and will end January 15, 2019. L.A. Care is one of the plans available in the two regions in Los Angeles County. L.A. Care Covered is the lowest priced plan available in all but one metal tier in one region, where there is less than \$1 difference. L.A. Care will begin advertising after election day. The federal mandate for health insurance will end in January 2019. Mr. Baackes believes that members will continue enrollment, but the rate of new enrollment will be lower. There are over 70,000 members in L.A. Care Covered. "Public Charge" is a term used for about a century in the federal rules. For the past few decades, only two types of benefits have been considered in Public Charge determination: 1) cash assistance; and 2) long-term institutional care. A Public Charge assessment is currently only used at two points: 1) when a person applies to enter the U.S. or 2) when a person applies to become a lawful permanent resident. Public Charge is NOT used when a person is applying to become a U.S. citizen. A proposed new federal rule has been published to expand considerations for eligibility for a green card to include social services and government health care coverage. The deadline for public comments on the new rule is December 9. Some L.A. Care members may be impacted by this new rule. Augustavia J. Haydel, Esq., General Counse | |
| | Action Committee for Extraordinary and Inspirational Achievement. | |

| AGENDA ITEM/PRESENTER | | MO | TIONS / MAJ | OR DISCUSSIONS | ACTION TAKEN |
|---|---|---|--|---|--------------|
| | Mr. Baackes | thanked Chair I | McCarthy for he | er services. | |
| COMMITTEE ISSUES | | | | | |
| Government Affairs Update | There was no | o legislative upd | | | |
| 4 th Quarter FY 2017-18 Organizational Goals Progress Report | Report. (A of quarter notal) L.A. Car Cal Med The first recogniz The third Transfor 99 peopl | copy of the report not ble activities in a see was the only priconnect production of the new ing all Mentors and Medi-Cal VIII armLA, an effort | play be requested by all of the Strategolan to qualify for the Strategolan to qualify for the Mentorship produced and Mentees. Preport was released to support proven permanent support suppor | 2017-18 Organizational Goals Progress of contacting Board Services.) L.A. Care's fourth pic Directions include: or a broker pilot to improve enrollment in the ogram concluded with a graduation eased and this was the first tied to P4P. Fiders in our Direct Network was launched. portive housing through the Brilliant Corners | |
| Community Health Investment Fund (CHIF) Priorities FY 2018-19 | Due to board Board for co | d members' pot onsideration. | Deferred for consideration at the November 1, 2018, Board Meeting. | | |
| Human Resources Policies | Terry Brown policies. Policy Number HR-119 | Policy Relocation Expenses Employment of Disabled Persons | Section Benefits Employment | Description of Modification or Reason for Creation 1) Policy moved from Benefits to Employment and policy number changed from HR-119 to HR-322. 2) Eligible relocation distance increased from 50 miles to 100 miles. 1) Policy moved from Employment to Employee Relations and policy number changed from HR-303 to HR-234. | |

Executive Committee Meeting Minutes October 24, 2018 Page 3 of 5

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN | | | | |
|---|--|---|--|--|--|--|
| | HR-318 Verification of Lawful Work Status Motion EXE A.1018 To approve the revisions to Human Resources Policies: HR-119 (Relocation Expenses); HR-303 (Employment of Disabled Persons); HR-318 (Verification of Lawful Work Status). | Approved unanimously by roll call. 6 AYES (De La Torre, Gamble, Ghaly, McCarthy, Perez, and Roybal) | | | | |
| APPROVE CONSENT AGENDA FOR BOARD OF GOVERNORS MEETING | The Committee approved the following motions to be added to the Consent Agenda for the Board of Governors meeting on November 1, 2018: Quarterly Investments Report Review of Accounting & Financial Services Policy AFS 008 (Annual Investment Policy) Review of Accounting & Financial Services Policies AFS 002 (Capital Assets) AFS 004 (Non-Travel and Related Expenses) AFS 027 (Travel Expenses) AFS 029 (Annual Budget and Board of Governors Oversight) Consumer Advisory Committee Members | Approved unanimously by roll call. 6 AYES (De La Torre, Gamble, Ghaly, McCarthy, Perez, and Roybal) | | | | |
| ADJOURN TO CLOSED SESSION | Augustavia J. Haydel, Esq., General Counsel, announced the items to be discussed in closed no report anticipated from the closed session. There was no public comment on the cloadjourned to closed session at 2:25 p.m. CONTRACT RATES Pursuant to Welfare and Institutions Code Section 14087.38(m) Plan Partner Rates Provider Rates DHCS Rates | d session. She announced there is sed session items, and the meeting | | | | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS ACTION TAKEN | | | | | | | | |
|-------------------------------|---|--|--|--|--|--|--|--|--|
| | REPORT INVOLVING TRADE SECRET Pursuant to Welfare and Institutions Code Section 14087.38(n) Discussion Concerning New Product Lines Estimated date of public disclosure: October 2020 The below agenda items were not discussed. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION Significant exposure to litigation pursuant to paragraph (2) of Section 54956.9 of Ralph M. CONFERENCE WITH LEGAL COUNSEL—ANTICIPATED LITIGATION Initiation of litigation pursuant to paragraph (4) of subdivision (d) of Section 54956.9 of Ra | | | | | | | | |
| RECONVENIE IN OPEN SESSION | The meeting reconvened in open session at 2:30 pm. No reportable actions were taken during the closed session. | | | | | | | | |
| ADJOURNMENT | The Board will meet on November 1. Next Executive Committee meeting will be Monday (this is a change in the regular meeting day), November 26, 2018 at 2 pm. The meeting adjourned at 2:31 pm. | | | | | | | | |

Respectfully submitted by:

Linda Merkens, Senior Manager, Board Services Malou Balones, Senior Board Specialist, Board Services Jennifer Carabali, Board Specialist APPROVED BY:

Hector De La Torre, Chair

Date:



| Date: December 6, 2018 | Motion No. FIN 104.1218 |
|---|---|
| Committee: Finance & Budget | <u>Chairperson</u> : Robert H. Curry |
| New Contract | urce RFP/RFQ was conducted |
| Issue: Acceptance of the Financial Report for the | e period ended September 2018. |
| Background: N/A | |
| Member Impact: N/A | |
| Budget Impact: N/A | |
| Motion: To accept the Financial Rep | oort for the period ended September 2018, |

as submitted.



Financial Performance September 2018



Financial Performance Results Highlights - Year-to-Date

September 2018

Overall

The combined member months are 26.3 million year-to-date, which is 19,892 member months unfavorable to forecast. The year-to-date performance is a surplus of \$91.3 million or 1.2% of revenue and is \$69.3 million favorable to forecast.

MediCal Plan Partners

The member months are 12.2 million, which is 6,888 member months unfavorable to forecast. The performance is a surplus of \$110.8 million and is \$7.0 million unfavorable to forecast.

MediCal Direct SPD-CCI

The member months are 2.6 million, which is 8,967 member months unfavorable to forecast. The performance is a deficit of \$11.8 million, which is \$29.2 million unfavorable to the forecast driven by higher than expected skilled nursing facility expenses.

MediCal Direct TANF-MCE

The member months are 10.0 million, which is 5,374 member months favorable to forecast. The performance is a deficit of \$10.3 million and is \$88.0 million favorable to forecast. The favorable variance is driven primarily by lower than forecasted healthcare expenses.

Cal MediConnect (CMC)

The member months are 187,469 which is 677 member months favorable to forecast. The performance is a deficit of \$16.4 million, which is \$3.6 million favorable to the forecast expectations. Favorability is driven by retroactive rate updates for Medi-Cal portion for CMC along with a shared risk allocation reconciliation.

Commercial

L.A. Care Commercial consists of LACC and PASC-SEIU. The member months are 1.3 million, which is 10,088 member months unfavorable to forecast. The performance is a surplus of \$38.4 million and is \$21.4 million favorable to forecast driven by favorable incurred healthcare expenses related to the LACC growth. There is typically a delay in utilization for new members and approximately two thirds of the members are new for 2018.



Consolidated Operations Income Statement (\$ in thousands)

September 2018

| | moditati | ca Op | Jeran | 0113 | income | Oti | atemen | ι (ψ. | ii tiiousa | 1143) | | | | | | | | | | Septen | | 1 201 |
|--------|-------------------------|-------|--------|------|--------------------------|-----|--------|-------|--------------------------------------|-----------|--------------------------------------|---------|---------------------|--------|----------|----------------------|----|--------|----|--------------------------------------|----|--------|
| | Current Actual \$ | PMP | PM_ | | Current precast \$ | P | РМРМ | | v <unfav> precast \$</unfav> | РМРМ | | | YTD Actual \$ | PMPM | F | YTD orecast \$ | P | РМРМ | | v <unfav> orecast \$</unfav> | PI | ИРМ |
| | 2,196,109 | | | | 2,213,441 | | | | (17,332) | | Membership Member Months | 2 | 6,313,802 | | 2 | 26,333,694 | | | | (19,892) | | |
| | | | | | | | | | | | Dannana | | | | | | | | | | | |
| • | 635.242 | ¢ 29 | 89.26 | \$ | 625,380 | Ф | 282.54 | \$ | 9.862 | \$ 6.72 | Revenue Capitation | • | 7.870.654 \$ | 299.11 | Ф | 7.836.634 | • | 297.59 | \$ | 34.020 | \$ | 1.52 |
| φ ¢ | 1,407 | | 0.64 | \$ | 897 | | 0.41 | \$ | 510 | | Pay for Performance | Ф \$ | 7,716 | | \$ | 5,575 | | 0.21 | \$ | - , | \$ | 0.08 |
| \$ | | | 89.90 | \$ | 626,277 | * | 282.94 | \$ | 10,372 | | Total Revenues | Ψ | 7,878,370 \$ | | | 7,842,209 | \$ | 297.80 | \$ | 36,161 | | 1.60 |
| _ | • | | | | • | | | | • | | | | | | | | | | | • | | |
| _ | | | | _ | | _ | | _ | | | Healthcare Expenses | | | | _ | | _ | | _ | | _ | |
| \$ | 319,061 | | 45.28 | \$ | 334,021 | | 150.91 | \$ | 14,960 | | Capitation | \$. | 4,086,451 | | | 4,109,447 | | 156.05 | \$ | , | \$ | 0.76 |
| \$ | 11,522 | | 5.25 | \$ | 6,419 | | 2.90 | \$ | (5,103) | . , | Provider Incentives and Shared Risk | \$ | 69,321 \$ | | \$ | 65,510 | | 2.49 | \$ | (3,811) | | (0.15 |
| \$ | 76,850 | | 34.99 | \$ | 101,744 | | 45.97 | \$ | 24,894 | | Inpatient Claims | \$ | 1,047,978 \$ | | | 1,078,437 | | 40.95 | \$ | 30,459 | | 1.13 |
| \$ | 57,774 | * | 26.31 | \$ | 54,105 | | 24.44 | \$ | (3,669) | . , | Outpatient Claims | \$ | 849,945 \$ | | \$ | 852,731 | | 32.38 | \$ | , | \$ | 0.08 |
| \$ | 60,164 | | 27.40 | \$ | 52,404 | | 23.68 | \$ | (7,760) | . , | Skilled Nursing Facility | \$ | 632,116 | | \$ | 602,424 | | 22.88 | \$ | (29,692) | | (1.15 |
| \$ | 53,124 | * | 24.19 | \$ | 56,666 | | 25.60 | \$ | 3,542 | | Pharmacy | \$ | 648,480 \$ | | \$ | 657,658 | | 24.97 | \$ | , | \$ | 0.33 |
| \$ | 4,599 | * | 2.09 | \$ | 4,200 | | 1.90 | \$ | (399) | , , | Medical Administrative Expenses | \$ | 54,046 \$ | | \$ | 53,674 | • | 2.04 | \$ | (371) | | (0.02) |
| \$ | , | • | 65.51 | \$ | 609,558 | • | 275.39 | \$ | 26,465 | \$ 9.88 | Total Healthcare Expenses | \$ | 7,388,337 \$ | | \$ | , -, | \$ | 281.76 | \$ | 31,545 | | 0.99 |
| | 91.6 | 3% | | | 97.3 | % | | | 5.7% | | MCR(%) | | 93.89 | 6 | | 94.6 | 5% | | | 0.8% | | |
| \$ | 53,555 | \$ 2 | 24.39 | \$ | 16,718 | \$ | 7.55 | \$ | 36,837 | \$ 16.83 | Operating Margin | \$ | 490,033 \$ | 18.62 | \$ | 422,328 | \$ | 16.04 | \$ | 67,706 | \$ | 2.59 |
| \$ | 34,672 | \$ 1 | 15.79 | \$ | 33,640 | \$ | 15.20 | \$ | (1,032) | \$ (0.59) | Total Operating Expenses | \$ | 394,668 \$ | 15.00 | \$ | 396,294 | \$ | 15.05 | \$ | 1,626 | \$ | 0.05 |
| | 5.49 | % | | | 5.49 | % | | | -0.1% | | Admin Ratio(%) | | 5.0% | , | | 5.1 | % | | | 0.0% | | |
| \$ | 18,883 | \$ | 8.60 | \$ | (16,922) | \$ | (7.64) | \$ | 35,805 | \$ 16.24 | Income (Loss) from Operations | \$ | 95,365 | 3.62 | \$ | 26,033 | \$ | 0.99 | \$ | 69,332 | \$ | 2.64 |
| \$ | (5,119) | \$ | (2.33) | \$ | (1,822) | \$ | (0.82) | \$ | (3,297) | \$ (1.51) | Other Income/(Expense), net | \$ | (22,983) \$ | (0.87) | \$ | (15,856) | \$ | (0.60) | \$ | (7,127) | \$ | (0.27) |
| \$ | 2,350 | | 1.07 | \$ | 1,352 | | 0.61 | \$ | 998 | | Interest Income, net | \$ | 26,723 | | \$ | 23,915 | | 0.91 | \$ | , | \$ | 0.11 |
| \$ | (10) | \$ | (0.00) | \$ | - : | \$ | - | \$ | (10) | \$ (0.00) | Realized Gain / Loss | \$ | 380 \$ | 0.01 | \$ | 393 | \$ | 0.01 | \$ | (13) | \$ | (0.00 |
| \$ | (907) | \$ | (0.41) | \$ | (1,206) | \$ | (0.54) | \$ | 298 | \$ 0.13 | Unrealized Gain / Loss | \$ | (8,222) \$ | (0.31) | \$ | (12,563) | \$ | (0.48) | \$ | 4,341 | \$ | 0.16 |
| \$ | (3,686) | \$ | (1.68) | \$ | (1,675) | \$ | (0.76) | \$ | (2,011) | \$ (0.92) | Total Non-Operating Income (Expense) | \$ | (4,102) \$ | (0.16) | \$ | (4,110) | \$ | (0.16) | \$ | 8 | \$ | 0.00 |
| • | 15,197 | ¢ | 6.92 | \$ | (18,596) | ¢ | (8.40) | \$ | 33,793 | \$ 15.32 | Net Surplus (Deficit) | • | 91,263 \$ | 3.47 | \$ | 21,923 | • | 0.83 | \$ | 69,340 | • | 2.64 |
| Ψ | 2.49 | | J.32 | Ψ | -3.09 | • | (0.40) | Ψ | 5.4% | | Margin(%) | Ψ | 1.2% | | <u> </u> | 0.3 | - | 0.03 | Ψ | 0.9% | | 2.04 |
| | 2.4% | /0 | | | -3.0 | 70 | | | 5.4% | | iviargiri(%) | | 1.2% | • | | 0.3 | /0 | | | 0.9% | | |



MediCal Plan Partners Income Statement (\$ in thousands)

September 2018

| Ac | rrent tual \$ | PM | IPM | | Current precast \$ | ı | РМРМ | | v <unfav> precast \$</unfav> | PMPM | | | YTD Actual \$ | I | РМРМ | F | YTD orecast | | РМРМ | | / <unfav> orecast \$</unfav> | PMPM |
|------|---------------------|-----|--------|----|--------------------------|----|--------|----------|--------------------------------------|---------|--------------------------------------|----------|---------------------|------------|--------|----------|----------------|----|--------|----|--------------------------------------|-------|
| 1,0 | 006,072 | | | | 1,014,104 | | | | (8,032) | | Membership Member Months | 1 | 2,168,934 | | | 1 | 2,175,822 | | | | (6,888) | |
| | | | | | | | | | | | Revenue | | | | | | | | | | | |
| \$ 2 | 237,929 \$ | : : | 236.49 | \$ | 232,879 | \$ | 229.64 | \$ | 5,050 \$ | 6.85 | Capitation | \$ | 2,943,834 | \$ | 241.91 | \$ | 2,940,069 | \$ | 241.47 | \$ | 3,765 \$ | 0.45 |
| \$ 2 | 237,929 \$ | | 236.49 | \$ | 232,879 | \$ | 229.64 | \$ | 5,050 \$ | 6.85 | Total Revenues | \$ | 2,943,834 | \$ | 241.91 | \$ | 2,940,069 | \$ | 241.47 | \$ | 3,765 \$ | 0.45 |
| | | | | | | | | | | | Healthcare Expenses | | | | | | | | | | | |
| \$ 2 | 226,671 \$ | : | 225.30 | \$ | 215,903 | \$ | 212.90 | \$ | (10,767) \$ | (12.40) | Capitation | \$ | 2,748,594 | \$ | 225.87 | \$ | 2,736,484 | \$ | 224.75 | \$ | (12,110) \$ | (1.12 |
| \$ | 4,424 \$ | | 4.40 | \$ | 1,890 | | 1.86 | \$ | (2,534) \$ | , , | Provider Incentives and Shared Risk | \$ | 26,441 | | 2.17 | \$ | 23,942 | | 1.97 | \$ | (2,499) \$ | |
| \$ | 0 \$ | | 0.00 | \$ | - | \$ | - | \$ | (0) \$ | ` ' | Inpatient Claims | \$ | (180) | | | \$ | (180) | | (0.01) | \$ | (0) \$ | , |
| \$ | (2) \$ | | (0.00) | \$ | - | \$ | - | \$ | 2 \$ | 0.00 | Outpatient Claims | \$ | (6) | \$ | (0.00) | \$ | (4) | \$ | (0.00) | \$ | 2 \$ | 0.00 |
| \$ | - \$ | ; | `- ' | \$ | - | \$ | - | \$ | - \$ | - | Pharmacy | \$ | 6 | \$ | 0.00 | \$ | | \$ | 0.00 | \$ | - \$ | (0.00 |
| \$ | 626 \$ | | 0.62 | \$ | 634 | \$ | 0.63 | \$ | 9 \$ | 0.00 | Medical Administrative Expenses | \$ | 7,855 | \$ | 0.65 | \$ | 7,998 | \$ | 0.66 | \$ | 143 \$ | 0.01 |
| \$ 2 | 231,719 \$ | | 230.32 | \$ | 218,428 | \$ | 215.39 | \$ | (13,291) \$ | (14.93) | Total Healthcare Expenses | \$ | 2,782,711 | \$ | 228.67 | \$ | 2,768,246 | \$ | 227.36 | \$ | (14,465) \$ | (1.32 |
| | 97.4% | 6 | | | 93.8 | 3% | | | -3.6% | | MCR(%) | | 94. | 5% | | | 94.2 | 2% | | | -0.4% | |
| \$ | 6,210 \$ | i | 6.17 | \$ | 14,451 | \$ | 14.25 | \$ | (8,241) \$ | (8.08) | Operating Margin | \$ | 161,123 | \$ | 13.24 | \$ | 171,822 | \$ | 14.11 | \$ | (10,699) \$ | (0.87 |
| \$ | 4,997 \$ | | 4.97 | \$ | 4,995 | \$ | 4.93 | \$ | (3) \$ | (0.04) | Total Operating Expenses | \$ | 58,732 | \$ | 4.83 | \$ | 59,141 | \$ | 4.86 | \$ | 409 \$ | 0.03 |
| | 2.1% | , | | | 2.1 | % | | | 0.0% | | Admin Ratio(%) | | 2.0 | 0% | | | 2.0 |)% | | | 0.0% | |
| \$ | 1,213 \$ | | 1.21 | \$ | 9,457 | \$ | 9.33 | \$ | (8,244) \$ | (8.12) | Income (Loss) from Operations | \$ | 102,391 | \$ | 8.41 | \$ | 112,682 | \$ | 9.25 | \$ | (10,291) \$ | (0.84 |
| \$ | 636 \$ | | 0.63 | \$ | 69 | \$ | 0.07 | \$ | 567 \$ | 0.56 | Total Non-Operating Income (Expense) | \$ | 8,416 | \$ | 0.69 | \$ | 5,131 | \$ | 0.42 | \$ | 3,284 \$ | 0.27 |
| \$ | 1,848 \$ | | 1.84 | \$ | 9,525 | \$ | 9.39 | <u> </u> | (7,677) \$ | (7.56) | Net Surplus (Deficit) | \$ | 110,807 | \$ | 9.11 | \$ | 117,813 | \$ | 9.68 | \$ | (7,006) \$ | (0.57 |
| Ψ | 0.8% | | 1.04 | Ψ | 9,323 | | 3.33 | Ψ | -3.3% | | Margin(%) | <u> </u> | | 3 % | 3.11 | <u> </u> | 4.0 | | 3.00 | Ψ | -0.2% | (0.57 |



MediCal Direct SPD-CCI Income Statement (\$ in thousands)

September 2018

| Current Actual | РМРМ | | Current Forecast | РМРМ | | / <unfav> orecast \$</unfav> | РМРМ | | | YTD Actual | РМРМ | F | YTD orecast \$ | | РМРМ | | <unfav> precast \$</unfav> | PMPM |
|----------------------|----------|-------|----------------------|----------|----|--------------------------------------|----------|--------------------------------------|----|----------------------|----------|----|----------------------|----|----------|----|------------------------------------|----------|
| a a | FIVIFIVI | | Ф | FIVIFIVI | | Ф | FIVIFIVI | Membership | _ | Φ | FIVIFIVI | | ð | | FIVIFIVI | | Ψ | FIVIFIVI |
| 202,747 | | | 218,591 | | | (15,844) | | Member Months | | 2,637,785 | | | 2,646,752 | | | | (8,967) | |
| | | | | | | | | Revenue | | | | | | | | | | |
| 135,767 | 669.6 | 1 \$ | 148,319 | 678.52 | \$ | (12,552) \$ | (8.89) | Capitation | \$ | 2,122,309 \$ | 804.58 | \$ | 2,115,354 | \$ | 799.23 | \$ | 6,954 \$ | 5.3 |
| 135,767 | 669.6 | \$ | 148,319 | 678.52 | \$ | (12,552) \$ | (8.89) | Total Revenues | \$ | 2,122,309 \$ | 804.58 | \$ | 2,115,354 | \$ | 799.23 | \$ | 6,954 \$ | 5.3 |
| | | | | | | | | Healthcare Expenses | | | | | | | | | | |
| 16,706 | 82.4 |) \$ | 15,285 | 69.92 | \$ | (1,422) \$ | (12.48) | Capitation | \$ | 204,056 \$ | 77.36 | \$ | 201,511 | \$ | 76.14 | \$ | (2,545) \$ | (1. |
| 1,580 | 7.7 | 9 \$ | (1,477) | (6.76) | \$ | (3,057) \$ | (14.55) | Provider Incentives and Shared Risk | \$ | (19,273) \$ | (7.31) | \$ | (30,655) | \$ | (11.58) | \$ | (11,382) \$ | (4. |
| 30,957 | 152.6 | 9 \$ | , , , | | \$ | 12,540 \$ | 46.30 | Inpatient Claims | \$ | 474,737 \$ | | \$ | 477,483 | \$ | 180.40 | \$ | 2,746 \$ | Ò |
| 29,475 | 145.3 | 3 \$ | 28,025 | 128.21 | \$ | (1,450) \$ | (17.17) | Outpatient Claims | \$ | 537,744 \$ | 203.86 | \$ | 540,711 | \$ | 204.29 | \$ | 2,967 \$ | 0 |
| 55,938 | 275.9 |) \$ | 45,126 | 206.44 | \$ | (10,812) \$ | (69.46) | Skilled Nursing Facility | \$ | 570,908 \$ | 216.43 | \$ | 531,427 | \$ | 200.78 | \$ | (39,481) \$ | (15 |
| 16,132 | 79.5 | 7 \$ | 19,741 | 90.31 | \$ | 3,609 \$ | 10.74 | Pharmacy | \$ | 208,239 \$ | 78.94 | \$ | 218,053 | \$ | 82.38 | \$ | 9,814 \$ | ` 3 |
| 1,587 | 7.8 | 3 \$ | 1,248 | 5.71 | \$ | (339) \$ | (2.12) | Medical Administrative Expenses | \$ | 18,735 \$ | 7.10 | \$ | 17,929 | \$ | 6.77 | \$ | (806) \$ | (0. |
| 152,376 | 751.5 | 5 \$ | 151,445 | 692.82 | \$ | (931) \$ | (58.73) | Total Healthcare Expenses | \$ | 1,995,147 \$ | 756.37 | \$ | 1,956,459 | \$ | 739.19 | \$ | (38,688) \$ | (17 |
| 112.2 | 2% | | 102.1 | % | | -10.1% | | MCR(%) | | 94.0% | 6 | | 92. | 5% | | | -1.5% | |
| (16,609) | 81.9 | 2) \$ | (3,125) | (14.30) | \$ | (13,483) \$ | (67.62) | Operating Margin | \$ | 127,162 \$ | 48.21 | \$ | 158,895 | \$ | 60.03 | \$ | (31,733) \$ | (11. |
| 11,385 | 56.1 | \$ | 11,171 | 51.10 | \$ | (214) \$ | (5.05) | Total Operating Expenses | \$ | 144,837 \$ | 54.91 | \$ | 145,083 | \$ | 54.82 | \$ | 246 \$ | (0 |
| 8.49 | % | | 7.5% | ó | | -0.9% | | Admin Ratio(%) | | 6.8% | | | 6.9 | 9% | | | 0.0% | |
| (27,994) | (138.0 | 7) \$ | (14,296) | (65.40) | \$ | (13,698) \$ | (72.67) | Income (Loss) from Operations | \$ | (17,675) \$ | (6.70) | \$ | 13,811 | \$ | 5.22 | \$ | (31,487) \$ | (11 |
| 411 \$ | 3 2.0 | 3 \$ | 42 \$ | 0.19 | \$ | 368 \$ | 1.83 | Total Non-Operating Income (Expense) | \$ | 5,856 \$ | 2.22 | \$ | 3,599 | \$ | 1.36 | \$ | 2,258 \$ | 0 |
| (27 502) (| 420.0 | · · | (44.054) | (CE 04) | • | (42.220) 🎓 | (70.04) | Not Complete (Deficit) | \$ | (44.940) * | (4.40) | _ | 47.440 | • | 6 EC | _ | (20, 220) | 14.4 |
| (27,583) \$ -20.3 | | 5) \$ | (14,254) \$ -9.69 | . , | \$ | (13,329) \$ -10.7% | (70.84) | Net Surplus (Deficit) Margin(%) | \$ | (11,819) \$ -0.6% | | \$ | 17,410 | | 6.58 | \$ | (29,229) \$ -1.4% | (11 |



MediCal Direct TANF-MCE Income Statement (\$ in thousands)

September 2018

| Current Actual | | | Cur Fore | | | | | Unfav> ecast | | | | YTD Actual | | F | YTD Forecast | | | / <unfav> orecast</unfav> | | |
|-------------------|-------|-------|-------------|---------|-------|-----|----|--------------------|--------|--------------------------------------|----------|---------------|--------|----|---------------------|---------|----|-------------------------------|----|--------|
| \$ | PMP | M | , | 5 | PMPM | | | \$ | PMPM | | | \$ | PMPM | | \$ | PMPM | | \$ | Р | MPM |
| 849,926 | | | 84 | 11,895 | | | | 8,031 | | Membership Member Months | | 10,023,318 | | | 10,017,944 | | | 5,374 | | |
| | | | | | | | | | | Revenue | | | | | | | | | | |
| \$ 190,384 | | | | 32,372 | | | \$ | 8,012 \$ | | Capitation | | 2,133,753 \$ | 212.88 | | 2,119,231 | | \$ | 14,521 | | 1.34 |
| \$ 190,384 | \$ 22 | 24.00 | \$ 18 | 32,372 | 216. | 62 | \$ | 8,012 \$ | 7.38 | Total Revenues | \$ | 2,133,753 \$ | 212.88 | \$ | 2,119,231 | 211.54 | \$ | 14,521 | \$ | 1.34 |
| | | | | | | | | | | Healthcare Expenses | | | | | | | | | | |
| \$ 42,550 | \$ 5 | 50.06 | \$ | 2,007 | 85. | 53 | \$ | 29,457 \$ | 35.47 | Capitation | \$ | 790,174 \$ | 78.83 | \$ | 829,374 | 82.79 | \$ | 39,200 | \$ | 3.96 |
| \$ 1,786 | | 2.10 | \$ | 4,997 | | | \$ | 3,211 \$ | | Provider Incentives and Shared Risk | \$ | 35,196 \$ | 3.51 | \$ | 49,911 | | \$ | 14,715 | | 1.47 |
| \$ 38,112 | \$ 4 | 44.84 | \$ 4 | 17,874 | 56. | 37 | \$ | 9,763 \$ | 12.02 | Inpatient Claims | \$ | 496,157 \$ | 49.50 | \$ | 513,759 | 51.28 | \$ | 17,602 | \$ | 1.78 |
| \$ 23,923 | \$ 2 | 28.15 | \$ 2 | 21,597 | 25. | 65 | \$ | (2,326) \$ | (2.49) | | | 261,642 \$ | 26.10 | \$ | 257,386 | 25.69 | \$ | (4,256) | \$ | (0.41) |
| \$ 2,592 | \$ | 3.05 | \$ | 5,700 | 6. | 77 | \$ | 3,107 \$ | 3.72 | | | 39,417 \$ | 3.93 | \$ | 49,958 | 4.99 | \$ | 10,541 | \$ | 1.05 |
| \$ 31,586 | \$ 3 | 37.16 | \$ 2 | 29,780 | 35. | 37 | \$ | (1,806) \$ | (1.79) | Pharmacy | \$ | 378,163 \$ | 37.73 | \$ | 368,238 | 36.76 | \$ | (9,925) | \$ | (0.97) |
| \$ 1,953 | \$ | 2.30 | \$ | 1,707 | 2. | 03 | \$ | (247) \$ | (0.27) | Medical Administrative Expenses | \$ | 21,147 \$ | 2.11 | \$ | 20,809 | 2.08 | \$ | (338) | \$ | (0.03) |
| \$ 142,502 | \$ 16 | 67.66 | \$ 18 | 33,660 | 218. | 15 | \$ | 41,159 \$ | 50.49 | Total Healthcare Expenses | \$ | 2,021,896 \$ | 201.72 | \$ | 2,089,435 | 208.57 | \$ | 67,539 | \$ | 6.85 |
| 74 | 1.8% | | | 100.7 | % | | | 25.9% | | MCR(%) | | 94.8% | 5 | | 98.69 | % | | 3.8% | , | |
| \$ 47,883 | \$! | 56.34 | \$ | (1,289) | 5 (1. | 53) | \$ | 49,171 \$ | 57.87 | Operating Margin | \$ | 111,857 \$ | 11.16 | \$ | 29,797 | 2.97 | \$ | 82,060 | \$ | 8.19 |
| \$ 11,137 | \$ | 13.10 | \$ | 11,768 | 3 13. | 98 | \$ | 631 \$ | 0.87 | Total Operating Expenses | \$ | 126,241 \$ | 12.59 | \$ | 130,541 | 13.03 | \$ | 4,300 | \$ | 0.44 |
| 5. | .8% | | | 6.5% | ó | | | 0.6% | | Admin Ratio(%) | | 5.9% | | | 6.2% | ó | | 0.2% | , | |
| \$ 36,746 | \$ 4 | 43.23 | \$ (| 3,057) | (15. | 51) | \$ | 49,802 \$ | 58.74 | Income (Loss) from Operations | \$ | (14,384) \$ | (1.44) | \$ | (100,744) | (10.06) | \$ | 86,361 | \$ | 8.62 |
| \$ 198 | \$ | 0.23 | \$ | 33 | 6 0. |)4 | \$ | 165 \$ | 0.19 | Total Non-Operating Income (Expense) | \$ | 4,117 \$ | 0.41 | \$ | 2,505 | 0.25 | \$ | 1,612 | \$ | 0.16 |
| \$ 36,944 | ¢ | 43.47 | \$ (| 13,023) | (15. | 17\ | \$ | 49,968 \$ | 58.94 | Net Surplus (Deficit) | - | (10,266) \$ | (1.02) | • | (98,239) | (9.81) | \$ | 87,973 | \$ | 8.78 |
| | 9.4% | +3.47 | ъ (| -7.19 | | +/) | Þ | 49,968 \$ 26.5% | 30.94 | Margin(%) | <u> </u> | -0.5% | , , | Þ | (98,239) 3 -4.69 | _ ' | ð | 4.2% | _ | 0.76 |



PMPM

626.31

132.30

294.68

130.47

97.36 \$

50.97 \$

26.68 \$

(40.35)

91.34 \$

(131.69)

0.53 \$

(131.16)

21,316 \$ 1,318.42

21,316 \$ 1,318.42

Current

Actual

\$

16,168

10.126 \$

2.139 \$

4.764 \$

2.109 \$

1.574 \$

824 \$

431 \$

103.1%

(652) \$

1,477 \$

(2,129) \$

(2,121) \$

6.9%

9 \$

21,969 \$ 1,358.77

\$

\$

\$

\$

\$

\$

\$

\$

CMC Income Statement (\$ in thousands)

\$

\$

\$

\$

\$

\$

\$

\$

Current

Forecast

\$

15,788

19,147 \$

9.300 \$

526 \$

3.615 \$

1.345 \$

1.579 \$

1.230 \$

1,020 \$

1,306 \$

(287) \$

(284) \$

-1.5%

6.8%

2 \$

532 \$

94.7%

18,127 \$ 1,148.16

19,147 \$ 1,212.75

PMPM

1,212.75

589.04

33.34

229.00

85.21

100.00

77.90

33.68

64.59

82.75 \$

(18.16) \$

0.16

(18.00)

\$

\$

\$

\$

\$

Fav<Unfav>

Forecast

\$

380

2,169 \$

2,169 \$

(826) \$

(1.613) \$

(1,149) \$

(764) \$

406 \$

100 \$

-8.4%

(1,672) \$

(170) \$

-0.1%

6 \$

(1,842) \$

(1,836) \$

(3,841) \$

5 \$

PMPM

105.67

105.67

(37.27)

(98.96)

(65.68)

(45.27)

2.64

26.93

7.00

(210.61)

(104.94)

(8.59)

(113.53)

0.37

(113.16)

Net Surplus (Deficit)

Margin(%)

September 2018 YTD YTD Fav<Unfav> Actual **Forecast** Forecast \$ **PMPM** \$ **PMPM** \$ **PMPM** Membership Member Months 187,469 186,792 677 Revenue Capitation 241,272 \$ 1,287.00 \$ 232,094 \$ 1,242.53 9,178 \$ 44.47 \$ 232,094 \$ 1,242.53 44.47 **Total Revenues** 241,272 \$ 1,287.00 9,178 \$ Healthcare Expenses Capitation 112.262 \$ 598.83 \$ 110.372 \$ (1.890) \$ (7.95)\$ (17.63) Provider Incentives and Shared Risk 14.708 \$ 78.45 11.362 60.83 (3.346) \$ \$ \$ (2,994) \$ Inpatient Claims 39.957 \$ 213.14 36.962 197.88 \$ \$ (15.26)**Outpatient Claims** 33.839 \$ 180.50 32.604 \$ 174.55 (1,235) \$ \$ \$ (5.96)Skilled Nursing Facility \$ 21.144 \$ 112.79 \$ 20.802 \$ 111.37 (342) \$ (1.42)Pharmacv 12.822 \$ 68.39 \$ 17.703 \$ 94.78 4.882 \$ 26.38 \$ Medical Administrative Expenses 5.370 \$ 28.64 \$ 5,870 \$ 31.43 \$ 501 \$ 2.78 \$ \$ **Total Healthcare Expenses** 240,100 \$ 1,280.75 \$ 235,676 \$ 1,261.71 (4,424) \$ (19.04) MCR(%) 99.5% 101.5% 2.0% 1,171 \$ (3,582) \$ 4,754 \$ **Operating Margin** 6.25 \$ (19.18) \$ 25.43 **Total Operating Expenses** 17,736 \$ 94.61 \$ 16,508 \$ 88.38 \$ (1,228) \$ (6.23)Admin Ratio(%) 7.4% -0.2% 7.1% \$ (16,565) \$ (88.36) \$ (20,091) \$ (107.56) \$ 3,526 \$ 19.20 Income (Loss) from Operations **Total Non-Operating Income (Expense)** \$ 133 \$ 0.71 \$ 94 \$ 0.50 39 \$ 0.21

(87.65) \$

(19,997) \$

-8.6%

(107.05)

3,565 \$

19.40

(16,432) \$

-6.8%



Commercial Income Statement (\$ in thousands)

September 2018

| | urrent ctual | PMPM | | Current orecast | | РМРМ | | <unfav> orecast</unfav> | PMPM | | | YTD Actual | | РМРМ | F | YTD orecast | | РМРМ | | <unfav> orecast</unfav> | DI | мем |
|----------|-----------------|-----------|----|--------------------|----|-------------|----|-------------------------|----------|--------------------------------------|----|---------------|----|-------------|----|----------------|----|----------|----|-------------------------|----|---------|
| | 121,196 | FINIFINI | 1 | 23,063 | | - IVI F IVI | | (1,867) | FINIFINI | Membership Member Months | 1 | ,296,296 | | - IVI - IVI | | 1,306,384 | | rivirivi | | (10,088) | | III-IVI |
| | | | | | | | | | | Revenue | | | | | | | | | | | | |
| \$ | 49,845 | | \$ | 42,662 | • | 346.67 | \$ | 7,183 | | Capitation | \$ | | \$ | 331.32 | \$ | 429,886 | | 329.07 | \$ | (398) | - | 2.25 |
| \$ | 49,845 | 411.28 | \$ | 42,662 | \$ | 346.67 | \$ | 7,183 | 64.61 | Total Revenues | \$ | 429,487 | \$ | 331.32 | \$ | 429,886 | \$ | 329.07 | \$ | (398) | \$ | 2.25 |
| | | | | | | | | | | Healthcare Expenses | | | | | | | | | | | | |
| \$ | 23,008 | 189.84 | \$ | 21,527 | \$ | 174.93 | \$ | (1,480) \$ | (14.91) | Capitation | \$ | 231,364 | \$ | 178.48 | \$ | 231,706 | \$ | 177.36 | \$ | 342 | \$ | (1.12) |
| \$ | 1,593 | 13.14 | \$ | 482 | \$ | 3.92 | \$ | (1,111) \$ | (9.22) | Provider Incentives and Shared Risk | \$ | 12,250 | \$ | 9.45 | \$ | 10,950 | \$ | 8.38 | \$ | (1,299) | \$ | (1.07) |
| \$ | 3,017 | \$ 24.89 | \$ | 6,756 | \$ | 54.90 | \$ | 3,740 \$ | 30.01 | Inpatient Claims | \$ | 37,307 | \$ | 28.78 | \$ | 50,413 | \$ | 38.59 | \$ | 13,106 | \$ | 9.81 |
| \$ | 2,269 | 18.72 | \$ | 3,138 | \$ | 25.50 | \$ | 869 \$ | 6.78 | Outpatient Claims | | 16,725 | \$ | 12.90 | \$ | 22,033 | \$ | 16.87 | \$ | 5,308 | \$ | 3.96 |
| \$ | 60 9 | 0.50 | \$ | - | \$ | - | \$ | (60) \$ | (0.50) | · | | 647 | \$ | 0.50 | \$ | 236 | \$ | 0.18 | \$ | (410) | \$ | (0.32) |
| \$ | 4,582 | 37.80 | \$ | 5,915 | \$ | 48.07 | \$ | 1,334 \$ | 10.26 | Pharmacy | \$ | 49,250 | \$ | 37.99 | \$ | 53,657 | \$ | 41.07 | \$ | 4,407 | \$ | 3.08 |
| \$ | 1 \$ | 0.01 | \$ | 80 | \$ | 0.65 | \$ | 78 \$ | 0.64 | Medical Administrative Expenses | \$ | 940 | \$ | 0.72 | \$ | 1,068 | \$ | 0.82 | \$ | 129 | \$ | 0.09 |
| \$ | 34,529 | 284.90 | \$ | 37,898 | \$ | 307.96 | \$ | 3,369 | 23.06 | Total Healthcare Expenses | \$ | 348,483 | \$ | 268.83 | \$ | 370,064 | \$ | 283.27 | \$ | 21,582 | \$ | 14.44 |
| | 69.39 | % | | 88.8 | 3% | ı | | 19.6% | | MCR(%) | | 81.1 | 1% | | | 86. | 1% | | | 4.9% | | |
| \$ | 15,316 | 126.38 | \$ | 4,764 | \$ | 38.71 | \$ | 10,552 | 87.66 | Operating Margin | \$ | 81,005 | \$ | 62.49 | \$ | 59,821 | \$ | 45.79 | \$ | 21,184 | \$ | 16.70 |
| \$ | 4,005 | 33.05 | \$ | 3,634 | \$ | 29.53 | \$ | (371) \$ | (3.52) | Total Operating Expenses | \$ | 36,038 | \$ | 27.80 | \$ | 36,024 | \$ | 27.58 | \$ | (14) | \$ | (0.23) |
| | 8.0% | 6 | | 8.59 | % | | | 0.5% | | Admin Ratio(%) | | 8.4 | % | | | 8.4 | 1% | | | 0.0% | | |
| \$ | 11,311 | 93.33 | \$ | 1,130 | \$ | 9.18 | \$ | 10,181 \$ | 84.15 | Income (Loss) from Operations | \$ | 44,967 | \$ | 34.69 | \$ | 23,798 | \$ | 18.22 | \$ | 21,170 | \$ | 16.47 |
| \$ | (573) | \$ (4.73) | \$ | (623) | \$ | (5.06) | \$ | 50 \$ | 0.34 | Total Non-Operating Income (Expense) | \$ | (6,573) | \$ | (5.07) | \$ | (6,804) | \$ | (5.21) | \$ | 231 | \$ | 0.14 |
| • | 40.720 | 00.00 | • | 507 | • | 4.42 | _ | 40 224 - 6 | 04.40 | Not Sumbre (Deficia) | • | 20 204 | • | 20.62 | • | 46 002 | • | 42.04 | • | 24 400 | • | 46.64 |
| <u> </u> | 10,738 | | \$ | 507 | | 4.12 | \$ | 10,231 | 84.48 | Net Surplus (Deficit) | Þ | 38,394 | | 29.62 | \$ | | | 13.01 | \$ | 21,400 | | 16.61 |
| | 21.59 | % | | 1.29 | % | | | 20.4% | | Margin(%) | | 8.9 | % | | | 4.0 |)% | | | 5.0% | | |



Comparative Balance Sheet

September 2018

| (Dollars in thousands) | Dec-17 | Mar-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 |
|---|-------------|-------------|-------------|-------------|-------------|-------------|
| ASSETS | | | | | | |
| CURRENT ASSETS | | | | | | |
| Total Current Assets | 4,530,417 | 4,422,273 | 4,357,889 | 4,362,384 | 4,135,489 | 4,015,955 |
| Capitalized Assets - net | 90,317 | 95,837 | 101,440 | 103,174 | 104,605 | 105,599 |
| NON-CURRENT ASSETS | 2,541 | 1,803 | 2,147 | 1,939 | 1,956 | 1,721 |
| TOTAL ASSETS | \$4,623,275 | \$4,519,913 | \$4,461,476 | \$4,467,497 | \$4,242,049 | \$4,123,276 |
| LIABILITIES AND FUND EQUITY | | | | | | |
| CURRENT LIABILITIES | | | | | | |
| Total Current Liability | 3,924,288 | 3,711,164 | 3,679,923 | 3,700,044 | 3,486,097 | 3,352,203 |
| Long Term Liability | 3,278 | 3,167 | 2,980 | 2,995 | 2,932 | 2,855 |
| Total Liabilities | \$3,927,566 | \$3,714,330 | \$3,682,903 | \$3,703,039 | \$3,489,029 | \$3,355,058 |
| FUND EQUITY | | | | | | |
| Invested in Capital Assets, net of related debt | 90,317 | 95,837 | 101,440 | 103,174 | 104,605 | 105,599 |
| Restricted Equity | 300 | 300 | 300 | 300 | 300 | 300 |
| Minimum Tangible Net Equity | 204,722 | 195,011 | 186,868 | 185,557 | 182,766 | 176,650 |
| Board Designated Funds | 3,509 | 3,106 | 43,356 | 40,107 | 39,987 | 35,992 |
| Unrestricted Net Assets | 396,861 | 511,329 | 446,609 | 435,319 | 425,363 | 449,676 |
| Total Fund Equity | \$695,709 | \$805,583 | \$778,573 | \$764,458 | \$753,020 | \$768,217 |
| TOTAL LIABILITIES AND FUND EQUITY | \$4,623,275 | \$4,519,913 | \$4,461,476 | \$4,467,497 | \$4,242,049 | \$4,123,276 |
| Solvency Ratios | | | | | | |
| Working Capital Ratio | 1.15 | 1.19 | 1.18 | 1.18 | 1.19 | 1.20 |
| Cash to Claims Ratio | 0.55 | 0.51 | 0.49 | 0.32 | 0.46 | 0.50 |
| Tangible Net Equity Ratio | 3.40 | 4.13 | 4.17 | 4.12 | 4.12 | 4.35 |



Cash Flows Statement (\$ in thousands)

September 2018

| | | Oct-17 | Nov-17 | Dec-17 | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | YTD |
|--|----------|-----------------------------|---------------------------|-------------------------|----------------------------|------------------------|---------------------------|----------------------------|--------------------------|-------------------------|---------------------------|--------------|----------------------------|-----------------------|
| Cash Flows from Operating Activities: | | | | | | | | | | | | | | |
| Capitation Revenue | \$ | 1,634,843 \$ | 566,698 \$ | 673,632 \$ | 620,269 \$ | 233,991 \$ | 931,384 \$ | 774,029 \$ | 564,908 \$ | 541,506 \$ | 124,981 \$ | 1,180,062 \$ | 755,536 \$ | 8,601,840 |
| Other Income (Expense), net | \$ | (33,467) \$ | 36,447 \$ | 1,376 \$ | 15 \$ | 4,389 \$ | 2,458 \$ | 1,873 \$ | (346,982) \$ | 349,550 \$ | (26,852) \$ | | 149 \$ | 20,930 |
| Healthcare Expenses | \$ | (1,087,533) \$ | (621,791) \$ | (780,923) \$ | (899,656) \$ | (343,564) \$ | (749,338) \$ | (473,839) \$ | (815,733) \$ | (542,018) \$ | (591,642) \$ | | (712,785) \$ | (8,462,064) |
| Operating Expenses | \$ | (21,619) \$ | (30,765) \$ | (41,937) \$ | (20,484) \$ | (20,878) \$ | (30,319) \$ | (30,435) \$ | (33,983) \$ | (29,187) \$ | (29,637) \$ | | (29,412) \$ | (344,457) |
| Net Cash Provided By Operating Activities | \$ | 492,224 \$ | (49,411) \$ | (147,851) \$ | (299,856) \$ | (126,062) \$ | 154,184 \$ | 271,628 \$ | (631,790) \$ | 319,852 \$ | (523,150) \$ | 342,993 \$ | 13,489 \$ | (183,751) |
| Cash Flows from Investing Activities | | | | | | | | | | | | | | |
| Purchase of investments - Net | \$ | 5,268 \$ | 12,379 \$ | (43,161) \$ | 116,515 \$ | 89,147 \$ | 71,371 \$ | 141,570 \$ | (16,667) \$ | 362,684 \$ | 1,771 \$ | (1,221) \$ | (48,215) \$ | 691,442 |
| Purchase of Capital Assets | \$ | (1,791) \$ | (2,799) \$ | (3,770) \$ | (5,045) \$ | (4,161) \$ | (1,346) \$ | (3,302) \$ | (4,314) \$ | (3,006) \$ | (3,539) \$ | (3,069) \$ | (2,881) \$ | (39,022) |
| Net Cash Provided By Investing Activities | \$ | 3,477 \$ | 9,580 \$ | (46,930) \$ | 111,470 \$ | 84,986 \$ | 70,025 \$ | 138,268 \$ | (20,980) \$ | 359,678 \$ | (1,768) \$ | (4,290) \$ | (51,096) \$ | 652,420 |
| Cash Flows from Financing Activities: | | | | | | | | | | | | | | |
| Gross Premium Tax (MCO Sales Tax) - Net | \$ | (8,283) \$ | (0) \$ | 13,590 \$ | 44,162 \$ | 13,769 \$ | (4,101) \$ | 12,113 \$ | 11,874 \$ | (37,008) \$ | (3) \$ | 15 \$ | 44,079 \$ | 90,206 |
| Pass through transactions (AB 85, IGT, etc.) | \$ | (796,055) \$ | - \$ | (37,922) \$ | (32,698) \$ | 1,149 \$ | 1,175 \$ | 585,837 \$ | (266,508) \$ | (324,942) \$ | - \$ | | (6,333) \$ | (876,297) |
| Net Cash Provided By Financing Activities | \$ | (804,338) \$ | (0) \$ | (24,332) \$ | 11,464 \$ | 14,918 \$ | (2,926) \$ | 597,949 \$ | (254,634) \$ | (361,950) \$ | (3) \$ | 15 \$ | 37,746 \$ | (786,090) |
| Net Increase in Cash and Cash Equivalents | \$ | (308,637) \$ | (39,831) \$ | (219,114) \$ | (176,921) \$ | (26,159) \$ | 221,283 \$ | 1,007,845 \$ | (907,404) \$ | 317,581 \$ | (524,921) \$ | 338,718 \$ | 138 \$ | (317,422) |
| Cash and Cash Equivalents, Beginning | \$ | 915,825 \$ | 607,188 \$ | 567,357 \$ | 348,243 \$ | 171,322 \$ | 145,163 \$ | 366,446 \$ | 1,374,291 \$ | 466,887 \$ | 784,468 \$ | 259,547 \$ | 598,265 \$ | 915,825 |
| Cash and Cash Equivalents, Ending | \$ | 607,188 \$ | 567,357 \$ | 348,243 \$ | 171,322 \$ | 145,163 \$ | 366,446 \$ | 1,374,291 \$ | 466,887 \$ | 784,468 \$ | 259,547 \$ | 598,265 \$ | 598,403 \$ | 598,403 |
| Reconciliation of Income from Operations to Net Cash Provide Excess of Revenues over Expenses | \$ | (11,996) \$ | 27,085 \$ | 3,665 \$ | 39,927 \$ | 10,274 \$ | 59,673 \$ | (10,704) \$ | (11,823) \$ | (4,482) \$ | (14,116) \$ | (11,437) \$ | 15,197 \$ | 91,263 |
| Adjustments to Excess of Revenues Over Expenses: | | | | | | | | | | | | | | |
| Depreciation | \$ | 1,660 \$ | 1,654 \$ | 1,654 \$ | 1,678 \$ | 1,678 \$ | 1,675 \$ | 1,688 \$ | 1,664 \$ | 1,666 \$ | 1,805 \$ | 1,638 \$ | 1,886 \$ | 20,348 |
| Realized and Unrealized (Gain)/Loss on Investments | \$ | 269 \$ | 2,174 \$ | 527 \$ | 2,235 \$ | 2,237 \$ | 417 \$ | 740 \$ | (1,251) \$ | 806 \$ | (48) \$ | (1,180) \$ | 917 \$ | 7,842 |
| Deferred Rent | \$ | (37) \$ | (50) \$ | (123) \$ | (27) \$ | (30) \$ | (55) \$ | (59) \$ | (64) \$ | (64) \$ | 15 \$ | (64) \$ | (76) \$ | (632) |
| Gross Premium Tax provision | \$ | 45 \$ | 545 \$ | 744 \$ | 451 \$ | 461 \$ | 183 \$ | 1,203 \$ | 543 \$ | 543 \$ | 577 \$ | 891 \$ | 754 \$ | 6,938 |
| Total Adjustments to Excess of Revenues over Expenses | \$ | 1,937 \$ | 4,323 \$ | 2,802 \$ | 4,337 \$ | 4,346 \$ | 2,220 \$ | 3,573 \$ | 892 \$ | 2,951 \$ | 2,349 \$ | 1,285 \$ | 3,480 \$ | 34,496 |
| Changes in Operating Assets and Liabilities: | | | | | | | | | | | | | | |
| Capitation Receivable | \$ | 931,123 \$ | (156,132) \$ | (68,500) \$ | (5,357) \$ | (379,257) \$ | 201,311 \$ | 101,854 \$ | (13,833) \$ | (85,276) \$ | (489,330) \$ | | 133,454 \$ | 717,379 |
| Interest and Non-Operating Receivables | \$ | (35,261) \$ | 34,817 \$ | (140) \$ | (2,254) \$ | 2,167 \$ | 106 \$ | 558 \$ | (350,135) \$ | 349,723 \$ | (29,478) \$ | | (1,108) \$ | (920) |
| Prepaid and Other Current Assets | \$ | (290) \$ | (2,845) \$ | 488 \$ | 9,826 \$ | 463 \$ | 1,481 \$ | (3,361) \$ | 1,108 \$ | 83 \$ | (482) \$ | | 2,013 \$ | 9,457 |
| Accounts Payable and Accrued Liabilities | \$ \$ | 3,988 \$ | 2,182 \$ | (18,534) \$ | (1,777) \$ | 6,123 \$ | 698 \$ | 1,246 \$ | (4,046) \$ | (3,584) \$ | 2,165 \$ | | (1,139) \$ | (7,028) |
| Subcapitation Payable | - | 125,267 \$ | 70,097 \$ | 40,354 \$ | (156,410) \$ | 16,018 \$ | 53,494 \$ | 221,818 \$ | (126,398) \$ | 74,746 \$ | (53,284) \$ | | (124,475) \$ | (138,893) |
| MediCal Adult Expansion Payable Deferred Capitation Revenue | \$ \$ | (510,227) \$ (28,679) \$ | (11,477) \$ (3,833) \$ | (92,538) \$ 3,981 \$ | (172,330) \$ (9,317) \$ | 206,568 \$ 1.939 \$ | (185,121) \$ 20.035 \$ | (43,004) \$ (22,061) \$ | (114,258) \$ 2,102 \$ | (3,069) \$ 12,656 \$ | (9,888) \$ (18,341) \$ | | (10,327) \$ (27,543) \$ | (952,124) (46,622) |
| Accrued Medical Expenses | \$ \$ | 8.522 \$ | (3,633) \$ | 5.056 \$ | 10.879 \$ | 1,939 \$ | (4,702) \$ | 7,931 \$ | (14,043) \$ | (70,430) \$ | 7.459 \$ | | (27,543) \$ (10,426) \$ | (61,955 |
| Reserve for Claims | \$ \$ | 3.319 \$ | (7,228) \$ | 6,056 \$ | (16,283) \$ | 3.994 \$ | 5,026 \$ | 3,274 \$ | (4,101) \$ | 43.435 \$ | 74,298 \$ | (,, - | 25,479 \$ | 167.714 |
| Reserve for Provider Incentives | \$ | 3,922 \$ | (6,151) \$ | (29,760) \$ | (954) \$ | - \$ | - \$ | 11,333 \$ | 2.833 \$ | 2.833 \$ | 2.833 \$ | | 7.018 \$ | 26 |
| Grants Payable | \$ | 598 \$ | 739 \$ | (782) \$ | (141) \$ | (50) \$ | (38) \$ | (830) \$ | (88) \$ | 268 \$ | 2,664 \$ | (750) \$ | 1,866 \$ | 3,456 |
| Net Changes in Operating Assets and Liabilities | \$ | 502,282 \$ | (80,819) \$ | (154,318) \$ | (344,120) \$ | (140,683) \$ | 92,291 \$ | 278,759 \$ | (620,859) \$ | 321,384 \$ | (511,384) \$ | 353,145 \$ | (5,188) \$ | (309,510) |
| Not Cook Brayidad By Operating Activiti | _ | 492.224 \$ | (40.411) * | (147 0E1) ¢ | (200 SEC) ¢ | (126.062) 6 | 154.184 \$ | 271.628 \$ | (624 700\ e | 240.052 # | (E32.1E0) é | 342.993 \$ | 13.489 \$ | (402 754) |
| Net Cash Provided By Operating Activities | \$ | 492,224 \$ | (49,411) \$ | (147,851) \$ | (299,856) \$ | (126,062) \$ | 154,184 \$ | 2/1,628 \$ | (631,790) \$ | 319,852 \$ | (523,150) \$ | 342,993 \$ | 13,489 \$ | (183,751) |



DATE: November 12, 2018

TO: Finance & Budget Committee

FROM: Marie Montgomery, Chief Financial Officer

SUBJECT: Monthly Investment Transaction Report for October 2018

To keep the Committee apprised of L.A. Care's investment portfolios and to comply with California Government Code Section 53607, attached are the monthly investment transaction details from October 1 to October 31, 2018.

L.A. Care's investment market value as of October 31, 2018 was \$1.4 billion. This includes our funds invested with the government pooled funds. L.A. Care has approximately \$60 million invested with the statewide Local Agency Investment Fund (LAIF), and approximately \$103 million invested with the Los Angeles County Pooled Investment Fund (LACPIF).

The remainder as of October 31, 2018, \$1.2 billion, respectively, is managed by two independent asset managers, 1) Payden & Rygel and 2) New England Asset Management (NEAM) and is divided into three portfolios based on investment style,

- 1. Payden & Rygel Short-term portfolio
- 2. Payden & Rygel Extended term portfolio
- 3. New England Asset Management Corporate notes extended term portfolio

The transactions within these three portfolios are included in the attached reports.

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|----------------|---|----------------------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/03/18 | 10/04/18 | Buy | 30,000,000.000 | FHLB DISCOUNT NOTE MAT 10/10/18 Cpn | 313385J98 | (29,989,250.00) | | 0.00 | 0.00 | (29,989,250.00) |
| 10/10/18 | 10/11/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | (49,980,020.83) | | 0.00 | 0.00 | (49,980,020.83) |
| 10/10/18 | 10/11/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | (49,980,020.83) | | 0.00 | 0.00 | (49,980,020.83) |
| 10/10/18 | 10/11/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | (49,980,020.83) | | 0.00 | 0.00 | (49,980,020.83) |
| 10/10/18 | 10/11/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | (49,980,020.83) | | 0.00 | 0.00 | (49,980,020.83) |
| 10/10/18 | 10/11/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | (49,980,020.83) | | 0.00 | 0.00 | (49,980,020.83) |
| 10/10/18 | 10/11/18 | Buy | 40,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | (39,984,016.67) | | 0.00 | 0.00 | (39,984,016.67) |
| 10/10/18 | 10/11/18 | Buy | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/15/18 Cpn | 313385K62 | (49,988,222.22) | | 0.00 | 0.00 | (49,988,222.22) |
| 10/11/18 | 10/11/18 | Buy | 3,000,000.000 | NY LONG ISLAND POWER MAT 01/09/19 Cpn 2.45 | AUTH CP 54270XAE7 | (3,000,000.00) | | 0.00 | 0.00 | (3,000,000.00) |
| 10/15/18 | 10/17/18 | Buy | 2,000,000.000 | CA UNIVERSITY OF CALIF MAT 05/15/20 Cpn 3.02 | ORNIA T 91412GTB1 | (2,000,460.00) | (25,468.44) | 0.00 | 0.00 | (2,025,928.44) |
| 10/17/18 | 10/18/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | (49,979,583.33) | | 0.00 | 0.00 | (49,979,583.33) |
| 10/17/18 | 10/18/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | (49,979,583.33) | | 0.00 | 0.00 | (49,979,583.33) |
| 10/17/18 | 10/18/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | (49,979,583.33) | | 0.00 | 0.00 | (49,979,583.33) |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|----------------|--|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/18/18 | 10/18/18 | Buy | 25,000,000.000 | FHLB DISCOUNT NOTE MAT 10/22/18 Cpn | 313385L53 | (24,994,111.11) | | 0.00 | 0.00 | (24,994,111.11) |
| 10/17/18 | 10/18/18 | Buy | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/24/18 Cpn | 313385L79 | (49,982,000.00) | | 0.00 | 0.00 | (49,982,000.00) |
| 10/17/18 | 10/18/18 | Buy | 25,000,000.000 | FHLB DISCOUNT NOTE MAT 10/24/18 Cpn | 313385L79 | (24,991,000.00) | | 0.00 | 0.00 | (24,991,000.00) |
| 10/18/18 | 10/18/18 | Buy | 18,000,000.000 | FNMA DISCOUNT NOTE MAT 11/14/18 Cpn | 313589P49 | (17,970,840.00) | | 0.00 | 0.00 | (17,970,840.00) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | (49,982,408.33) | | 0.00 | 0.00 | (49,982,408.33) |
| 10/19/18 | 10/19/18 | Buy | 30,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | (29,989,445.00) | | 0.00 | 0.00 | (29,989,445.00) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/01/18 Cpn | 912796QF9 | (49,961,343.06) | | 0.00 | 0.00 | (49,961,343.06) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/01/18 Cpn | 912796QF9 | (49,961,343.06) | | 0.00 | 0.00 | (49,961,343.06) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/01/18 Cpn | 912796QF9 | (49,961,343.06) | | 0.00 | 0.00 | (49,961,343.06) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/01/18 Cpn | 912796QF9 | (49,961,343.06) | | 0.00 | 0.00 | (49,961,343.06) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | (49,919,468.75) | | 0.00 | 0.00 | (49,919,468.75) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | (49,919,468.75) | | 0.00 | 0.00 | (49,919,468.75) |
| 10/19/18 | 10/19/18 | Buy | 25,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | (24,959,734.38) | | 0.00 | 0.00 | (24,959,734.38) |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|----------------|---|----------------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | (49,979,388.89) | | 0.00 | 0.00 | (49,979,388.89) |
| 10/19/18 | 10/19/18 | Buy | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | (49,979,388.89) | | 0.00 | 0.00 | (49,979,388.89) |
| 10/19/18 | 10/19/18 | Buy | 30,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | (29,987,633.33) | | 0.00 | 0.00 | (29,987,633.33) |
| 10/16/18 | 10/24/18 | Buy | 1,830,000.000 | NISSAN 2018-A A2A LEAS MAT 02/16/21 Cpn 3.03 | E 65478BAB7 | (1,829,965.23) | | 0.00 | 0.00 | (1,829,965.23) |
| 10/25/18 | 10/25/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/01/18 Cpn | 912796QF9 | (49,979,729.17) | | 0.00 | 0.00 | (49,979,729.17) |
| 10/25/18 | 10/25/18 | Buy | 25,000,000.000 | FAMC DISCOUNT NOTE MAT 10/26/18 Cpn | 31315LL97 | (24,998,527.78) | | 0.00 | 0.00 | (24,998,527.78) |
| 10/24/18 | 10/25/18 | Buy | 30,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | (29,998,208.33) | | 0.00 | 0.00 | (29,998,208.33) |
| 10/25/18 | 10/25/18 | Buy | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/29/18 Cpn | 313385M45 | (49,988,222.22) | | 0.00 | 0.00 | (49,988,222.22) |
| 10/25/18 | 10/25/18 | Buy | 25,000,000.000 | FNMA DISCOUNT NOTE MAT 10/26/18 Cpn | 313589L92 | (24,998,541.67) | | 0.00 | 0.00 | (24,998,541.67) |
| 10/26/18 | 10/26/18 | Buy | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/31/18 Cpn | 313385M60 | (49,985,277.78) | | 0.00 | 0.00 | (49,985,277.78) |
| 10/26/18 | 10/26/18 | Buy | 25,000,000.000 | FHLB DISCOUNT NOTE MAT 10/31/18 Cpn | 313385M60 | (24,992,638.89) | | 0.00 | 0.00 | (24,992,638.89) |
| 10/29/18 | 10/29/18 | Buy | 16,000,000.000 | FHLB DISCOUNT NOTE MAT 11/05/18 Cpn | 313385N36 | (15,993,373.33) | | 0.00 | 0.00 | (15,993,373.33) |
| 10/31/18 | 10/31/18 | Buy | 40,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | (39,965,000.00) | | 0.00 | 0.00 | (39,965,000.00) |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|-------------------|---|----------------------|--------------------|-------------------------------------|--------------------------|--------------------------|--------------------|
| 10/31/18 | 10/31/18 | Buy | 25,000,000.000 | FAMC DISCOUNT NOTE MAT 11/05/18 Cpn | 31315LN38 | (24,992,777.78) | | 0.00 | 0.00 | (24,992,777.78) |
| 10/31/18 | 10/31/18 | Buy | 10,300,000.000 | FHLB DISCOUNT NOTE MAT 11/07/18 Cpn | 313385N51 | (10,295,714.06) | | 0.00 | 0.00 | (10,295,714.06) |
| 10/23/18 | 10/31/18 | Buy | 1,900,000.000 | FHMS KI03 A 1MOFRN CM MAT 02/25/23 Cpn 2.51 | IBS 3137FJXN4 | (1,900,000.00) | | 0.00 | 0.00 | (1,900,000.00) |
| 10/31/18 | 11/01/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | (49,959,147.22) | | 0.00 | 0.00 | (49,959,147.22) |
| 10/31/18 | 11/01/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | (49,959,147.22) | | 0.00 | 0.00 | (49,959,147.22) |
| 10/31/18 | 11/01/18 | Buy | 50,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | (49,959,147.22) | | 0.00 | 0.00 | (49,959,147.22) |
| | | - | 1,678,030,000.000 | | | (1,677,096,480.60) | (25,468.44) | 0.00 | 0.00 | (1,677,121,949.04) |
| 10/01/18 | 10/01/18 | Coupon | | CA STATE GO/ULT TXB MAT 10/01/19 Cpn 2.25 | 13063DDD7 | | 28,125.00 | 0.00 | 0.00 | 28,125.00 |
| 10/01/18 | 10/01/18 | Coupon | | CA SAN MARCOS REDEV MAT 10/01/19 Cpn 2.00 | AGY TAB 79876CBP2 | | 25,900.00 | 0.00 | 0.00 | 25,900.00 |
| 10/01/18 | 10/15/18 | Coupon | | FHLMC #G15842 15YR MAT 04/01/19 Cpn 4.50 | 3128MEWB | | 52.73 | 0.00 | 0.00 | 52.73 |
| 10/01/18 | 10/15/18 | Coupon | | FHLMC #G15842 15YR MAT 04/01/19 Cpn 4.50 | 3128MEWB | | 3.87 | 0.00 | 0.00 | 3.87 |
| 10/15/18 | 10/15/18 | Coupon | | HONDA 2017-2 A2 CAR MAT 10/15/19 Cpn 1.46 | 43811BAB0 | | 3,201.30 | 0.00 | 0.00 | 3,201.30 |
| 10/15/18 | 10/15/18 | Coupon | | NISSAN 2017-B A2A LEAS MAT 12/16/19 Cpn 1.83 | | | 10,012.17 | 0.00 | 0.00 | 10,012.17 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|-------|--|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/15/18 | 10/15/18 | Coupon | | TOYOTA 2017-B A2A CAR MAT 01/15/20 Cpn 1.46 89190B | 3AB4 | 2,322.18 | 0.00 | 0.00 | 2,322.18 |
| 10/15/18 | 10/15/18 | Coupon | | TOYOTA 2018-A A2A CAR MAT 10/15/20 Cpn 2.10 89238B | BAB8 | 14,892.50 | 0.00 | 0.00 | 14,892.50 |
| 10/15/18 | 10/15/18 | Coupon | | USAA 2017-1 A3 CAR MAT 05/17/21 Cpn 1.70 90290A | AC1 | 5,624.17 | 0.00 | 0.00 | 5,624.17 |
| 10/18/18 | 10/18/18 | Coupon | | HONDA 2017-3 A2 CAR MAT 01/21/20 Cpn 1.57 43814Pa | PAB6 | 5,955.68 | 0.00 | 0.00 | 5,955.68 |
| 10/20/18 | 10/20/18 | Coupon | | BMW 2017-2 A2A LEASE MAT 02/20/20 Cpn 1.80 05584Pa | PAB3 | 6,188.44 | 0.00 | 0.00 | 6,188.44 |
| 10/01/18 | 10/25/18 | Coupon | | FHMS K708 A2 CMBS MAT 01/25/19 Cpn 2.13 3137AQ | QT24 | 1,924.79 | 0.00 | 0.00 | 1,924.79 |
| 10/01/18 | 10/25/18 | Coupon | | FHMS K708 A2 CMBS MAT 01/25/19 Cpn 2.13 3137AQ | QT24 | 1,436.41 | 0.00 | 0.00 | 1,436.41 |
| 10/01/18 | 10/25/18 | Coupon | | FHMS K710 A2 CMBS MAT 05/25/19 Cpn 1.88 3137AR | RPY6 | 2,933.40 | 0.00 | 0.00 | 2,933.40 |
| 10/01/18 | 10/25/18 | Coupon | | FHMS K710 A2 CMBS MAT 05/25/19 Cpn 1.88 3137AR | RPY6 | 337.88 | 0.00 | 0.00 | 337.88 |
| 10/01/18 | 10/25/18 | Coupon | | FHMS KJ04 A1 CMBS MAT 10/25/20 Cpn 1.38 3137BP | PCF4 | 1,154.74 | 0.00 | 0.00 | 1,154.74 |
| 10/01/18 | 10/25/18 | Coupon | | FNA 14-M1 ASQ2 CMBS MAT 11/25/18 Cpn 2.32 3136AH | HUV0 | 528.94 | 0.00 | 0.00 | 528.94 |
| 10/01/18 | 10/25/18 | Coupon | | FNA 2015-M13 ASQ2 CMBS MAT 09/25/19 Cpn 1.65 3136AQ | ΩDQ | 1,108.72 | 0.00 | 0.00 | 1,108.72 |
| 10/01/18 | 10/25/18 | Coupon | | FNA 2016-M6 ASQ2 CMBS MAT 06/25/19 Cpn 1.79 3136AS | SPX8 | 517.43 | 0.00 | 0.00 | 517.43 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|------------|--|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/01/18 | 10/25/18 | Coupon | | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | | 1.29 | 0.00 | 0.00 | 1.29 |
| 10/01/18 | 10/25/18 | Coupon | | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | | 1.29 | 0.00 | 0.00 | 1.29 |
| 10/01/18 | 10/25/18 | Coupon | | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | | 1.29 | 0.00 | 0.00 | 1.29 |
| 10/01/18 | 10/25/18 | Coupon | | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | | 1.29 | 0.00 | 0.00 | 1.29 |
| 10/01/18 | 10/25/18 | Coupon | | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | | 1.29 | 0.00 | 0.00 | 1.29 |
| 10/01/18 | 10/25/18 | Coupon | | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | | 1.29 | 0.00 | 0.00 | 1.29 |
| 10/01/18 | 10/25/18 | Coupon | | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | | 1.03 | 0.00 | 0.00 | 1.03 |
| 10/31/18 | 10/31/18 | Coupon | | U.S. TREASURY FRN MAT 04/30/20 Cpn 2.35 | 9128284K3 | | 138,691.69 | 0.00 | 0.00 | 138,691.69 |
| | | | | | | | 250,920.81 | 0.00 | 0.00 | 250,920.81 |
| 10/01/18 | 10/01/18 | Income | (0.020) | ADJ NET P&I MAT Cpn | USD | | (0.02) | 0.00 | 0.00 | (0.02) |
| 10/01/18 | 10/01/18 | Income | 18,537.570 | STIF INT MAT Cpn | USD | | 18,537.57 | 0.00 | 0.00 | 18,537.57 |
| | | _ | 18,537.550 | | | | 18,537.55 | 0.00 | 0.00 | 18,537.55 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|-----------------|-----------------------------|---------------------------|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/18/18 | 10/18/18 | Contributn | 100,000,000.000 | NM MAT | Cpn | USD | 100,000,000.00 | | 0.00 | 0.00 | 100,000,000.00 |
| 10/19/18 | 10/19/18 | Contributn | 435,000,000.000 | NM MAT | Cpn | USD | 435,000,000.00 | | 0.00 | 0.00 | 435,000,000.00 |
| | | | 535,000,000.000 | | | | 535,000,000.00 | | 0.00 | 0.00 | 535,000,000.00 |
| 10/09/18 | 10/10/18 | Sell Long | 5,000,000.000 | U.S. TREASU MAT 10/11/18 | JRY BILL 3 Cpn | 912796NZ8 | 4,992,588.40 | 7,119.31 | (18.47) | 0.00 | 4,999,707.71 |
| 10/01/18 | 10/15/18 | Pay Princpl | 3,066.910 | FHLMC #G15 MAT 04/01/19 | | 3128MEWB | 3,066.91 | | 0.00 | (16.31) | 3,066.91 |
| 10/01/18 | 10/15/18 | Pay Princpl | 225.320 | FHLMC #G15 MAT 04/01/19 | | 3128MEWB | 225.32 | | 0.00 | (1.20) | 225.32 |
| 10/15/18 | 10/15/18 | Pay Princpl | 630,337.967 | HONDA 2017 MAT 10/15/19 | | 43811BAB0 | 630,337.97 | | 0.00 | 8.49 | 630,337.97 |
| 10/15/18 | 10/15/18 | Pay Princpl | 459,174.090 | NISSAN 2017 MAT 12/16/19 | | | 459,174.09 | | 0.00 | 0.00 | 459,174.09 |
| 10/15/18 | 10/15/18 | Pay Princpl | 396,088.878 | TOYOTA 201 MAT 01/15/20 | 7-B A2A CAR) Cpn 1.46 | 89190BAB4 | 396,088.88 | | 0.00 | 1.96 | 396,088.88 |
| 10/15/18 | 10/15/18 | Pay Princpl | 614,841.283 | TOYOTA 201 MAT 10/15/20 | | 89238BAB8 | 614,841.28 | | 38.10 | 0.00 | 614,841.28 |
| 10/18/18 | 10/18/18 | Pay Princpl | 666,019.085 | HONDA 2017 MAT 01/21/20 | | 43814PAB6 | 666,019.09 | | 0.00 | 19.04 | 666,019.09 |
| 10/20/18 | 10/20/18 | Pay Princpl | 380,825.750 | BMW 2017-2 MAT 02/20/20 | | 05584PAB3 | 380,825.75 | | 14.20 | 0.00 | 380,825.75 |
| 10/01/18 | 10/25/18 | Pay Princpl | 62,279.900 | FHMS K708 A MAT 01/25/19 | | 3137AQT24 | 62,279.90 | | 0.00 | (121.85) | 62,279.90 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|-------------|---|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/01/18 | 10/25/18 | Pay Princpl | 46,477.540 | FHMS K708 A2 CMBS MAT 01/25/19 Cpn 2.13 | 3137AQT24 | 46,477.54 | | 0.00 | (92.58) | 46,477.54 |
| 10/01/18 | 10/25/18 | Pay Princpl | 60,571.300 | FHMS K710 A2 CMBS MAT 05/25/19 Cpn 1.88 | 3137ARPY6 | 60,571.30 | | 0.00 | (121.74) | 60,571.30 |
| 10/01/18 | 10/25/18 | Pay Princpl | 6,976.800 | FHMS K710 A2 CMBS MAT 05/25/19 Cpn 1.88 | 3137ARPY6 | 6,976.80 | | 0.00 | (24.96) | 6,976.80 |
| 10/01/18 | 10/25/18 | Pay Princpl | 168,495.212 | FHMS KJ04 A1 CMBS MAT 10/25/20 Cpn 1.38 | 3137BPCF4 | 168,495.21 | | 0.00 | 0.63 | 168,495.21 |
| 10/01/18 | 10/25/18 | Pay Princpl | 213,852.320 | FNA 14-M1 ASQ2 CMBS MAT 11/25/18 Cpn 2.32 | 3136AHUV0 | 213,852.32 | | 0.00 | (260.15) | 213,852.32 |
| 10/01/18 | 10/25/18 | Pay Princpl | 319,989.936 | FNA 2015-M13 ASQ2 CMBS MAT 09/25/19 Cpn 1.65 | | 319,989.94 | | 0.00 | (806.70) | 319,989.94 |
| 10/01/18 | 10/25/18 | Pay Princpl | 44,348.420 | FNA 2016-M6 ASQ2 CMBS MAT 06/25/19 Cpn 1.79 | 3136ASPX8 | 44,348.42 | | 0.00 | (125.61) | 44,348.42 |
| 10/01/18 | 10/25/18 | Pay Princpl | 344.500 | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | 344.50 | | 0.00 | (0.35) | 344.50 |
| 10/01/18 | 10/25/18 | Pay Princpl | 344.500 | FNMA #725046 15YR MAT 11/01/18 | 31402CP71 | 344.50 | | 0.00 | (0.35) | 344.50 |
| 10/01/18 | 10/25/18 | Pay Princpl | 344.500 | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | 344.50 | | 0.00 | (0.35) | 344.50 |
| 10/01/18 | 10/25/18 | Pay Princpl | 344.500 | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | 344.50 | | 0.00 | (0.35) | 344.50 |
| 10/01/18 | 10/25/18 | Pay Princpl | 344.500 | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | 344.50 | | 0.00 | (0.35) | 344.50 |
| 10/01/18 | 10/25/18 | Pay Princpl | 344.500 | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | 344.50 | | 0.00 | (0.35) | 344.50 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|----------------|--|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/01/18 | 10/25/18 | Pay Princpl | 275.600 | FNMA #725046 15YR MAT 11/01/18 Cpn 4.50 | 31402CP71 | 275.60 | | 0.00 | (0.28) | 275.60 |
| | | | 4,075,913.311 | | | 4,075,913.32 | | 52.31 | (1,543.35) | 4,075,913.32 |
| 10/03/18 | 10/03/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/03/18 Cpn | 313385J23 | 49,984,000.00 | 16,000.00 | 0.00 | 0.00 | 50,000,000.00 |
| 10/03/18 | 10/03/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/03/18 Cpn | 313385J23 | 49,984,000.00 | 16,000.00 | 0.00 | 0.00 | 50,000,000.00 |
| 10/09/18 | 10/09/18 | Mature Long | 50,000,000.000 | TVA DISCOUNT NOTE MAT 10/09/18 Cpn | 880590J88 | 49,965,000.00 | 35,000.00 | 0.00 | 0.00 | 50,000,000.00 |
| 10/09/18 | 10/09/18 | Mature Long | 20,000,000.000 | TVA DISCOUNT NOTE MAT 10/09/18 Cpn | 880590J88 | 19,986,000.00 | 14,000.00 | 0.00 | 0.00 | 20,000,000.00 |
| 10/10/18 | 10/10/18 | Mature Long | 30,000,000.000 | FHLB DISCOUNT NOTE MAT 10/10/18 Cpn | 313385J98 | 29,989,250.00 | 10,750.00 | 0.00 | 0.00 | 30,000,000.00 |
| 10/11/18 | 10/11/18 | Mature Long | 45,000,000.000 | U.S. TREASURY BILL MAT 10/11/18 Cpn | 912796NZ8 | 44,933,461.87 | 66,538.12 | (0.01) | 0.00 | 45,000,000.00 |
| 10/11/18 | 10/11/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/11/18 Cpn | 912796NZ8 | 49,926,068.75 | 73,931.25 | 0.00 | 0.00 | 50,000,000.00 |
| 10/11/18 | 10/11/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/11/18 Cpn | 912796NZ8 | 49,926,068.75 | 73,931.25 | 0.00 | 0.00 | 50,000,000.00 |
| 10/11/18 | 10/11/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/11/18 Cpn | 912796NZ8 | 49,926,068.75 | 73,931.25 | 0.00 | 0.00 | 50,000,000.00 |
| 10/11/18 | 10/11/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/11/18 Cpn | 912796NZ8 | 49,926,068.75 | 73,931.25 | 0.00 | 0.00 | 50,000,000.00 |
| 10/11/18 | 10/11/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/11/18 Cpn | 912796NZ8 | 49,926,068.75 | 73,931.25 | 0.00 | 0.00 | 50,000,000.00 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|----------------|--|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/11/18 | 10/11/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/11/18 Cpn | 912796NZ8 | 49,926,068.75 | 73,931.25 | 0.00 | 0.00 | 50,000,000.00 |
| 10/15/18 | 10/15/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/15/18 Cpn | 313385K62 | 49,988,222.22 | 11,777.78 | 0.00 | 0.00 | 50,000,000.00 |
| 10/18/18 | 10/18/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | 49,980,020.83 | 19,979.17 | 0.00 | 0.00 | 50,000,000.00 |
| 10/18/18 | 10/18/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | 49,980,020.83 | 19,979.17 | 0.00 | 0.00 | 50,000,000.00 |
| 10/18/18 | 10/18/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | 49,980,020.83 | 19,979.17 | 0.00 | 0.00 | 50,000,000.00 |
| 10/18/18 | 10/18/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | 49,980,020.83 | 19,979.17 | 0.00 | 0.00 | 50,000,000.00 |
| 10/18/18 | 10/18/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | 49,980,020.83 | 19,979.17 | 0.00 | 0.00 | 50,000,000.00 |
| 10/18/18 | 10/18/18 | Mature Long | 40,000,000.000 | U.S. TREASURY BILL MAT 10/18/18 Cpn | 912796QD4 | 39,984,016.67 | 15,983.33 | 0.00 | 0.00 | 40,000,000.00 |
| 10/22/18 | 10/22/18 | Mature Long | 25,000,000.000 | FHLB DISCOUNT NOTE MAT 10/22/18 Cpn | 313385L53 | 24,994,111.11 | 5,888.89 | 0.00 | 0.00 | 25,000,000.00 |
| 10/24/18 | 10/24/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/24/18 Cpn | 313385L79 | 49,982,000.00 | 18,000.00 | 0.00 | 0.00 | 50,000,000.00 |
| 10/24/18 | 10/24/18 | Mature Long | 25,000,000.000 | FHLB DISCOUNT NOTE MAT 10/24/18 Cpn | 313385L79 | 24,991,000.00 | 9,000.00 | 0.00 | 0.00 | 25,000,000.00 |
| 10/25/18 | 10/25/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | 49,979,583.33 | 20,416.67 | 0.00 | 0.00 | 50,000,000.00 |
| 10/25/18 | 10/25/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | 49,979,583.33 | 20,416.67 | 0.00 | 0.00 | 50,000,000.00 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|----------------|--|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/25/18 | 10/25/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | 49,979,583.33 | 20,416.67 | 0.00 | 0.00 | 50,000,000.00 |
| 10/25/18 | 10/25/18 | Mature Long | 50,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | 49,982,408.33 | 17,591.67 | 0.00 | 0.00 | 50,000,000.00 |
| 10/25/18 | 10/25/18 | Mature Long | 30,000,000.000 | U.S. TREASURY BILL MAT 10/25/18 Cpn | 912796QE2 | 29,989,445.00 | 10,555.00 | 0.00 | 0.00 | 30,000,000.00 |
| 10/26/18 | 10/26/18 | Mature Long | 25,000,000.000 | FAMC DISCOUNT NOTE MAT 10/26/18 Cpn | 31315LL97 | 24,998,527.78 | 1,472.22 | 0.00 | 0.00 | 25,000,000.00 |
| 10/26/18 | 10/26/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | 49,979,388.89 | 20,611.11 | 0.00 | 0.00 | 50,000,000.00 |
| 10/26/18 | 10/26/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | 49,979,388.89 | 20,611.11 | 0.00 | 0.00 | 50,000,000.00 |
| 10/26/18 | 10/26/18 | Mature Long | 30,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | 29,987,633.33 | 12,366.67 | 0.00 | 0.00 | 30,000,000.00 |
| 10/26/18 | 10/26/18 | Mature Long | 30,000,000.000 | FHLB DISCOUNT NOTE MAT 10/26/18 Cpn | 313385L95 | 29,998,208.33 | 1,791.67 | 0.00 | 0.00 | 30,000,000.00 |
| 10/26/18 | 10/26/18 | Mature Long | 25,000,000.000 | FNMA DISCOUNT NOTE MAT 10/26/18 Cpn | 313589L92 | 24,998,541.67 | 1,458.33 | 0.00 | 0.00 | 25,000,000.00 |
| 10/29/18 | 10/29/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/29/18 Cpn | 313385M45 | 49,988,222.22 | 11,777.78 | 0.00 | 0.00 | 50,000,000.00 |
| 10/31/18 | 10/31/18 | Mature Long | 50,000,000.000 | FHLB DISCOUNT NOTE MAT 10/31/18 Cpn | 313385M60 | 49,985,277.78 | 14,722.22 | 0.00 | 0.00 | 50,000,000.00 |

Account Name: L.A. CARE HEALTH PLAN Account Number:

| Tr Date | St Date | Transaction Type | Units | Descript | ion | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|--------------------------|---------------------|---------------------|-------------------|---------------|----------------------------|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|------------------|
| Fixed Income 10/31/18 | - cont. 10/31/18 | Mature Long | 25,000,000.000 | | ISCOUNT NOTE /31/18 Cpn | 313385M60 | 24,992,638.89 | 7,361.11 | 0.00 | 0.00 | 25,000,000.00 |
| | | | 1,550,000,000.000 | | | | 1,549,056,009.62 | 943,990.38 | (0.01) | 0.00 | 1,550,000,000.00 |
| 10/01/18 | 10/01/18 | Withdrawal | (2,313.770) | CUSTOI MAT | DY FEE Cpn | USD | (2,313.77) | | (2,313.77) | 0.00 | (2,313.77) |
| 10/03/18 | 10/03/18 | Withdrawal | (70,000,000.000) | WD MAT | Cpn | USD | (70,000,000.00) | | (70,000,000.00) | 0.00 | (70,000,000.00) |
| 10/09/18 | 10/09/18 | Withdrawal | (30,000,000.000) | WD MAT | Cpn | USD | (30,000,000.00) | | (30,000,000.00) | 0.00 | (30,000,000.00) |
| 10/10/18 | 10/10/18 | Withdrawal | (75,000,000.000) | WD MAT | Cpn | USD | (75,000,000.00) | | (75,000,000.00) | 0.00 | (75,000,000.00) |
| 10/15/18 | 10/15/18 | Withdrawal | (50,000,000.000) | WD MAT | Cpn | USD | (50,000,000.00) | | (50,000,000.00) | 0.00 | (50,000,000.00) |
| 10/22/18 | 10/22/18 | Withdrawal | (50,000,000.000) | WD MAT | Cpn | USD | (50,000,000.00) | | (50,000,000.00) | 0.00 | (50,000,000.00) |
| 10/24/18 | 10/24/18 | Withdrawal | (40,000,000.000) | WD MAT | Cpn | USD | (40,000,000.00) | | (40,000,000.00) | 0.00 | (40,000,000.00) |
| 10/26/18 | 10/26/18 | Withdrawal | (210,000,000.000) | WD MAT | Cpn | USD | (210,000,000.00) | | (210,000,000.00) | 0.00 | (210,000,000.00) |

Account Name: L.A. CARE HEALTH PLAN Account Number:

10/01/2018 through 10/31/2018

| Tr Date | St Date | Transaction Type | Units | Description | | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|--------------------------|----------|---------------------|-------------------|-------------|-----|-----|-------------------|-------------------------------------|--------------------------|--------------------------|------------------|
| Cash - cont. 10/29/18 | 10/29/18 | Withdrawal | (40,000,000.000) | WD MAT | Cpn | USD | (40,000,000.00) | | (40,000,000.00) | 0.00 | (40,000,000.00) |
| | | | (565,002,313.770) | | | | (565,002,313.77) | | (565,002,313.77) | 0.00 | (565,002,313.77) |

Payden & Rygel

Account Name: L.A. CARE HEALTH PLAN-LOW DURATION PORT Account Number:

10/01/2018 through 10/31/2018

| Tr Date | St Date | Transaction Type | Units | Description | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|---------------|--|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/17/18 | 10/18/18 | Buy | 2,000,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn 912796QJ1 | (1,996,646.22) | | 0.00 | 0.00 | (1,996,646.22) |
| 10/16/18 | 10/24/18 | Buy | 330,000.000 | NISSAN 2018-A A3 LEASE MAT 09/15/21 Cpn 3.25 65478BAD3 | (329,971.16) | | 0.00 | 0.00 | (329,971.16) |
| 10/23/18 | 10/31/18 | Buy | 650,000.000 | FHMS KI03 A 1MOFRN CMBS MAT 02/25/23 Cpn 2.51 3137FJXN4 | (650,000.00) | | 0.00 | 0.00 | (650,000.00) |
| 10/19/18 | 11/08/18 | Buy | 450,000.000 | CA SANTA ANA CMNTY REDEV AG MAT 09/01/23 Cpn 3.57 801096AR9 | (450,000.00) | | 0.00 | 0.00 | (450,000.00) |
| | | | 3,430,000.000 | | (3,426,617.38) | | 0.00 | 0.00 | (3,426,617.38) |
| 10/01/18 | 10/01/18 | Coupon | | CA STATE GO/ULT TXB MAT 10/01/19 Cpn 2.25 13063DDD7 | | 4,781.25 | 0.00 | 0.00 | 4,781.25 |
| 10/01/18 | 10/01/18 | Coupon | | CA STATE GO/ULT-TXB MAT 04/01/22 Cpn 2.37 13063DAD0 | | 5,680.80 | 0.00 | 0.00 | 5,680.80 |
| 10/01/18 | 10/01/18 | Coupon | | CA STATE GO/ULT TXBL MAT 04/01/21 Cpn 2.80 13063DGA0 | | 9,706.67 | 0.00 | 0.00 | 9,706.67 |
| 10/01/18 | 10/01/18 | Coupon | | CA SAN MARCOS REDEV AGY TAB MAT 10/01/22 Cpn 2.25 79876CBS6 | | 5,793.75 | 0.00 | 0.00 | 5,793.75 |
| 10/07/18 | 10/07/18 | Coupon | | CITI 2017-A3 A3 CDT MAT 04/07/22 Cpn 1.92 17305EGB5 | | 4,800.00 | 0.00 | 0.00 | 4,800.00 |
| 10/15/18 | 10/15/18 | Coupon | | AMEX 2017-1 A CDT MAT 09/15/22 Cpn 1.93 02587AAJ3 | | 2,412.50 | 0.00 | 0.00 | 2,412.50 |
| 10/15/18 | 10/15/18 | Coupon | | BACCT 2017-A1 A1 CDT MAT 08/15/22 Cpn 1.95 05522RCW6 | | 1,950.00 | 0.00 | 0.00 | 1,950.00 |
| 10/15/18 | 10/15/18 | Coupon | | CHASE 2016-A2 A CDT MAT 06/15/21 Cpn 1.37 161571HC1 | | 1,141.67 | 0.00 | 0.00 | 1,141.67 |

Account Name: L.A. CARE HEALTH PLAN-LOW DURATION PORT Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|-------|--|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/15/18 | 10/15/18 | Coupon | | CHASE 2016-A2 A CDT MAT 06/15/21 Cpn 1.37 161571HC1 | | 570.83 | 0.00 | 0.00 | 570.83 |
| 10/15/18 | 10/15/18 | Coupon | | CAPITAL ONE 2016-A3 A3 CDT MAT 04/15/22 Cpn 1.34 14041NFE6 | | 558.33 | 0.00 | 0.00 | 558.33 |
| 10/15/18 | 10/15/18 | Coupon | | CAPITAL ONE 2016-A6 A6 CDT MAT 09/15/22 Cpn 1.82 14041NFH9 | | 1,506.05 | 0.00 | 0.00 | 1,506.05 |
| 10/15/18 | 10/15/18 | Coupon | | JOHN DEERE 2015-B A4 EQP MAT 06/15/22 Cpn 1.78 47787WAD1 | | 370.83 | 0.00 | 0.00 | 370.83 |
| 10/15/18 | 10/15/18 | Coupon | | JOHN DEERE 2017-A A3 EQP MAT 04/15/21 | | 1,483.33 | 0.00 | 0.00 | 1,483.33 |
| 10/15/18 | 10/15/18 | Coupon | | JOHN DEERE 2017-B A2A EQP MAT 04/15/20 Cpn 1.59 47788BAB0 | | 211.54 | 0.00 | 0.00 | 211.54 |
| 10/15/18 | 10/15/18 | Coupon | | JOHN DEERE 2017-B A2A EQP MAT 04/15/20 Cpn 1.59 47788BAB0 | | 302.20 | 0.00 | 0.00 | 302.20 |
| 10/15/18 | 10/15/18 | Coupon | | NISSAN 2017-B A3 LEASE MAT 09/15/20 Cpn 2.05 65479BAD2 | | 632.08 | 0.00 | 0.00 | 632.08 |
| 10/15/18 | 10/15/18 | Coupon | | NISSAN 2017-B A3 LEASE MAT 09/15/20 Cpn 2.05 65479BAD2 | | 854.17 | 0.00 | 0.00 | 854.17 |
| 10/15/18 | 10/15/18 | Coupon | | CA SAN DIEGO CITY PUB FACS LE MAT 10/15/22 Cpn 3.23 797299LU6 | | 8,696.78 | 0.00 | 0.00 | 8,696.78 |
| 10/15/18 | 10/15/18 | Coupon | | TOYOTA 2017-A A3 CAR MAT 02/16/21 Cpn 1.73 89238MAD0 | | 903.93 | 0.00 | 0.00 | 903.93 |
| 10/15/18 | 10/15/18 | Coupon | | TOYOTA 2017-B A3 CAR MAT 07/15/21 Cpn 1.76 89190BAD0 | | 1,276.00 | 0.00 | 0.00 | 1,276.00 |
| 10/15/18 | 10/15/18 | Coupon | | TOYOTA 2018-A A3 CAR MAT 05/16/22 Cpn 2.35 89238BAD4 | | 822.50 | 0.00 | 0.00 | 822.50 |

Account Name: L.A. CARE HEALTH PLAN-LOW DURATION PORT Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|-------|---|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/15/18 | 10/15/18 | Coupon | | U.S. TREASURY NOTE MAT 10/15/20 Cpn 1.63 9128282Z2 | | 68,250.00 | 0.00 | 0.00 | 68,250.00 |
| 10/15/18 | 10/15/18 | Coupon | | USAA 2016-1 A3 CAR MAT 06/15/20 Cpn 1.20 90327CAC4 | | 210.90 | 0.00 | 0.00 | 210.90 |
| 10/15/18 | 10/15/18 | Coupon | | USAA 2016-1 A3 CAR MAT 06/15/20 Cpn 1.20 90327CAC4 | | 246.05 | 0.00 | 0.00 | 246.05 |
| 10/15/18 | 10/15/18 | Coupon | | USAA 2017-1 A3 CAR MAT 05/17/21 Cpn 1.70 90290AAC1 | | 340.00 | 0.00 | 0.00 | 340.00 |
| 10/19/18 | 10/19/18 | Coupon | | INTER-AMERICAN DEVELOPMENT MAT 04/19/21 Cpn 2.63 4581X0DB1 | | 6,168.75 | 0.00 | 0.00 | 6,168.75 |
| 10/20/18 | 10/20/18 | Coupon | | BMW 2017-2 A2A LEASE MAT 02/20/20 | | 478.43 | 0.00 | 0.00 | 478.43 |
| 10/25/18 | 10/25/18 | Coupon | | BMW 2016-A A3 CAR MAT 11/25/20 Cpn 1.16 05582QAD9 | | 500.98 | 0.00 | 0.00 | 500.98 |
| 10/01/18 | 10/25/18 | Coupon | | FHMS K504 A2 CMBS MAT 09/25/20 Cpn 2.57 3137BMLC8 | | 1,172.96 | 0.00 | 0.00 | 1,172.96 |
| 10/25/18 | 10/25/18 | Coupon | | FHMS KI02 A 1MOFRN CMBS MAT 02/25/23 Cpn 2.46 3137FGZN8 | | 756.81 | 0.00 | 0.00 | 756.81 |
| 10/01/18 | 10/25/18 | Coupon | | FHMS KJ04 A1 CMBS MAT 10/25/20 Cpn 1.38 3137BPCF4 | | 108.26 | 0.00 | 0.00 | 108.26 |
| 10/25/18 | 10/25/18 | Coupon | | FHMS KP04 AG1 1MOFRN CMBS MAT 07/25/20 Cpn 2.48 3137FBUV6 | | 1,886.45 | 0.00 | 0.00 | 1,886.45 |
| 10/25/18 | 10/25/18 | Coupon | | FMPRE 2017-KT01 A 1MOFRN CMB MAT 02/25/20 Cpn 2.61 30258EAA3 | | 1,434.91 | 0.00 | 0.00 | 1,434.91 |
| 10/01/18 | 10/25/18 | Coupon | | FNA 2011-M5 A2 MAT 07/25/21 Cpn 2.94 3136A07H4 | | 433.87 | 0.00 | 0.00 | 433.87 |

Account Name: L.A. CARE HEALTH PLAN-LOW DURATION PORT Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|------------|--|-----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/01/18 | 10/25/18 | Coupon | | FNA 2015-M13 ASQ2 CME MAT 09/25/19 Cpn 1.65 | 3136AQDQ | | 105.59 | 0.00 | 0.00 | 105.59 |
| 10/31/18 | 10/31/18 | Coupon | | U.S. TREASURY NOTE MAT 10/31/21 Cpn 1.25 | 912828T67 | | 51,250.00 | 0.00 | 0.00 | 51,250.00 |
| 10/31/18 | 10/31/18 | Coupon | | U.S. TREASURY NOTE MAT 10/31/19 Cpn 1.50 | 912828F62 | | 38,100.00 | 0.00 | 0.00 | 38,100.00 |
| 10/31/18 | 10/31/18 | Coupon | | U.S. TREASURY NOTE MAT 10/31/19 Cpn 1.50 | 912828F62 | | 14,400.00 | 0.00 | 0.00 | 14,400.00 |
| 10/31/18 | 10/31/18 | Coupon | | U.S. TREASURY NOTE MAT 10/31/22 Cpn 2.00 | 9128283C2 | | 3,100.00 | 0.00 | 0.00 | 3,100.00 |
| 10/31/18 | 10/31/18 | Coupon | | U.S. TREASURY NOTE MAT 10/31/22 Cpn 2.00 | 9128283C2 | | 46,050.00 | 0.00 | 0.00 | 46,050.00 |
| 10/31/18 | 10/31/18 | Coupon | | U.S. TREASURY FRN MAT 07/31/20 Cpn 2.36 | 912828Y53 | | 5,294.56 | 0.00 | 0.00 | 5,294.56 |
| | | | | | | | 294,743.73 | 0.00 | 0.00 | 294,743.73 |
| 10/01/18 | 10/01/18 | Income | 888.350 | STIF INT MAT Cpn | USD | | 888.35 | 0.00 | 0.00 | 888.35 |
| 10/29/18 | 10/30/18 | Sell Long 3 | 00,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | 299,503.27 | 215.60 | 6.34 | 0.00 | 299,718.87 |
| 10/30/18 | 10/31/18 | Sell Long 6 | 00,000.000 | U.S. TREASURY BILL MAT 11/15/18 Cpn | 912796QJ1 | 599,012.12 | 467.13 | 18.25 | 0.00 | 599,479.25 |
| | | 9 | 00,000.000 | | | 898,515.39 | 682.73 | 24.59 | 0.00 | 899,198.12 |

Account Name: L.A. CARE HEALTH PLAN-LOW DURATION PORT Account Number:

| Tr Date | St Date | Transaction Type | Units | Description | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|----------|----------|---------------------|------------|--|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| 10/15/18 | 10/15/18 | Pay Princpl | 1,172.435 | JOHN DEERE 2015-B A4 EQP MAT 06/15/22 Cpn 1.78 47787WAD1 | 1,172.44 | | 0.06 | 0.00 | 1,172.44 |
| 10/15/18 | 10/15/18 | Pay Princpl | 19,960.766 | JOHN DEERE 2017-B A2A EQP MAT 04/15/20 Cpn 1.59 47788BAB0 | 19,960.77 | | 0.00 | 0.00 | 19,960.77 |
| 10/15/18 | 10/15/18 | Pay Princpl | 28,515.380 | JOHN DEERE 2017-B A2A EQP MAT 04/15/20 Cpn 1.59 47788BAB0 | 28,515.38 | | 0.00 | 0.00 | 28,515.38 |
| 10/15/18 | 10/15/18 | Pay Princpl | 36,380.910 | USAA 2016-1 A3 CAR MAT 06/15/20 Cpn 1.20 90327CAC4 | 36,380.91 | | 0.00 | 1.31 | 36,380.91 |
| 10/15/18 | 10/15/18 | Pay Princpl | 42,444.394 | USAA 2016-1 A3 CAR MAT 06/15/20 Cpn 1.20 90327CAC4 | 42,444.39 | | 50.67 | 0.00 | 42,444.39 |
| 10/20/18 | 10/20/18 | Pay Princpl | 29,441.991 | BMW 2017-2 A2A LEASE MAT 02/20/20 Cpn 1.80 05584PAB3 | 29,441.99 | | 1.10 | 0.00 | 29,441.99 |
| 10/25/18 | 10/25/18 | Pay Princpl | 49,509.892 | BMW 2016-A A3 CAR MAT 11/25/20 Cpn 1.16 05582QAD9 | 49,509.89 | | 175.65 | 0.00 | 49,509.89 |
| 10/01/18 | 10/25/18 | Pay Princpl | 675.590 | FHMS K504 A2 CMBS MAT 09/25/20 Cpn 2.57 3137BMLC8 | 675.59 | | 0.36 | 0.00 | 675.59 |
| 10/25/18 | 10/25/18 | Pay Princpl | 42,387.357 | FHMS KI02 A 1MOFRN CMBS MAT 02/25/23 Cpn 2.46 3137FGZN8 | 42,387.36 | | 0.00 | 0.00 | 42,387.36 |
| 10/01/18 | 10/25/18 | Pay Princpl | 15,796.426 | FHMS KJ04 A1 CMBS MAT 10/25/20 Cpn 1.38 3137BPCF4 | 15,796.43 | | 0.00 | 0.06 | 15,796.43 |
| 10/01/18 | 10/25/18 | Pay Princpl | 1,110.910 | FNA 2011-M5 A2 MAT 07/25/21 Cpn 2.94 3136A07H4 | 1,110.91 | | 6.23 | 0.00 | 1,110.91 |

Account Name: L.A. CARE HEALTH PLAN-LOW DURATION PORT Account Number:

10/01/2018 through 10/31/2018

| Tr Date | St Date | Transaction Type | Units | Description | | Proceeds / (Cost) | Accrued Interest (Purch) or Sold | G/L < 1 Yr Amort Cost | G/L > 1 Yr Amort Cost | Total Amount |
|--------------------------|----------|---------------------|---------------|--|----------|-------------------|-------------------------------------|--------------------------|--------------------------|-----------------|
| Fixed Income 10/01/18 | | Pay Princpl | 30,475.232 | FNA 2015-M13 ASQ2 CMBS MAT 09/25/19 Cpn 1.65 31 | 136AQDQ | 30,475.23 | | 0.00 | (76.83) | 30,475.23 |
| | | | 297,871.284 | | | 297,871.29 | | 234.07 | (75.45) | 297,871.29 |
| 10/04/18 | 10/04/18 | Mature Long | 2,000,000.000 | U.S. TREASURY BILL MAT 10/04/18 Cpn 91 | 12796QB8 | 1,997,081.00 | 2,919.00 | 0.00 | 0.00 | 2,000,000.00 |

Payden & Rygel

LA CARE

Cash Activity by Transaction Type GAAP Basis

Accounting Period From 10/01/2018 To 10/31/2018

| Cash Date | Trade/Ex- Date | Settle/Pay Date | Custodian | Cusip | Description | Quantity | Income Amount | Principal Amount | Contributions/ Withdrawals | Total Amount |
|--------------|-------------------|--------------------|-----------|-----------|----------------------------|--------------|------------------|---------------------|-------------------------------|-----------------|
| BUY | | | | | | | | | | |
| 10/05/18 | 10/02/18 | 10/05/18 | BKAMER19 | 20030NCQ2 | COMCAST CORP | 1,000,000.00 | 0.00 | (998,990.00) | 0.00 | (998,990.00) |
| 10/09/18 | 10/09/18 | 10/09/18 | BKAMER19 | 09248U718 | BLACKROCK LIQ FUND T-FD-IN | 1,005,909.01 | 0.00 | (1,005,909.01) | 0.00 | (1,005,909.01) |
| 10/10/18 | 10/03/18 | 10/10/18 | BKAMER19 | 02665WCP4 | AMERICAN HONDA FINANCE | 1,000,000.00 | 0.00 | (999,520.00) | 0.00 | (999,520.00) |
| TOTAL BUY | | | | | | 3,005,909.01 | 0.00 | (3,004,419.01) | 0.00 | (3,004,419.01) |
| DIVIDEND | | | | | | | | | | |
| 10/01/18 | 09/30/18 | 10/01/18 | BKAMER19 | 09248U718 | BLACKROCK LIQ FUND T-FD-IN | 1,937,439.20 | 5,490.26 | 0.00 | 0.00 | 5,490.26 |
| TOTAL DIVIDE | END | | | | | 1,937,439.20 | 5,490.26 | 0.00 | 0.00 | 5,490.26 |
| INTEREST | | | | | | | | | | |
| 10/01/18 | 10/01/18 | 10/01/18 | BKAMER19 | 63946BAE0 | NBCUNIVERSAL MEDIA LLC | 0.00 | 164,062.50 | 0.00 | 0.00 | 164,062.50 |
| 10/01/18 | 10/01/18 | 10/01/18 | BKAMER19 | 677415CP4 | OHIO POWER COMPANY | 0.00 | 53,750.00 | 0.00 | 0.00 | 53,750.00 |
| 10/01/18 | 10/01/18 | 10/01/18 | BKAMER19 | 911312BP0 | UNITED PARCEL SERVICE | 0.00 | 92,250.00 | 0.00 | 0.00 | 92,250.00 |
| 10/04/18 | 10/04/18 | 10/04/18 | BKAMER19 | 713448DJ4 | PEPSICO INC | 0.00 | 10,698.75 | 0.00 | 0.00 | 10,698.75 |
| 10/08/18 | 10/08/18 | 10/08/18 | BKAMER19 | 89236TCZ6 | TOYOTA MOTOR CREDIT CORP | 0.00 | 47,500.00 | 0.00 | 0.00 | 47,500.00 |
| 10/09/18 | 10/07/18 | 10/07/18 | BKAMER19 | 459058DW0 | INTL BK RECON & DEVELOP | 5,650,000.00 | 52,997.00 | 0.00 | 0.00 | 52,997.00 |
| 10/13/18 | 10/13/18 | 10/13/18 | BKAMER19 | 64952WCE1 | NEW YORK LIFE GLOBAL FDG | 0.00 | 45,000.00 | 0.00 | 0.00 | 45,000.00 |
| 10/15/18 | 10/15/18 | 10/15/18 | BKAMER19 | 4581X0CR7 | INTER-AMERICAN DEVEL BK | 0.00 | 35,625.00 | 0.00 | 0.00 | 35,625.00 |
| 10/15/18 | 10/15/18 | 10/15/18 | BKAMER19 | 67021CAG2 | NSTAR ELECTRIC CO | 0.00 | 59,375.00 | 0.00 | 0.00 | 59,375.00 |
| 10/15/18 | 10/15/18 | 10/15/18 | BKAMER19 | 91324PDD1 | UNITEDHEALTH GROUP INC | 0.00 | 57,593.75 | 0.00 | 0.00 | 57,593.75 |
| 10/17/18 | 10/17/18 | 10/17/18 | BKAMER19 | 36962G5J9 | GENERAL ELECTRIC CO | 0.00 | 201,112.50 | 0.00 | 0.00 | 201,112.50 |
| 10/19/18 | 10/19/18 | 10/19/18 | BKAMER19 | 06051GFT1 | BANK OF AMERICA CORP | 0.00 | 72,187.50 | 0.00 | 0.00 | 72,187.50 |
| 10/21/18 | 10/21/18 | 10/21/18 | BKAMER19 | 982526AQ8 | WM WRIGLEY JR CO | 0.00 | 40,500.00 | 0.00 | 0.00 | 40,500.00 |
| 10/23/18 | 10/23/18 | 10/23/18 | BKAMER19 | 742718FA2 | PROCTER & GAMBLE CO/THE | 0.00 | 47,500.00 | 0.00 | 0.00 | 47,500.00 |
| 10/23/18 | 10/23/18 | 10/23/18 | BKAMER19 | 90331HNG4 | US BANK NA CINCINNATI | 0.00 | 82,000.00 | 0.00 | 0.00 | 82,000.00 |
| TOTAL INTERE | EST | | | | | 5,650,000.00 | 1,062,152.00 | 0.00 | 0.00 | 1,062,152.00 |
| SELL | | | | | | | | | | |
| 10/09/18 | 10/09/18 | 10/09/18 | BKAMER19 | 09248U718 | BLACKROCK LIQ FUND T-FD-IN | 1,937,439.20 | 0.00 | 1,937,439.20 | 0.00 | 1,937,439.20 |
| TOTAL SELL | | | | | | 1,937,439.20 | 0.00 | 1,937,439.20 | 0.00 | 1,937,439.20 |

11/3/2018 12:59:16AM INCPRIN2



LA CARE

Cash Activity by Transaction Type GAAP Basis

Accounting Period From 10/01/2018 To 10/31/2018

| Cash Date | Trade/Ex- Date | Settle/Pay Date | Custodian | Cusip | Description | Quantity | Income Amount | Principal Amount | Contributions/ Withdrawals | Total Amount |
|--------------|-------------------|--------------------|-----------|-----------|---------------|---------------|------------------|---------------------|-------------------------------|-----------------|
| WITHDRAW | | | | | | | | | | |
| 10/09/18 | 10/09/18 | 10/09/18 | BKAMER19 | CASHCASH6 | C-04 BANK FEE | 0.00 | 0.00 | 0.00 | (662.45) | (662.45) |
| TOTAL WITHE | DRAW | | | | | 0.00 | 0.00 | 0.00 | (662.45) | (662.45) |
| GRAND TOTA | L | | | | | 12,530,787.41 | 1,067,642.26 | (1,066,979.81) | (662.45) | 0.00 |



Avg Date 9

BOARD OF GOVERNORS

Finance & Budget Committee Meeting Minutes – October 24, 2018

1055 W. 7th Street, Los Angeles, CA 90017



All votes during a teleconferenced portion of the meeting were by roll call

Members

Mark Gamble, *Chairperson*Alvaro Ballesteros *
Robert H. Curry **
Louise McCarthy
Hilda Perez

Management/Staff

John Baackes, Chief Executive Officer Augustavia J. Haydel, Esq., General Counsel Dino Kasdagly, Chief Operating Officer Marie Montgomery, Chief Financial Officer Richard Seidman, MD, Chief Medical Officer

*Absent ** Via Teleconference

Teleconference Tom Schwaninger, Chief Information Officer

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|-------------------------------------|---|---|
| CALL TO ORDER Mark Gamble | Mark Gamble, <i>Chairperson</i> , called the meeting to order at 1:03 p.m. He announced that members of the public may address the Committee on each matter listed on the agenda before or during the Committee's consideration of the item, or on any other topic at the Public Comment section. | |
| APPROVE MEETING AGENDA Mark Gamble | The Agenda for today's meeting was approved. | Approved unanimously. 3 AYES (Gamble, McCarthy and Perez) |
| PUBLIC COMMENTS | There were no public comments. | |
| APPROVE MEETING MINUTES Mark Gamble | The minutes of the September 26, 2018 meeting were approved. | Approved unanimously. 3 AYES |
| APPROVE CONSENT AGENDA | (Member Curry jointed the meeting by phone.) NetCentric Technologies, Inc. Contract Motion FIN A.1018 To authorize staff to execute a contract in the amount of \$975,000.00 with NetCentric Technologies, Inc. to provide Remediation Services for the period of | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | |
|---|--|---|
| 112111/11112021(1211 | Marie i Marie i Marie de Coron | ACTION TAKEN |
| | December 10, 2018 to September 30, 2021. Quarterly Investments Report | Approved unanimously by roll call. 4 AYES (Curry, Gamble, McCarthy and Perez) |
| CHAIRPERSON'S REPORT | Chair Gamble thanked staff and Board Members for their support during his tenure as a Board Member and recently as Chair of the Finance & Budget Committee. He added that it was a great experience which he enjoyed immensely. He congratulated Board Member Curry on his election as the new Board Treasurer. | |
| COMMITTEE ITEMS | | |
| Chief Financial Officer's Report Marie Montgomery | Marie Montgomery, <i>Chief Financial Officer</i> , reported that there are no financial statements for this meeting. Reports for the month and fiscal year ending September 30, 2018 will be presented at the November meeting. | |
| Investment Monthly Transactions Report Marie Montgomery | Ms. Montgomery referred to a report on investment transactions included in the meeting materials for Committee member review. (A copy of the report can be obtained by contacting Board Services). As of September 30, 2018, L.A. Care's investment market value was \$1.3 billion. • \$1.1 billion managed by Paydel & Rygel and New England Asset Management | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|--|---|--------------|
| | \$65 million in Local Agency Investment Fund \$103 million in Los Angeles County Pooled Investment Fund | |
| Investment Presentation by Wilshire Associates | Ms. Montgomery introduced Maggie Ralbovsky, Managing Partner, Wilshire Associates. Ms. Ralbovsky provided an update on L.A. Care's portfolio for FY 2017-18. (A copy of her presentation may be requested by contacting Board Services.) The account balance decreased by about \$1 billion. Ms. Montgomery noted that this is due to a recoupment of Medi-Cal Expansion (MCE) payments by the California Department of Health Care Services. Four major strategic allocations Liquidity portfolio to support operations, \$753 million Buffer portfolio for secondary emergency liquidity, \$85 million Reserve portfolio medium term reserve, \$301 million Los Angeles County Pooled funds, \$167 million She summarized the characteristics of the current investment markets Change in policies of the federal reserve under new Chairman Market volatility expected to continue in the near term L.A. Care's liquidity management can help protect portfolio value Forecasting the future requires great scrutiny of past assumptions (relation of demand to price) Expect continued volatility Wilshire Associates believes L.A. Care's current portfolio is appropriate, as long as the cash flow management confirms current projections. | |
| ADJOURN TO CLOSED SESSION | Augustavia J. Haydel, Esq., <i>General Counsel</i> , announced the items that the Committee will discuss was no public comment on the Closed Session items, and the meeting adjourned to closed session. | |
| | CONTRACT RATES Pursuant to Welfare and Institutions Code Section 14087.38(m) • Plan Partner Rates • Provider Rates • DHCS Rate REPORT INVOLVING TRADE SECRET | |

| AGENDA ITEM/PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|---------------------------|--|--------------|
| | Pursuant to Welfare and Institutions Code Section 14087.38(n) | |
| | Discussion Concerning New Product Lines | |
| | Estimated date of public disclosure: October 2020 | |
| RECONVENE IN OPEN SESSION | The meeting reconvened in open session at 1:45 pm. No reportable actions were taken during the closed session. | |
| ADJOURNMENT | The meeting was adjourned at 1:46 pm. | |

| | APPROVED BY: | |
|--|------------------------|--|
| Respectfully submitted by: | | |
| Linda Merkens, Senior Manager, Board Services | | |
| Malou Balones, Senior Board Specialist, Board Services | Robert H. Curry, Chair | |
| Jennifer Carabali, Board Specialist | Date Signed | |

BOARD OF GOVERNORS

Compliance & Quality Committee Meeting Meeting Minutes – September 20, 2018

L.A. Care Health Plan CR 1025, 1055 W. Seventh Street, Los Angeles, CA 90017



Members

Al Ballesteros, MBA Stephanie Booth, MD Christina R. Ghaly, MD Hilda Perez* G. Michael Roybal, MD, MPH

Management

Thomas Mapp, Chief Compliance Officer Richard Seidman, MD, MPH Chief Medical Officer Augustavia J. Haydel, General Counsel

* Absent ** Teleconference

| AGENDA ITEM/ PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|---|---|---|
| CALL TO ORDER | Augustavia J. Haydel, Esq., General Counsel, called the meeting to order at 2:05 p.m. | |
| APPROVAL OF MEETING AGENDA | The Agenda was approved as submitted. | Approved unanimously by roll call. 3 AYES (Ballesteros, Booth and Roybal) |
| PUBLIC COMMENT | There was no public comment. | |
| APPROVAL OF MEETING MINUTES | Member Booth noted that on page three her comment should read, if the rules for passing this money to physicians the same as for Proposition 56 (tobacco tax) funds. The August 16, 2018 meeting minutes were approved as amended. | Approved unanimously by roll call. 3 AYES |
| CHIEF MEDICAL OFFICER'S REPORT Richard Seidman, MD, MPH | Richard Seidman, MD, MPH, Chief Medical Officer, referred to his written report. (a copy of his written report can be requested from Board Services.) L.A. Care is currently undergoing two audits: California Department of Health Care Services Medi-Cal audit and the Centers for Medicare & Medicaid Services audit which starts October 1. L.A. Care is pleased with improvement in the National Committee for Quality Assurance (NCQA) accreditation status for Medi-Cal from Accredited to Commendable. L.A. Care has Accredited status for Covered California and | |

| AGENDA ITEM/ PRESENTER | MOTIONS / MAJOR DISCUSSIONS | ACTION TAKEN |
|---------------------------|--|--------------|
| | CalMediConnect. L.A. Care Covered (LACC) will keep the Accredited status until the next on site survey in 2020. Efforts to improve quality is a year round pursuit at L.A. Care. New efforts to improve 2018 performance are underway: In July, the Quality Performance Management Department launched a pilot Interactive Voice Response outreach campaign targeting approximately 4,200 CMC diabetic members and LACC members with at least one care gap for glycosylated hemoglobin (A1c) testing, retinopathy screening, and blood pressure control. The outreach voice message script goes through a series of prompts and questions, and calls are transferred to a quality performance management call queue with four agents answering calls live. The calls were completed in August and 3,769 calls have been made. So far, 484 members were transferred to quality performance management live agents. In response to Dr. Roybal's question, Dr. Seidman reported that 43% of the calls were transferred to live agents. | |
| | Member Booth asked for more information on the script used. Dr. Seidman responded that he will provide the script to Committee members at a future meeting. | |
| | • Provider contracting is working to improve quality performance ratings for the high-volume, low performing providers that serve about 65% of the members. | |
| | (Christina Ghaly, MD, joined the meeting) | |
| | Member Booth asked if L.A. Care is working with the independent practice associations (IPA). Dr. Seidman responded that there are several quality improvement programs, including the Value Initiative for IPA Performance and Pay-for-Performance. Member Booth suggested offering a class for IPAs to share what they are doing and opportunities for improvement. Dr. Seidman also noted that L.A. Care's Continuing Medical Education program frequently includes a review of the Healthcare Effectiveness Data and Information Set optimization for providers. | |
| | The Utilization Management Department launched a Transition of Care program in the Antelope Valley. Teams included Community Health Workers, Social Workers and Registered Nurses collaborating on follow up services after inpatient discharge from Antelope Valley Hospital and Palmdale Regional Medical Center. | |

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| | • The Family Resource Center (FRC) in the Antelope Valley serves as a home base for the staff teams. The model will be replicated once we iron out some of the workflows and assess the effectiveness. The next FRCs to host care management teams would be in Inglewood and Lynwood, targeting members utilizing Centinela and Martin Luther King Hospitals. | |
| | • Staff members from the Managed Long Term Support Services Care Management team are working in the community on a regular basis. In the past six months they conducted 107 on-site Community Based Adult Services (CBAS) visits, 35 telephonic CBAS administrator interviews and 204 CBAS members have been interviewed. A total of 24 members needing additional care management/social service support were identified during the interviews. | |
| | • Staff members also conducted 185 on-site visits to Skilled Nursing Facilities (SNF), 18 low-census facilities were interviewed by phone and 204 Long Term Care (LTC) members have been interviewed. 132 members needed greater care management and social services assistance. Ten members were identified and approved for the L.A. Care Housing for Health program and 16 members residing in LTC facilities have transitioned back to the community with additional L.A. Care and/or community supports and services. | |
| | Dr. Seidman shared that Augustavia J. Haydel, Esq., General Counsel, is being recognized at this year's Los Angeles County Medical Association Celebration of Women in Medicine Awards Luncheon. He thanked Ms. Haydel for her service. Ms. Haydel thanked the committee and shared that it has been an exciting experience. Mia Cuddihy, MD, has joined L.A. Care as the new Medical Director of Quality, Quality Improvement. | |
| CHAIR ELECTION | Ms. Haydel reviewed the process for Committee Chair election and asked for nominations for Committee Chair. | |
| | Member Ballesteros nominated Dr. Ghaly. Member Roybal nominated Mr. Ballesteros. Mr. Ballesteros declined the nomination Member Booth nominated herself. | |
| | Results of the vote are: Member Booth — 1 votes (Booth) Member Ghaly — 3 votes (Ghaly, Roybal and Ballesteros). | |

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| | Christina Ghaly, MD was elected Chair of the Compliance & Quality Committee. | |
| CHIEF COMPLIANCE OFFICER REPORT Thomas Mapp | Thomas Mapp, Chief Compliance Officer, reported that L.A. Care is going through three onsite audits. There have not been any major findings with the California Department of Health Care Services (DHCS) audit. Phase one of the Centers for Medicare & Medicaid Services audit is underway, which covers reviewing a universe of data. Notification from the California State auditor was received for an onsite review focusing on DHCS's performance in their oversight of L.A. Care as a health plan. | |
| | Member Ghaly asked if the scope is limited to access and availability for children's services. Mr. Mapp responded that it will focus on that. | |
| ACCESS AND AVAILABILITY RESULTS Maria Casias | Maria Casias, Director, Quality Improvement Accreditation reported on the results of the Access and Availability survey. (A copy of her PowerPoint Presentation may be requested from Board Services.): Primary Care Physicians (PCP), Specialty Care Physicians (SCP), Non-Physician Mental Health Providers and Ancillary Providers were surveyed for appointment availability. PCPs were surveyed for after-hours access. Medi-Cal PCP and SCP appointment availability scores increased for the second consecutive year. | |
| | Member Booth asked what category does an obstetrics and gynecology physician fall under. Ms. Casias responded they will can be considered both PCP and SCP. Member Ghaly asked if the surveys are conducted as a secret shopper. Ms. Casias responded that L.A. Care contracts with a vendor that calls the provider and informs the staff member answering the phone that they are calling on behalf of L.A. Care and asks for the next available appointment and they also call after hours to survey availability in compliance with regulations. | |
| | Member Ghaly asked if this is the same data source used for the VIIP program. She noted that she is concerned that the way the survey is conducted does not accurately reflect true appointment availability because of the way centralized call centers are managed. Ms. Casias responded that it is the same data source with some variation. The Department of Managed Health Care (DMHC) is currently working with Federally | |

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| | Qualified Health Centers (FQHC) to have one survey for all providers in the clinic. L.A. Care also advocates for the clinics, offices and providers that are not FQHC, by suggesting the survey be held every other year so that there is enough time to implement strategies to affect change based on outcomes of the survey. Member Ghaly added that they are concerned that the survey results are not accurate based on how the questions are asked and how appointment times are released for providers. Dr. Seidman responded that L.A. Care has been working with the State to try to change the survey methodology. Ms. Casias noted that in 2015 and 2016 one of the survey questions was if there was another physician available, however, starting 2017 they removed that question. L.A. Care is advocating for that question to remain part of the survey. | |
| | Member Booth noted that staff members have been trained to answer questions a specific way once they know the call is related to DHCS. Member Booth thanked staff for advocating for changes to accurately reflect results. Dr. Seidman noted that the regulators listen to concerns and have made improvements in the methodology. Member Booth noted that the results should be used to ensure that members are getting access and availability in a timely manner. Dr. Seidman noted that the grievance and appeals process is in place to ensure members can easily address any issues with access and availability. | |
| | Medi-Cal after-hours access scores increased for access and timeliness from last year. There was a decrease in score for the physical exam, including well woman exam. We are improving but we are still trying to reach the goals set for these measures. | |
| | Member Roybal shared that in his clinic they book all new patients with a nurse who will do the pre-screen visit and then will book an appointment two weeks later with the primary care physician. Ms. Casias responded the survey only looks at the physician appointment. | |
| | • L.A. Care requires that primary care physicians or their designated on-call licensed practitioners be available to coordinate patient care outside normal business hours. | |
| | Member Booth asked about the process for measuring that the providers call the patient back in 30 minutes. Ms. Casias responded they only check that the provider has a message that states that someone will call the patient back in 30 minutes. Dr. | |

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| | Seidman noted that there is push back from offices that do not want to add the call back time. | |
| | Member Ghaly asked if it is a common grievance filed by members who did not receive a call back from the physician's office in the time frame highlighted in the office voice message. Ms. Casias responded this data is available from our Grievance and Appeals department. | |
| | Member Roybal asked if there is data for individual elements of the after hour measure. | |
| | Member Booth asked if it is possible that the person who answers the phone to the surveyor may be answering questions without knowing the actual answer. Dr. Seidman noted that can be the case in some situations as the surveyor's call is answered by any staff member that is there. S taff should be trained to ensure they are all providing correct information. | |
| | Public comment Avanti Wadu, iHealth, Inc., shared that when they conduct the survey calls for the afterhours measure if a physician answers the phone they automatically fail the survey. Dr. Seidman noted that he will check that in the methodology as that should be an automatic pass. | |
| | Some interventions to increase compliance are: Corrective Action Plan was issued in November 2017 to providers that are non-compliant with after-hours access standards in 2016. Root Cause Analysis requests were issued in August 2018 to provider groups for non-responsiveness to the appointment availability survey in 2017. Access & Availability is one of five domains in the Value Incentive for IPA Performance (VIIP) +P4P Program. Next steps include ongoing analysis of survey results for targeted interventions for targeted SCP opportunities and a CAHPS Clinician & Group Survey analysis to identify opportunities for improvement. | |
| | Member Roybal asked if there are any efforts to assign one organization to survey and it counts for the different organizations that are required to the same survey. It will reduce survey fatigue. Ms. Casias responded that they have brought that up in meetings and have asked DMHC to be the one to perform the surveys on behalf of the health plans as they have all the data, but they refused this option. | |

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| | Member Ghaly asked if calls are recorded during the surveys. She noted that they conducted their own secret caller surveys and their score differed significantly to the survey scores. From a quality assurance perspective, it will be beneficial to have access to the recording to understand what occurred and find opportunities for improvements. Ms. Casias noted that the vendor in the past was able to provide the detail of the calls which include the name of who answered the call. Member Ghaly asked if that information is given to providers to help in developing corrective action plans. They conducted their own secret caller survey and their results were significantly different. | |
| FRAUD, WASTE AND ABUSE UPDATE | Joe Christensen, Director, Special Investigations Unit (SIU), reported on Fraud, Waste and Abuse (FWA). (A copy of his presentation may be requested from Board Services). | |
| Joe Christensen | The SIU has a zero tolerance approach to health care fraud, waste and abuse. This creates a strong deterrence factor regarding the submission of fraudulent health care claims. All questionable and suspect claims and allegations are thoroughly investigated, and when necessary cases are referred to the appropriate Federal and State authorities. A new investigation work plan was developed and implemented that identifies specific criteria and structure for written reports. Investigators have been trained on interviewing strategies and tactics. | |
| | There were 16 existing Policies that have been retired and were replaced with a comprehensive FWA/SIU policy and desktop procedures. Production and quality expectations were established for investigators and results | |
| | are tracked • 2018 SIU staff opened 306 cases, resolved 252 (some from a prior period), with 88 open cases. | |
| | • The FWA reporting opportunities have been enhanced for employees, members, providers and vendors. Employees are directed to refer suspected FWA to the SIU using the online intranet/insidelac/"REPORT FRAUD" referral process. Providers, members, and others can report suspected FWA by calling L.A. Care Customer Solutions or using the LAC internet homepage website referral process. Any individual or entity can also report FWA anonymously, 24 hours a day, 7 days a week, directly to the SIU by contacting the SIU Fraud Hotline at 1-800-400-4889. All claims personnel involved in the initial review of claims are trained to recognize fraud indicators or issues that may warrant additional investigation by the SIU. | |

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| | A fraud oriented article is provided in the quarterly member and provider newsletters. | |
| | • The SIU is also establishing new collaboration efforts and enhancing existing relationships with L.A. Care's plan partners and PPG's. taff is actively participating in governmental and insurance industry health care fraud task force and industry organizations, such as National Health Care Anti-Fraud Association and the Coalition Against Insurance Fraud. | |
| | • The SIU team is working closely with the Data Science team to automate processes that will identify aberrant billing patterns that can be investigated and resolved. | |
| | • The SIU team is actively trying to reduce L.A. Care's vulnerability to FWA by building end to end processes that include aggressively pursuing the recovery of all money lost as a result of health care fraud, waste and abuse through our recovery services department, ensuring that appropriate providers are de-credentialed and terminated as an L.A. Care provider. In less severe instances, SIU work with provider network management to assist in provider education. As part of a corrective action plan, SIU work closely with the legal and compliance departments to ensure that L.A. Care's PPGs and Plan Partners meet their contractual and FWA compliance obligations. SIU is working with member services on a procedure to dis-enroll members who have moved out of the county and are no longer eligible to be L.A. Care members. | 9 |
| | • The SIU team will continue to focus on improving the overall talent, skills, and accountability of the SIU organization. | |
| ADJOURNMENT | The meeting was adjourned at 3:54 p.m. | |

Respectfully submitted by:

Malou Balones, Senior Board Specialist, Board Services Jennifer Carabali, Board Specialist, Board Services Linda Merkens, Senior Manager, Board Services

APPROVED BY:

Christina Ghaly, MD, Chairperson Date Signed: